

## SHIPMENTS

Product	July '05	July '04	% Chg.	7 Mos. '05	7 Mos. '04	% Chg.
<b>MAJORS - TOTAL</b>	<b>5,205,800</b>	<b>5,200,500</b>	<b>0.1%</b>	<b>38,328,500</b>	<b>38,522,000</b>	<b>-0.5%</b>
<b>CLEANUP - TOTAL</b>	<b>1,071,100</b>	<b>1,009,900</b>	<b>6.1%</b>	<b>8,184,000</b>	<b>7,778,400</b>	<b>5.2%</b>
<b>Compactors</b>	<b>8,200</b>	<b>7,800</b>	<b>5.1%</b>	<b>68,300</b>	<b>72,800</b>	<b>-6.2%</b>
<b>Dishwashers - Total</b>	<b>517,700</b>	<b>494,300</b>	<b>4.7%</b>	<b>4,133,900</b>	<b>3,966,400</b>	<b>4.2%</b>
Built-in	510,100	485,300	5.1%	4,060,500	3,883,100	4.6%
Portable	7,600	9,100	-16.5%	73,400	83,200	-11.8%
<b>Disposers</b>	<b>545,200</b>	<b>507,700</b>	<b>7.4%</b>	<b>3,981,800</b>	<b>3,739,200</b>	<b>6.5%</b>
<b>COOKING - TOTAL</b>	<b>1,958,600</b>	<b>1,988,400</b>	<b>-1.5%</b>	<b>13,262,600</b>	<b>13,674,400</b>	<b>-3.0%</b>
<b>Electric Ranges - Total</b>	<b>415,400</b>	<b>434,300</b>	<b>-4.4%</b>	<b>3,365,500</b>	<b>3,373,900</b>	<b>-0.2%</b>
Built-in	62,500	67,200	-7.0%	530,900	526,200	0.9%
Freestanding	316,500	326,500	-3.1%	2,534,000	2,521,800	0.5%
Surface Cooktops	36,400	40,600	-10.3%	300,600	326,000	-7.8%
<b>Gas Ranges - Total</b>	<b>246,400</b>	<b>249,200</b>	<b>-1.1%</b>	<b>2,032,000</b>	<b>1,997,700</b>	<b>1.7%</b>
Built-in	3,800	4,300	-11.6%	34,700	34,900	-0.6%
Freestanding	203,900	206,300	-1.2%	1,691,100	1,669,400	1.3%
Surface Cooktops	38,700	38,500	0.5%	306,200	293,400	4.4%
<b>Microwave Ovens</b>	<b>1,296,900</b>	<b>1,304,900</b>	<b>-0.6%</b>	<b>7,865,200</b>	<b>8,302,800</b>	<b>-5.3%</b>
<b>FOOD PRESERVATION - TOTAL</b>	<b>1,115,200</b>	<b>1,097,700</b>	<b>1.6%</b>	<b>7,157,100</b>	<b>7,482,000</b>	<b>-4.3%</b>
<b>Freezers - Total</b>	<b>190,800</b>	<b>197,700</b>	<b>-3.5%</b>	<b>1,167,900</b>	<b>1,334,100</b>	<b>-12.5%</b>
Chest	106,900	112,200	-4.7%	720,300	828,000	-13.0%
Upright	83,900	85,500	-1.9%	447,600	506,100	-11.6%
<b>Refrigerators</b>	<b>924,400</b>	<b>900,000</b>	<b>2.7%</b>	<b>5,989,200</b>	<b>6,147,900</b>	<b>-2.6%</b>
<b>LAUNDRY - TOTAL</b>	<b>1,060,900</b>	<b>1,104,500</b>	<b>-3.9%</b>	<b>9,724,800</b>	<b>9,587,200</b>	<b>1.4%</b>
<b>Dryers - Total</b>	<b>479,600</b>	<b>514,100</b>	<b>-6.7%</b>	<b>4,513,200</b>	<b>4,528,100</b>	<b>-0.3%</b>
Electric	373,500	405,900	-8.0%	3,557,600	3,579,500	-0.6%
Gas	106,100	108,300	-2.0%	955,600	948,600	0.7%
<b>Washers</b>	<b>581,300</b>	<b>590,400</b>	<b>-1.5%</b>	<b>5,211,600</b>	<b>5,059,100</b>	<b>3.0%</b>

