

## SHIPMENTS

Product	Feb. '08	Feb. '07	% Chg.	2 Mos. '08	2 Mos. '07	% Chg.
<b>MAJOR APPLIANCES</b> (Thousands of Units)						
<b>TOTAL</b>	<b>4,841.3</b>	<b>5,661.9</b>	<b>-14.5 %</b>	<b>8,714.0</b>	<b>10,316.6</b>	<b>-15.5 %</b>
<b>Cooking-Total</b>	<b>1,391.6</b>	<b>1,613.5</b>	<b>-13.8 %</b>	<b>2,582.6</b>	<b>3,018.9</b>	<b>-14.4 %</b>
Electric Cooking - Total	375.6	442.2	-15.0 %	705.2	811.3	-13.1 %
Surface Cooking Units	35.1	44.1	-20.4 %	68.3	75.3	-9.3 %
Gas Cooking - Total	211.2	250.9	-15.8 %	400.4	460.7	-13.1 %
Surface Cooking Units	32.1	40.3	-20.4 %	61.0	73.5	-16.9 %
Microwave Ovens	804.7	920.5	-12.6 %	1,477.1	1,746.9	-15.4 %
<b>Home Laundry - Total</b>	<b>1,193.3</b>	<b>1,278.7</b>	<b>-6.7 %</b>	<b>2,156.5</b>	<b>2,273.1</b>	<b>-5.1 %</b>
Automatic Washers	640.3	682.5	-6.2 %	1,158.8	1,226.5	-5.5 %
Dryers - total	553.0	596.3	-7.3 %	997.7	1,046.7	-4.7 %
Electric	446.2	486.2	-8.2 %	796.3	847.6	-6.1 %
Gas	106.8	110.0	-2.9 %	201.4	199.0	1.2 %
<b>Kitchen Clean Up - Total</b>	<b>933.2</b>	<b>1,043.0</b>	<b>-10.5 %</b>	<b>1,747.1</b>	<b>1,981.5</b>	<b>-11.8 %</b>
Disposers	472.9	510.5	-7.4 %	876.0	1,010.6	-13.3 %
Dishwashers - Total	453.0	524.4	-13.6 %	858.2	955.8	-10.2 %
Built-in	444.4	515.1	-13.7 %	842.7	940.8	-10.4 %
Portable	8.6	9.3	-7.8 %	15.5	15.0	3.3 %
Compactors	7.3	8.1	-10.4 %	12.9	15.1	-14.6 %
<b>Food Preservation - Total</b>	<b>700.0</b>	<b>833.6</b>	<b>-16.0 %</b>	<b>1,325.7</b>	<b>1,518.4</b>	<b>-12.7 %</b>
Refrigerators	577.8	692.2	-16.5 %	1,092.9	1,255.5	-12.9 %
Freezers - Total	122.2	141.4	-13.5 %	232.8	262.9	-11.5 %
Chest	69.5	87.7	-20.7 %	140.7	169.3	-16.9 %
Upright	52.7	53.7	-1.8 %	92.1	93.6	-1.6 %
<b>Home Comfort - Total</b>	<b>623.2</b>	<b>893.1</b>	<b>-30.2 %</b>	<b>902.1</b>	<b>1,524.7</b>	<b>-40.8 %</b>
Room Air Conditioners	470.5	800.4	-41.2 %	710.1	1,393.7	-49.1 %
Dehumidifiers	152.7	92.7	64.7 %	192.0	131.0	46.6 %

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

### HVAC

Shipment figures for unitary air conditioners, heat pumps, furnaces, and water heaters can be found at [www.ari.org/Content/MonthlyShipmentReports\\_375.aspx](http://www.ari.org/Content/MonthlyShipmentReports_375.aspx).

## FORECASTS

### AUTOMATIC WASHERS – Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	2,233.1	2,101.3	2,120.3
2	2,265.9	2,163.9	2,205.0
3	2,202.8	2,178.6	2,230.9
4	2,123.2	2,135.9	2,200.0

For 2008, a 2.8% decline to 8.584 million units  
For 2009, a 2.1% increase to 8.756 million units  
Data Source: AHAM Forecast Source: Delano Data Insights

### DRYERS – Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	1,940.5	1,841.5	1,861.8
2	1,976.2	1,897.2	1,927.5
3	1,806.9	1,797.9	1,844.6
4	1,830.5	1,847.0	1,907.9

For 2008, a 2.3% decrease to 7.384 million units  
For 2009, a 2.1% increase to 7.542 million units  
Data Source: AHAM Forecast Source: Delano Data Insights

### FREEZERS – Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	446.7	393.1	398.2
2	454.6	424.6	433.9
3	589.2	582.1	600.2
4	501.6	505.1	525.3

For 2008, a 4.4% decline to 1.905 million units  
For 2009, a 2.8% increase to 1.958 million units  
Data Source: AHAM Forecast Source: Delano Data Insights

### GAS RANGES and OVENS – Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	811.0	702.3	700.9
2	812.2	750.5	756.5
3	843.9	822.8	836.8
4	866.4	862.1	881.9

For 2008, a 5.9% decrease to 3.138 million units  
For 2009, a 1.2% increase to 3.176 million units  
Data Source: AHAM Forecast Source: Delano Data Insights

### GAS FURNACES – Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	634.7	621.4	627.0
2	648.3	619.1	630.3
3	752.7	732.4	750.0
4	746.3	739.6	762.5

For 2008, a 2.5% decline to 2.712 million units  
For 2009, a 2.1% increase to 2.770 million units  
Data Source: AHRI Forecast Source: Delano Data Insights

### DEHUMIDIFIERS – Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	314.7	433.3	444.2
2	1,209.7	1,046.4	1,109.2
3	271.9	251.5	279.7
4	207.3	205.2	221.6

For 2008, a 3.4% decline to 1.936 million units  
For 2009, a 6.1% increase to 2.055 million units  
Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q1/2008

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