

SHIPMENTS

Product	Sept. '09	Sept. '08	%Chg	9 Mos. '09	9 Mos. '08	%Chg
MAJOR APPLIANCES (Thousands of Units)						
TOTAL	5,330.1	5,712.7	-6.7%	45,601.9	55,040.4	-17.1%
Cooking-Total	1,428.9	1,916.3	-25.4%	11,875.6	14,657.0	-19.0%
Electric Cooking - Total	448.3	494.5	-9.3%	3,199.0	3,924.7	-18.5%
Electric Ranges	360.2	387.3	-7.0%	2,552.5	3,049.8	-16.3%
Electric Ovens	54.8	67.8	-19.2%	395.8	537.6	-26.4%
Surface Cooking Units	33.3	39.3	-15.4%	250.7	337.3	-25.7%
Gas Cooking - Total	272.0	284.6	-4.4%	1,880.2	2,165.2	-13.2%
Gas Ranges	235.8	243.1	-3.0%	1,636.1	1,825.5	-10.4%
Gas Ovens	4.7	3.9	20.0%	31.0	34.1	-8.9%
Surface Cooking Units	31.5	37.6	-16.2%	213.0	305.7	-30.3%
Microwave Ovens	708.6	1,137.2	-37.7%	6,796.3	8,567.1	-20.7%
Home Laundry - Total	1,417.1	1,409.3	0.6%	10,609.9	11,875.7	-10.7%
Automatic Washers	788.9	755.4	4.4%	5,854.9	6,466.7	-9.5%
Dryers - total	628.2	653.9	-3.9%	4,755.0	5,409.1	-12.1%
Electric	499.7	525.1	-4.8%	3,822.2	4,368.3	-12.5%
Gas	128.5	128.8	-0.3%	932.8	1,040.7	-10.4%
Kitchen Clean Up - Total	1,111.6	1,038.8	7.0%	8,024.3	9,078.8	-11.6%
Disposers	511.0	496.5	2.9%	3,939.7	4,343.7	-9.3%
Dishwashers - Total	596.4	535.7	11.3%	4,048.8	4,676.5	-13.4%
Built-In	590.4	528.3	11.8%	3,996.1	4,604.3	-13.2%
Portable	5.9	7.3	-19.2%	52.6	72.3	-27.2%
Compactors	4.3	6.6	-35.0%	35.7	58.6	-39.0%
Food Preservation - Total	1,216.6	1,188.6	2.4%	8,036.7	9,064.5	-11.3%
Refrigerators	963.9	956.3	0.8%	6,470.9	7,486.1	-13.6%
Freezers - Total	252.7	232.4	8.7%	1,565.8	1,578.4	-0.8%
Chest	151.2	138.2	9.4%	947.3	941.5	0.6%
Upright	101.5	94.2	7.7%	618.5	636.9	-2.9%
Home Comfort - Total	156.0	159.7	-2.4%	7,055.4	10,364.3	-31.9%
Room Air Conditioners	35.1	80.4	-56.3%	5,511.0	8,923.7	-38.2%
Dehumidifiers	120.9	79.3	52.4%	1,544.5	1,440.7	7.2%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

HVAC - Shipment figures for unitary air conditioners, heat pumps, furnaces, and water heaters can be found at www.ahrinet.org.

FORECASTS

MAJOR HOME APPLIANCES - Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	17,392.1	15,456.7	15,657.6
2	21,005.8	16,449.8	16,811.7
3	15,535.2	13,695.4	14,284.3
4	14,250.8	13,724.9	14,479.7

For 2009, a 13.0% decline to 59,327 million units

For 2010, a 3.2% increase to 61,233 million units

Data Source: AHAM Forecast Source: Delano Data Insights

DIGITAL TELEVISIONS - Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	4,822.1	6,329.9	6,817.3
2	6,239.6	7,763.2	8,120.3
3	6,953.8	8,031.6	8,505.5
4	13,137.6	14,490.8	15,519.6

For 2009, a 17.5% increase to 36,616 million units

For 2010, a 6.4% increase to 38,963 million units

Data Source: CEA Forecast Source: Delano Data Insights

MICROWAVE OVENS - Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	2,547.5	2,523.1	2,323.8
2	2,844.8	2,301.8	2,403.1
3	2,961.8	1,971.4	2,190.2
4	2,986.1	2,514.3	2,866.3

For 2009, a 17.9% decline to 9,311 million units

For 2010, a 5.1% increase to 9,783 million units

Data Source: AHAM Forecast Source: Delano Data Insights

RESIDENTIAL ELECTRIC WATER HEATERS - Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	1,080.4	966.0	957.3
2	1,138.4	959.9	975.3
3	1,031.2	912.6	945.5
4	939.4	879.3	924.2

For 2009, an 11.3% decline to 3,718 million units

For 2010, a 2.3% increase to 3,802 million units

Data Source: AHRI Forecast Source: Delano Data Insights

DISHWASHERS - Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	1,505.0	1,277.5	1,294.1
2	1,563.6	1,316.8	1,361.6
3	1,505.5	1,454.5	1,509.8
4	1,421.0	1,416.7	1,489.0

For 2009, an 8.8% decline to 5,466 million units

For 2010, a 3.5% increase to 5,654 million units

Data Source: AHAM Forecast Source: Delano Data Insights

ROOM AIR CONDITIONERS - Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	3,211.9	2,306.2	2,446.9
2	5,277.4	2,943.7	3,291.1
3	434.1	261.1	283.0
4	162.1	152.5	166.6

For 2009, a 37.7% decline to 5,664 million units

For 2010, a 9.3% increase to 6,188 million units

Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q4/2009

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