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

Product	July '05	July '04	% Chg.	7 Mos. '05	7 Mos. '04	% Chg.
<b>PORTABLE APPLIANCES (Cooking &amp; Food Processing) - TOTAL</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Source: Association of Home Appliance Manufacturers.						
<b>PORTABLE APPLIANCES (Air Treatment) - TOTAL</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Source: Association of Home Appliance Manufacturers.						
<b>PORTABLE APPLIANCES (Cooking &amp; Food Processing &amp; Air Treatment) - TOTAL</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>HVAC TOTAL</b>	<b>2,511,203</b>	<b>1,987,953</b>	<b>26.3%</b>	<b>21,290,460</b>	<b>21,631,956</b>	<b>-1.6%</b>
<b>AIR CONDITIONERS - TOTAL</b>	<b>1,226,198</b>	<b>743,154</b>	<b>65.0%</b>	<b>11,323,297</b>	<b>11,766,927</b>	<b>-3.8%</b>
Room	537,100	193,900	177.0%	7,484,800	7,916,300	-5.5%
Unitary	689,098	549,254	25.5%	3,838,497	3,850,627	-0.3%
<b>DEHUMIDIFIERS</b>	<b>188,800</b>	<b>147,300</b>	<b>28.2%</b>	<b>1,652,500</b>	<b>1,242,500</b>	<b>33.0%</b>
<b>FURNACES (Central) - TOTAL</b>	<b>268,730</b>	<b>266,377</b>	<b>0.9%</b>	<b>1,846,137</b>	<b>1,877,152</b>	<b>-1.7%</b>
Gas	262,602	259,644	1.1%	1,798,097	1,822,616	-1.3%
Oil	6,128	6,733	-9.0%	48,040	54,536	-11.9%
<b>HEAT PUMPS</b>	<b>203,542</b>	<b>188,465</b>	<b>8.0%</b>	<b>1,224,710</b>	<b>1,212,580</b>	<b>1.0%</b>
<b>WATER HEATERS - TOTAL</b>	<b>623,933</b>	<b>642,657</b>	<b>-2.9%</b>	<b>5,244,316</b>	<b>5,532,797</b>	<b>-5.2%</b>
<b>Residential - Total</b>	<b>614,768</b>	<b>632,198</b>	<b>-2.8%</b>	<b>5,165,883</b>	<b>5,443,071</b>	<b>-5.1%</b>
Electric	301,592	309,484	-2.6%	2,510,372	2,619,742	-4.2%
Gas	313,176	322,714	-3.0%	2,655,511	2,823,329	-5.9%
<b>Commercial - Total</b>	<b>9,165</b>	<b>10,459</b>	<b>-12.4%</b>	<b>78,433</b>	<b>89,726</b>	<b>-12.6%</b>
Electric	3,861	4,387	-12.0%	31,301	32,891	-4.8%
Gas	5,304	6,072	-12.6%	47,132	56,835	-17.1%

Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Other figures from Gas Appliance Manufacturers Association.

Product	July '05	July '04	% Chg.	7 Mos. '05	7 Mos. '04	% Chg.
<b>CONSUMER ELECTRONICS - TOTAL</b>	<b>2,834,360</b>	<b>3,696,493</b>	<b>-23.3%</b>	<b>23,435,928</b>	<b>26,689,006</b>	<b>-12.2%</b>
Camcorders	321,256	277,907	15.6%	2,674,982	2,911,506	-8.1%
DVD Players	916,495	1,314,934	-30.3%	6,611,833	8,810,489	-25.0%
Analog TVs (direct-view)	892,920	1,437,684	-37.9%	9,337,012	10,543,122	-11.4%
Digital TVs	270,802	326,743	-17.1%	2,223,996	2,053,242	8.3%
Analog TVs/DVD Combos	325,490	193,880	67.9%	1,811,170	1,065,557	70.0%
VCR Decks	107,397	145,345	-26.1%	776,935	1,305,090	-40.5%

Note: Total market statistics for the U.S. regardless of brand name or country of origin. Source: Consumer Electronics Association.

