

FORECASTS

AUTOMATIC WASHERS – Shipments (Thousands of Units)

| Qtr: | 2008 | 2009 | 2010 |
|------|---------|---------|---------|
| 1 | 2,112.2 | 2,006.1 | 2,040.2 |
| 2 | 2,178.6 | 1,980.3 | 2,063.5 |
| 3 | 2,005.0 | 1,928.8 | 2,056.1 |
| 4 | 1,995.9 | 2,001.9 | 2,168.0 |

For 2009, a 4.5% decline to 7.917 million units
For 2010, a 5.2% increase to 8.328 million units
Data Source: AHAM Forecast Source: Delano Data Insights

DRYERS – Shipments (Thousands of Units)

| Qtr: | 2008 | 2009 | 2010 |
|------|---------|---------|---------|
| 1 | 1,815.1 | 1,640.6 | 1,653.7 |
| 2 | 1,817.3 | 1,617.4 | 1,670.8 |
| 3 | 1,630.2 | 1,538.9 | 1,629.7 |
| 4 | 1,710.5 | 1,679.7 | 1,805.7 |

For 2009, a 7.1% decline to 6.477 million units
For 2010, a 4.4% increase to 6.760 million units
Data Source: AHAM Forecast Source: Delano Data Insights

FREEZERS – Shipments (Thousands of Units)

| Qtr: | 2008 | 2009 | 2010 |
|------|-------|-------|-------|
| 1 | 408.3 | 452.3 | 464.5 |
| 2 | 498.3 | 507.8 | 524.0 |
| 3 | 628.4 | 635.3 | 662.0 |
| 4 | 545.3 | 557.8 | 588.5 |

For 2009, a 3.5% increase to 2.153 million units
For 2010, a 4.0% increase to 2.239 million units
Data Source: AHAM Forecast Source: Delano Data Insights

GAS RANGES and OVENS – Shipments (Thousands of Units)

| Qtr: | 2008 | 2009 | 2010 |
|------|-------|-------|-------|
| 1 | 698.1 | 601.7 | 614.9 |
| 2 | 695.9 | 604.7 | 629.5 |
| 3 | 715.6 | 657.6 | 696.4 |
| 4 | 733.1 | 722.1 | 776.3 |

For 2009, a 9.0% decline to 2.586 million units
For 2010, a 5.1% increase to 2.717 million units
Data Source: AHAM Forecast Source: Delano Data Insights

GAS FURNACES – Shipments (Thousands of Units)

| Qtr: | 2008 | 2009 | 2010 |
|------|-------|-------|-------|
| 1 | 525.5 | 418.3 | 427.1 |
| 2 | 525.7 | 463.1 | 482.6 |
| 3 | 628.5 | 592.0 | 622.2 |
| 4 | 597.3 | 590.7 | 629.1 |

For 2009, a 9.3% decline to 2.064 million units
For 2010, a 4.7% increase to 2.161 million units
Data Source: AHRI Forecast Source: Delano Data Insights

DEHUMIDIFIERS – Shipments (Thousands of Units)

| Qtr: | 2008 | 2009 | 2010 |
|------|-------|-------|-------|
| 1 | 432.8 | 556.4 | 568.6 |
| 2 | 741.8 | 779.6 | 805.4 |
| 3 | 260.9 | 271.6 | 283.5 |
| 4 | 122.8 | 133.6 | 139.9 |

For 2009, an 11.7% increase to 1.741 million units
For 2010, a 3.2% increase to 1.797 million units
Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q2/2009

SHIPMENTS

| Product | May '09 | May '08 | %Chg | 5 Mos. '09 | 5 Mos. '08 | %Chg |
|--|----------------|----------------|---------------|-----------------|-----------------|---------------|
| MAJOR APPLIANCES (Thousands of Units) | | | | | | |
| TOTAL | 5,236.7 | 6,336.8 | -17.4% | 26,206.1 | 31,505.5 | -16.8% |
| Cooking-Total | 1,266.9 | 1,449.4 | -12.6% | 6,636.7 | 7,763.7 | -14.5% |
| Electric Cooking - Total | 313.9 | 389.2 | -19.3% | 1,664.0 | 2,131.3 | -21.9% |
| Electric Ranges | 249.9 | 303.7 | -17.7% | 1,316.0 | 1,637.8 | -19.6% |
| Electric Ovens | 39.8 | 52.9 | -24.8% | 214.2 | 301.9 | -29.0% |
| Surface Cooking Units | 24.2 | 32.7 | -25.9% | 133.8 | 191.7 | -30.2% |
| Gas Cooking - Total | 173.7 | 205.9 | -15.6% | 964.9 | 1,176.5 | -18.0% |
| Gas Ranges | 149.7 | 173.6 | -13.8% | 835.7 | 985.1 | -15.2% |
| Gas Ovens | 2.8 | 3.2 | -12.9% | 17.3 | 20.0 | -13.4% |
| Surface Cooking Units | 21.2 | 29.1 | -26.9% | 111.9 | 171.4 | -34.7% |
| Microwave Ovens | 779.3 | 854.3 | -8.8% | 4,007.9 | 4,455.9 | -10.1% |
| Home Laundry - Total | 1,069.2 | 1,192.5 | -10.3% | 5,805.1 | 6,607.3 | -12.1% |
| Automatic Washers | 578.7 | 639.1 | -9.5% | 3,200.1 | 3,565.4 | -10.2% |
| Dryers - total | 490.5 | 553.4 | -11.4% | 2,605.0 | 3,042.0 | -14.4% |
| Electric | 398.8 | 448.1 | -11.0% | 2,109.7 | 2,460.2 | -14.2% |
| Gas | 91.7 | 105.3 | -12.9% | 495.3 | 581.8 | -14.9% |
| Kitchen Clean Up - Total | 811.9 | 892.8 | -9.1% | 4,268.5 | 4,969.1 | -14.1% |
| Disposers | 401.0 | 421.0 | -4.8% | 2,135.5 | 2,355.4 | -9.3% |
| Dishwashers - Total | 407.3 | 466.0 | -12.6% | 2,112.4 | 2,579.2 | -18.1% |
| Built-In | 402.3 | 459.0 | -12.4% | 2,081.8 | 2,536.2 | -17.9% |
| Portable | 4.9 | 6.9 | -29.2% | 30.6 | 43.0 | -28.9% |
| Compactors | 3.7 | 5.8 | -37.1% | 20.6 | 34.4 | -40.2% |
| Food Preservation - Total | 887.7 | 963.7 | -7.9% | 3,836.3 | 4,426.4 | -13.3% |
| Refrigerators | 740.9 | 816.4 | -9.2% | 3,200.1 | 3,710.3 | -16.7% |
| Freezers - Total | 146.8 | 147.3 | -0.3% | 744.9 | 716.1 | 4.0% |
| Chest | 89.6 | 87.0 | 2.9% | 468.7 | 432.5 | 8.4% |
| Upright | 57.3 | 60.3 | -5.1% | 276.2 | 283.7 | -2.6% |
| Home Comfort - Total | 1,201.1 | 1,838.4 | -34.7% | 5,659.5 | 7,739.0 | -26.9% |
| Room Air Conditioners | 988.0 | 1,668.1 | -40.8% | 4,523.4 | 6,772.6 | -33.2% |
| Dehumidifiers | 213.1 | 170.4 | 25.1% | 1,136.1 | 966.4 | 17.5% |

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

HVAC - Shipment figures for unitary air conditioners, heat pumps, furnaces, and water heaters can be found at www.ahninet.org.

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