

FORECASTS

AUTOMATIC WASHERS – Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	2,112.2	1,987.6	2,077.0
2	2,178.6	2,098.0	2,165.1
3	2,005.0	2,043.1	2,092.1
4	2,014.8	2,077.3	2,135.4

For 2009, a 1.3% decline to 8.206 million units
For 2010, a 3.2% increase to 8.470 million units
Data Source: AHAM Forecast Source: Delano Data Insights

DRYERS – Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	1,815.1	1,697.1	1,748.0
2	1,817.3	1,748.2	1,804.2
3	1,630.2	1,648.1	1,692.6
4	1,709.6	1,748.9	1,783.9

For 2009, a 1.9% decline to 6.842 million units
For 2010, a 2.7% increase to 7.029 million units
Data Source: AHAM Forecast Source: Delano Data Insights

FREEZERS – Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	408.3	409.5	414.8
2	498.3	490.3	507.0
3	628.4	609.5	633.9
4	534.7	541.1	556.3

For 2009, a 0.9% decline to 2.051 million units
For 2010, a 3.9% increase to 2.112 million units
Data Source: AHAM Forecast Source: Delano Data Insights

GAS RANGES and OVENS — Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	698.1	638.1	663.6
2	695.9	661.1	681.6
3	715.6	709.9	729.0
4	746.8	774.5	817.8

For 2009, a 2.6% decline to 2.784 million units
For 2010, a 3.9% increase to 2.892 million units
Data Source: AHAM Forecast Source: Delano Data Insights

GAS FURNACES – Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	525.5	501.9	510.4
2	525.7	532.0	536.3
3	628.5	643.0	647.5
4	635.8	654.9	670.0

For 2009, a 0.7% increase to 2.332 million units
For 2010, a 1.4% increase to 2.364 million units
Data Source: AHRI Forecast Source: Delano Data Insights

DEHUMIDIFIERS — Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	432.8	397.3	414.8
2	739.7	805.5	867.6
3	260.9	269.5	280.8
4	192.6	190.8	196.6

For 2009, a 2.3% increase to 1.663 million units
For 2010, a 5.8% increase to 1.760 million units
Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q4/2008

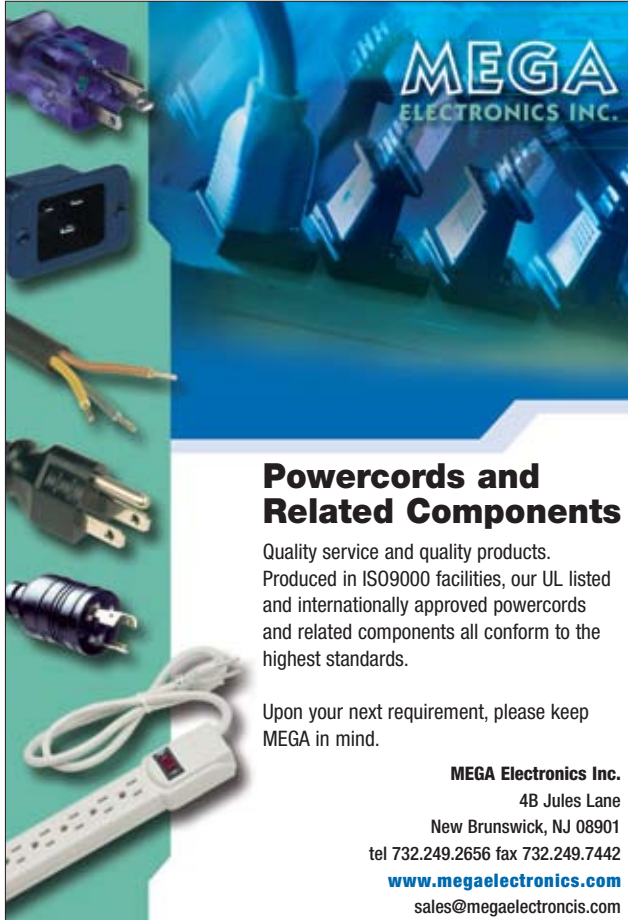
SHIPMENTS

Product	Nov. '08	Nov. '07	%Chg	11 Mos. '08	11 Mos. '07	%Chg
MAJOR APPLIANCES (Thousands of Units)						
TOTAL	4,546.4	4,984.5	-8.8%	62,853.1	68,829.9	-8.7%
Cooking-Total	1,779.1	1,858.9	-4.3%	17,553.6	19,240.2	-8.8%
Electric Cooking - Total	432.0	486.2	-11.1%	4,642.1	5,415.8	-14.3%
Surface Cooking Units	35.8	39.3	-9.0%	395.6	463.0	-14.6%
Gas Cooking - Total	237.5	274.1	-13.4%	2,563.4	3,006.6	-14.7%
Surface Cooking Units	28.4	37.1	-23.4%	356.1	453.2	-21.4%
Microwave Ovens	1,109.6	1,098.6	1.0%	10,348.1	10,817.8	-4.3%
Home Laundry - Total	1,120.0	1,148.8	-2.5%	13,821.7	14,757.4	-6.3%
Automatic Washers	604.8	621.5	-2.7%	7,513.3	7,957.0	-5.6%
Dryers - Total	515.2	527.2	-2.3%	6,308.4	6,800.5	-7.2%
Electric	411.6	421.5	-2.3%	5,086.5	5,426.9	-6.3%
Gas	103.7	105.8	-2.0%	1,221.8	1,373.5	-11.0%
Kitchen Clean Up - Total	851.9	1,023.9	-16.8%	10,543.5	12,239.7	-13.9%
Disposers	395.7	493.1	-19.8%	5,027.1	5,807.1	-13.4%
Dishwashers - Total	450.6	523.5	-13.9%	5,448.6	6,341.0	-14.1%
Built-In	444.8	514.9	-13.6%	5,366.2	6,243.6	-14.1%
Portable	5.8	8.6	-32.4%	82.4	97.4	-15.4%
Compactors	5.6	7.3	-23.7%	67.8	91.6	-26.0%
Food Preservation - Total	778.7	867.4	-10.2%	10,510.0	11,320.4	-7.2%
Refrigerators	587.7	713.6	-17.6%	8,596.5	9,510.9	-9.6%
Freezers - Total	190.9	153.9	24.1%	1,913.5	1,809.5	5.8%
Chest	110.9	91.5	21.2%	1,134.5	1,083.0	4.8%
Upright	80.0	62.3	28.3%	779.0	726.4	7.2%
Home Comfort - Total	16.7	85.5	-80.5%	10,424.2	11,272.2	-7.5%
Room Air Conditioners	-9.4	6.8	N/A	8,897.5	9,354.8	-4.9%
Dehumidifiers	26.0	78.7	-66.9%	1,526.7	1,917.4	-20.4%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

HVAC

Shipment figures for unitary air conditioners, heat pumps, furnaces, and water heaters can be found at www.ahrinet.org.



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