

# SHIPMENTS

Product	May '05	May '04	% Chg.	5 Mos. '05	5 Mos. '04	% Chg.
<b>MAJORS - TOTAL</b>	<b>5,319,900</b>	<b>5,203,900</b>	<b>2.2%</b>	<b>26,206,500</b>	<b>26,722,800</b>	<b>-1.9%</b>
<b>CLEANUP - TOTAL</b>	<b>1,124,200</b>	<b>1,054,200</b>	<b>6.6%</b>	<b>5,702,800</b>	<b>5,460,100</b>	<b>4.4%</b>
Compactors	9,800	10,100	-3.0%	48,400	51,800	-6.6%
Dishwashers - Total	574,500	525,800	9.3%	2,898,400	2,783,100	4.1%
Built-in	565,200	515,500	9.6%	2,843,400	2,719,900	4.5%
Portable	9,300	10,400	-10.6%	55,000	63,200	-13.0%
Disposers	539,900	518,200	4.2%	2,756,100	2,625,200	5.0%
<b>COOKING - TOTAL</b>	<b>1,865,700</b>	<b>1,888,700</b>	<b>-1.2%</b>	<b>9,004,400</b>	<b>9,482,800</b>	<b>-5.0%</b>
Electric Ranges - Total	460,600	450,100	2.3%	2,375,300	2,384,300	-0.4%
Built-in	73,500	69,100	6.4%	378,200	374,800	0.9%
Freestanding	347,100	339,200	2.3%	1,781,100	1,779,000	0.1%
Surface Cooktops	40,000	41,800	-4.3%	216,000	230,500	-6.3%
Gas Ranges - Total	281,900	272,500	3.4%	1,444,200	1,413,800	2.2%
Built-in	4,500	4,300	4.7%	25,700	25,500	0.8%
Freestanding	232,300	226,300	2.7%	1,203,400	1,186,600	1.4%
Surface Cooktops	45,100	42,000	7.4%	215,000	201,800	6.5%
Microwave Ovens	1,123,300	1,166,100	-3.7%	5,184,900	5,684,700	-8.8%
<b>FOOD PRESERVATION - TOTAL</b>	<b>939,700</b>	<b>1,029,300</b>	<b>-8.7%</b>	<b>4,597,600</b>	<b>4,905,500</b>	<b>-6.3%</b>
Freezers - Total	132,300	166,000	-20.3%	761,100	902,500	-15.7%
Chest	81,400	99,100	-17.9%	489,000	576,800	-15.2%
Upright	51,000	66,900	-23.8%	272,100	325,700	-16.5%
Refrigerators	807,400	863,300	-6.5%	3,836,500	4,003,000	-4.2%
<b>LAUNDRY - TOTAL</b>	<b>1,390,300</b>	<b>1,231,700</b>	<b>12.9%</b>	<b>6,901,700</b>	<b>6,874,400</b>	<b>0.4%</b>
Dryers - Total	631,900	578,300	9.3%	3,228,900	3,281,500	-1.6%
Electric	496,500	457,000	8.6%	2,556,200	2,592,000	-1.4%
Gas	135,400	121,300	11.6%	672,700	689,500	-2.4%
Washers	758,500	653,400	16.1%	3,672,800	3,592,900	2.2%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

PORTABLE APPLIANCES (Kitchen Electrics) - TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
Note: Blenders, Breadmakers, Coffee Makers, Coffee Mills & Grinders, Can Openers, Food Choppers, Food Processors, Fry Pans, Griddles, Irons, Juicers, Electric Knives, Mixers, Toasters, Toaster Ovens/Broilers, Counter Top Ovens, and Waffle Irons. Figures (in units) are for domestic shipments, regardless of country of origin. Source: Association of Home Appliance Manufacturers.						

PORTABLE APPLIANCES (Air Treatment) - TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
Note: Air Cleaners, Air Heaters - Fan Forced, Heater Fan, Low Silhouette, PTC Ceramic, Radiant, Humidifiers - Evaporative Console, Evaporative Table Top, Impeller, Steam, Warm Mist. Figures (in units) are for domestic shipments, regardless of country of origin. Source: Association of Home Appliance Manufacturers.						

