

SHIPMENTS

Product	Oct. '07	Oct. '06	% Chg.	10 Mos. '07	10 Mos. '06	% Chg.
MAJOR APPLIANCES						
TOTAL	4,973,000	5,066,900	-1.9%	52,645,100	56,682,000	-7.1%
CLEANUP - TOTAL	1,053,300	1,136,800	-7.3%	11,214,800	11,851,000	-5.4%
Compactors	8,100	7,700	5.2%	84,300	96,200	-12.4%
Dishwashers - Total	517,900	554,600	-6.6%	5,816,500	5,996,900	-3.0%
Built-in	509,500	546,500	-6.8%	5,727,700	5,890,400	-2.8%
Portable	8,400	8,000	5.0%	88,800	106,500	-16.6%
Disposers	527,400	574,600	-8.2%	5,314,000	5,757,900	-7.7%
COOKING - TOTAL	1,815,000	1,827,100	-0.7%	17,372,000	19,330,800	-10.1%
Electric Cooking - Total	481,200	477,300	0.8%	4,929,600	5,109,700	-3.5%
Surface Cooktops	40,600	45,300	-10.4%	423,700	450,400	-5.9%
Gas Cooking - Total	265,200	283,400	-6.4%	2,732,300	2,939,700	-7.1%
Surface Cooktops	39,900	45,500	-12.3%	416,100	468,700	-11.2%
Microwave Ovens	1,068,700	1,066,400	0.2%	9,710,200	11,281,400	-13.9%
FOOD PRESERVATION - TOTAL	922,700	909,000	1.5%	10,451,600	11,133,200	-6.1%
Freezers - Total	165,100	156,500	5.5%	1,655,600	1,764,300	-6.2%
Chest	96,900	91,600	5.8%	991,500	1,049,900	-5.6%
Upright	68,200	65,000	4.9%	664,100	714,400	-7.0%
Refrigerators	757,600	752,400	0.7%	8,796,000	9,368,800	-6.1%
LAUNDRY - TOTAL	1,182,000	1,194,000	-1.0%	13,606,700	14,367,000	-5.3%
Dryers - Total	549,000	536,000	2.4%	6,272,200	6,555,400	-4.3%
Electric	433,500	423,700	2.3%	5,004,500	5,228,400	-4.3%
Gas	115,500	112,400	2.8%	1,267,700	1,327,000	-4.5%
Washers	633,100	657,900	-3.8%	7,334,500	7,811,600	-6.1%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

HVAC EQUIPMENT						
TOTAL	1,439,256	1,452,391	-0.9%	26,732,083	28,397,643	-5.9%
AIR CONDITIONERS - TOTAL	330,628	246,441	34.2%	13,470,316	14,380,490	-6.3%
Room	54,200	7,400	632.4%	9,431,800	9,914,000	-4.9%
Unitary	276,428	239,041	15.6%	4,038,516	4,466,490	-9.6%
DEHUMIDIFIERS	42,400	78,200	-45.8%	1,838,700	1,348,100	36.4%
FURNACES (Central) - TOTAL	283,948	300,925	-5.6%	2,376,183	2,746,149	-13.5%
Gas	273,610	289,880	-5.6%	2,309,384	2,673,742	-13.6%
Oil	10,338	11,045	-6.4%	66,799	72,407	-7.7%
HEAT PUMPS	117,224	122,108	-4.0%	1,661,484	1,866,840	-11.0%
WATER HEATERS - TOTAL	665,056	704,717	-5.6%	7,385,400	8,056,064	-8.3%
Residential - Total	651,279	693,814	-6.1%	7,255,725	7,931,775	-8.5%
Electric	336,029	352,799	-4.8%	3,662,211	4,014,154	-8.8%
Gas	315,250	341,015	-7.6%	3,593,514	3,917,621	-8.3%
Commercial - Total	13,777	10,903	26.4%	129,675	124,289	4.3%
Electric	6,121	4,851	26.2%	55,999	53,290	5.1%
Gas	7,656	6,052	26.5%	73,676	70,999	3.8%

Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Figures for furnaces and water heaters from Gas Appliance Manufacturers Association.

FORECASTS

DVD PLAYERS/RECORDERS – Shipments (Thousands of Units)			
Qtr:	2007	2008	2009
1	2,463.1	2,832.6	3,130.0
2	4,344.6	5,204.3	5,662.3
3	5,679.1	6,117.4	6,551.7
4	13,281.1	14,421.5	15,070.5

For 2008, a 10.9% increase to 28.576 million units
For 2009, a 6.4% increase to 30.415 million units
Data Source: CEA Forecast Source: Delano Data Insights

ELECTRIC RANGES – Shipments (Thousands of Units)			
Qtr:	2007	2008	2009
1	1,421.1	1,446.8	1,453.1
2	1,496.7	1,506.6	1,524.5
3	1,530.6	1,533.2	1,549.8
4	1,599.1	1,601.3	1,623.4

For 2008, a 0.7% increase to 6.088 million units
For 2009, a 1.0% increase to 6.151 million units
Data Source: AHAM Forecast Source: Delano Data Insights

RESIDENTIAL GAS WATER HEATERS – Shipments (Thousands of Units)			
Qtr:	2007	2008	2009
1	1,166.3	1,096.3	1,107.6
2	1,104.8	1,071.7	1,095.4
3	1,007.2	1,042.5	1,062.5
4	1,023.9	1,036.0	1,048.3

For 2008, a 1.3% decrease to 4.247 million units
For 2009, a 1.6% increase to 4.314 million units
Data Source: GAMA Forecast Source: Delano Data Insights

UNITARY AIR CONDITIONERS & HEAT PUMPS – Shipments (Thousands of Units)			
Qtr:	2007	2008	2009
1	1,349.2	1,413.1	1,552.7
2	2,250.8	2,085.4	2,123.4
3	1,698.9	1,752.5	1,929.1
4	1,047.8	1,143.1	1,287.3

For 2008, a 0.7% increase to 6.394 million units
For 2009, a 7.8% increase to 6.893 million units
Data Source: ARI Forecast Source: Delano Data Insights

DISPOSERS – Shipments (Thousands of Units)			
Qtr:	2007	2008	2009
1	1,577.9	1,504.6	1,519.6
2	1,571.8	1,532.5	1,561.1
3	1,637.0	1,643.5	1,663.8
4	1,601.1	1,636.3	1,649.5

For 2008, a 1.1% decrease to 6.317 million units
For 2009, a 1.2% increase to 6.394 million units
Data Source: AHAM Forecast Source: Delano Data Insights

REFRIGERATORS – Shipments (Thousands of Units)			
Qtr:	2007	2008	2009
1	2,233.6	2,155.4	2,193.8
2	2,862.8	2,837.0	2,910.8
3	2,942.0	3,015.6	3,121.1
4	2,360.2	2,431.0	2,528.2

For 2008, a 0.4% increase to 10.439 million units
For 2009, a 3.0% increase to 10.754 million units
Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q4/2007

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