Product	July '05	July '04	% Chg.	7 Mos. '05	7 Mos. '04	% Chg.
<b>VACUUM CLEANERS - TOTAL</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>

Note: Figures (in units) combine upright, stick, and canister vacuum cleaners, either imported or domestically produced. Source: Association of Home Appliance Manufacturers. (Floor care shipments reported by AHAM are not directly comparable to those reported previously by the former Vacuum Cleaner Manufacturers Association due to broader company participation and enhanced expansion factor techniques.)

## FORECASTS

<b>DVD PLAYERS - Shipments (Thousands of Units)</b>			
Qtr:	2004	2005	2006
1	3,575.7	2,322.9	2,023.4
2	4,552.8	3,773.5	3,117.6
3	5,233.9	4,187.1	3,842.1
4	8,831.0	7,153.1	6,138.5

For 2005, a 21.2% decline to 17,437 million units  
For 2006, a 13.3% decrease to 15,122 million units

Data Source: CEA Forecast Source: Delano Data Insights

<b>ELECTRIC RANGES - Shipments (Thousands of Units)</b>			
Qtr:	2004	2005	2006
1	1,489.2	1,462.6	1,465.2
2	1,450.4	1,487.6	1,505.3
3	1,511.9	1,538.6	1,565.0
4	1,693.7	1,707.8	1,746.5

For 2005, a 0.8% increase to 6,197 million units

For 2006, a 1.4% increase to 6,282 million units

Data Source: AHAM Forecast Source: Delano Data Insights

<b>RESIDENTIAL GAS WATER HEATERS - Shipments (Thousands of Units)</b>			
Qtr:	2004	2005	2006
1	1,258.1	1,232.2	1,247.3
2	1,208.4	1,110.1	1,195.1
3	1,171.7	1,141.7	1,166.5
4	1,429.4	1,317.3	1,343.4

For 2005, a 5.0% decrease to 4,801 million units

For 2006, a 3.1% increase to 4,952 million units

Data Source: GAMA Forecast Source: Delano Data Insights

<b>UNITARY AIR CONDITIONERS &amp; HEAT PUMPS - Shipments (Thousands of Units)</b>			
Qtr:	2004	2005	2006
1	1,588.7	1,667.5	1,644.4
2	2,746.7	2,503.1	2,643.4
3	1,870.8	2,076.6	2,036.1
4	1,194.9	1,223.5	1,241.7

For 2005, a 0.9% increase to 7,471 million units

For 2006, a 1.3% increase to 7,566 million units

Data Source: ARI Forecast Source: Delano Data Insights

<b>DISPOSERS - Shipments (Thousands of Units)</b>			
Qtr:	2004	2005	2006
1	1,638.4	1,740.5	1,708.3
2	1,593.1	1,696.1	1,685.5
3	1,695.6	1,772.3	1,796.1
4	1,721.8	1,751.7	1,824.5

For 2005, a 4.7% increase to 6,961 million units

For 2006, a 0.8% increase to 7,014 million units

Data Source: AHAM Forecast Source: Delano Data Insights

<b>REFRIGERATORS - Shipments (Thousands of Units)</b>			
Qtr:	2004	2005	2006
1	2,354.5	2,294.2	2,326.2
2	2,893.4	2,770.6	2,859.7
3	3,092.6	3,008.3	3,048.3
4	2,572.8	2,630.1	2,741.1

For 2005, a 1.9% decline to 10,703 million units

For 2006, a 2.5% increase to 10,975 million units

Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q3/2005