PORTABLE APPLIANCES (Kitchen Electrics and Air Treatment) - TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
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HVAC TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
<b>AIR CONDITIONERS - TOTAL</b>	<b>1,788,241</b>	<b>2,485,791</b>	<b>-28.1%</b>	<b>6,490,975</b>	<b>8,926,732</b>	<b>-27.3%</b>
Room	1,223,600	1,789,900	-31.6%	4,191,200	6,472,700	-35.2%
Unitary	564,641	695,891	-18.9%	2,299,775	2,454,032	-6.3%

DEHUMIDIFIERS	123,200	232,600	-47.0%	693,000	837,800	-17.3%
<b>FURNACES (Central) - TOTAL</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Gas	N/A	N/A	N/A	N/A	N/A	N/A
Oil	N/A	N/A	N/A	N/A	N/A	N/A

HEAT PUMPS	169,701	199,648	-15.0%	780,920	788,808	-1.0%
<b>WATER HEATERS - TOTAL</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Residential - Total	N/A	N/A	N/A	N/A	N/A	N/A
Electric	N/A	N/A	N/A	N/A	N/A	N/A
Gas	N/A	N/A	N/A	N/A	N/A	N/A
Commercial - Total	N/A	N/A	N/A	N/A	N/A	N/A
Electric	N/A	N/A	N/A	N/A	N/A	N/A
Gas	N/A	N/A	N/A	N/A	N/A	N/A

Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Other figures from Gas Appliance Manufacturers Association.

CONSUMER ELECTRONICS - TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
Camcorders	348,168	430,077	-19.0%	1,857,877	2,239,506	-17.0%
DVD Players	1,184,490	1,369,035	-13.5%	4,406,820	6,106,584	-27.8%
Analog TVs (direct-view)	1,372,116	1,387,547	-1.1%	7,170,365	7,662,389	-6.4%
Digital TVs	322,249	267,157	20.6%	1,603,200	1,425,993	12.4%
Analog TVs/DVD Combos	280,032	136,279	105.5%	1,024,784	707,167	44.9%
Analog TVs/VCR Combos	N/A	N/A	N/A	N/A	N/A	N/A
VCR Decks	132,542	185,593	-28.6%	549,324	944,044	-41.8%

Note: Total market statistics for the U.S. regardless of brand name or country of origin. Source: Consumer Electronics Association.

VACUUM CLEANERS - TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
Note: Figures (in units) combine upright, stick, and canister vacuum cleaners, either imported or domestically produced. Source: Association of Home Appliance Manufacturers. (Floor care shipments reported by AHAM are not directly comparable to those reported previously by the former Vacuum Cleaner Manufacturers Association due to broader company participation and enhanced expansion factor techniques.)						

# FORECASTS

<b>AUTOMATIC WASHERS - Shipments (Thousands of Units)</b>			
Qtr:	2004	2005	2006
1	2,271.7	2,278.2	2,310.1
2	2,197.3	2,236.1	2,275.6
3	2,162.2	2,205.5	2,284.1
4	2,200.4	2,244.4	2,298.6

For 2005, a 1.5% increase to 8.964 million units  
For 2006, a 2.3% increase to 9.168 million units  
Data Source: AHAM Forecast Source: Delano Data Insights

<b>DRYERS - Shipments (Thousands of Units)</b>			
Qtr:	2004	2005	2006
1	2,137.6	2,027.0	2,092.3
2	1,876.3	1,891.3	1,930.6
3	1,936.0	1,956.1	2,011.7
4	1,972.2	2,080.4	2,091.3

For 2005, a 0.4% increase to 7.955 million units  
For 2006, a 2.1% increase to 8.126 million units  
Data Source: AHAM Forecast Source: Delano Data Insights

<b>FREEZERS - Shipments (Thousands of Units)</b>			
Qtr:	2004	2005	2006
1	579.6	498.2	521.1
2	556.8	489.3	501.3
3	732.7	707.6	728.4
4	647.4	668.0	672.1

For 2005, a 6.1% decrease to 2.363 million units  
For 2006, a 2.5% increase to 2.423 million units  
Data Source: AHAM Forecast Source: Delano Data Insights

<b>GAS RANGES - Shipments (Thousands of Units)</b>			
Qtr:	2004	2005	2006
1	882.0	887.6	909.1
2	866.6	883.3	900.3
3	908.5	924.4	955.6
4	1,060.8	1,086.7	1,147.7

For 2005, a 1.7% increase to 3.782 million units  
For 2006, a 3.4% increase to 3.913 million units  
Data Source: AHAM Forecast Source: Delano Data Insights

<b>GAS FURNACES - Shipments (Thousands of Units)</b>			
Qtr:	2004	2005	2006
1	743.3	741.4	768.3
2	819.7	799.0	805.5
3	971.1	988.8	1,003.6
4	984.9	1,024.6	1,060.0

For 2005, a 1.0% increase to 3.554 million units  
For 2006, a 2.3% increase to 3.637 million units  
Data Source: GAMA Forecast Source: Delano Data Insights

<b>DEHUMIDIFIERS - Shipments (Thousands of Units)</b>			
Qtr:	2004	2005	2006
1	443.8	448.2	404.4
2	651.4	502.7	567.5
3	401.2	338.3	374.1
4	176.1	126.1	103.4

For 2005, a 15.4% decline to 1.415 million units  
For 2006, a 2.4% increase to 1.449 million units  
Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q2/2005