

Shipments

Product	Dep '02	Sep '01	% Chg.	9 Mos. '02	9 Mos. '01	% Chg.
MAJORS—TOTAL	5,978,000	6,473,000	- 7.6	44,762,200	42,755,800	+ 4.7
CLEANUP—TOTAL	1,220,200	1,182,400	+ 3.2	8,852,800	8,315,600	+ 6.5
Compactors	9,500	9,000	+ 5.7	84,800	86,200	- 1.6
Disposers	558,000	587,500	- 5.0	4,215,000	4,106,200	+ 2.7
Dishwashers - Total	652,700	585,900	+11.4	4,552,900	4,123,200	+10.4
Built-in	638,500	570,800	+11.9	4,440,000	4,018,200	+10.5
Portable	14,200	15,200	- 6.3	112,900	105,000	+ 7.5
COOKING—TOTAL	2,062,800	2,551,300	-19.2	15,713,900	15,370,000	+ 2.2
Electric Ranges - Total	510,900	550,400	-7.2	3,852,800	3,688,800	+ 4.5
Built-in	76,200	74,400	+ 2.5	553,200	522,400	+ 5.9
Freestanding	384,400	423,900	- 9.3	2,914,300	2,800,200	+ 4.1
Surface Cooktops	50,300	52,200	- 3.5	385,300	366,100	+ 5.2
Gas Ranges - Total	325,800	337,500	- 3.5	2,345,900	2,179,400	+ 7.6
Built-in	6,200	8,000	-22.7	49,300	49,600	- 0.6
Freestanding	277,600	288,500	- 3.8	1,995,300	1,849,600	+ 7.9
Surface Cooktops	42,000	41,000	+ 2.5	301,400	280,300	+ 7.5
Microwave Ovens/Ranges	1,226,100	1,663,300	-26.3	9,515,200	9,501,900	+ 0.1
FOOD PRESERVATION—TOTAL	1,313,100	1,306,500	+ 0.5	9,352,900	8,759,600	+ 6.8
Freezers - Total	304,100	255,400	+19.1	1,848,200	1,597,800	+15.7
Chest	177,400	157,900	+12.4	1,076,700	937,800	+14.8
Upright	126,700	97,600	+29.9	771,500	660,000	+16.9
Refrigerators	1,008,900	1,051,100	- 4.0	7,504,700	7,161,800	+ 4.8
LAUNDRY—TOTAL	1,381,900	1,432,800	- 3.6	10,842,600	10,310,600	+ 5.2
Dryers - Total	642,600	658,400	- 2.4	5,080,100	4,797,300	+ 5.9
Electric	497,200	517,600	- 3.9	3,988,000	3,792,900	+ 5.1
Gas	145,500	140,900	+ 3.3	1,092,100	1,004,400	+ 8.7
Washers	739,300	774,400	- 4.5	5,762,500	5,513,300	+ 4.5
Note: Figures (in units) cover domestic shipments of U.S.-produced products. Numbers do not add up due to overlapping product categories. Microwave ovens/ranges category embraces microwave ovens and combination microwave oven/ranges. Source: Association of Home Appliance Manufacturers (AHAM).						
PORTABLE APPLIANCES (Kitchen Electrics)—TOTAL	10,320,012	9,788,372	+ 5.4	67,260,605	65,186,722	+ 3.2
Note: Blenders, Breadmakers, Coffee Makers, Coffee Mills & Grinders, Can Openers, Food Choppers, Food Processors, Fry Pans, Griddles, Irons, Juicers, Electric Knives, Mixers, Toasters, Toaster Ovens/Broilers, Counter Top Ovens, and Waffle Irons. Figures (in units) are for domestic shipments, regardless of country of origin. Source: Association of Home Appliance Manufacturers (AHAM).						
PORTABLE APPLIANCES (Air Treatment)—TOTAL	2,344,100	2,499,616	- 6.2	8,736,043	9,386,742	- 6.9
Note: Air Cleaners, Air Heaters - Fan Forced, Heater Fan, Low Silhouette, PTC Ceramic, Radiant, Humidifiers - Evaporative Console, Evaporative Table Top, Impeller, Steam, Warm Mist. Figures (in units) are for domestic shipments, regardless of country of origin. Source: Association of Home Appliance Manufacturers (AHAM).						
PORTABLE APPLIANCES (Kitchen Electrics and Air Treatment)—TOTAL	12,664,112	12,287,988	+ 3.1	75,996,647	74,573,464	+ 1.9
HVAC—TOTAL	N/A	1,723,984	N/A	N/A	21,144,614	N/A
AIR CONDITIONERS - TOTAL	401,735	354,765	+13.2	10,455,581	9,577,876	+ 9.2
Room	49,500	51,500	- 3.9	5,993,900	5,448,600	+10.0
Unitary	352,235	303,265	+16.1	4,461,681	4,129,276	+ 8.0
DEHUMIDIFIERS	41,500	49,600	-16.3	741,800	773,900	- 4.1
FURNACES (Central) - Total	352,993	336,984	+ 4.8	2,351,281	2,250,560	+ 4.5
Gas	335,720	319,823	+ 5.0	2,275,583	2,169,802	+ 4.9
Oil	17,273	17,161	+ 0.7	75,698	80,758	- 6.3
FURNACES (Duct)	863	1,114	-22.5	6,931	7,790	-11.0
HEAT PUMPS	100,516	107,255	- 6.0	1,194,906	1,159,669	+ 3.0
HEATERS (Unit) - TOTAL	24,765	20,809	+19.0	102,654	105,030	- 2.3
Propeller Fan Type	24,231	20,274	+19.5	99,319	101,424	- 2.1
Blower Type	534	535	- 0.2	3,335	3,606	- 7.5
FIREPLACES (Vent-Free Gas) - TOTAL	N/A	62,858	N/A	N/A	274,659	N/A
WATER HEATERS - TOTAL	827,035	790,599	+ 4.6	7,001,564	6,995,130	+ 0.1
Residential - Total	815,682	779,585	+ 4.6	6,895,009	6,889,388	+ 0.1
Electric	386,863	371,061	+ 4.3	3,253,968	3,235,411	+ 0.6
Gas	428,819	408,524	+ 5.0	3,641,041	3,653,977	- 0.4
Commercial - Total	11,353	11,014	+ 3.1	106,555	105,742	+ 0.8
Electric	3,823	3,944	- 3.1	34,517	35,504	- 2.8
Gas	7,530	7,070	+ 6.5	72,038	70,238	+ 2.6
Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Other figures from Gas Appliance Manufacturers Association. Shipment totals for Direct-Vent Furnaces, Vented Furnaces, Vented and Unvented Room Heaters, and Gas and Oil Boilers are reported by GAMA on a quarterly basis, and will appear in Managers Update when available.						
CONSUMER ELECTRONICS—TOTAL	6,395,139	7,160,716	-10.7	38,895,705	40,966,029	- 5.1
Camcorders	540,159	550,387	- 1.9	4,050,962	3,732,900	+ 8.5
DVD Players	2,213,302	1,768,821	+25.1	10,250,603	7,546,553	+35.8
Televisions (direct view)	2,170,501	2,393,791	- 9.3	13,483,554	14,757,223	- 8.6
Televisions (projection)	72,396	111,267	-34.9	528,184	661,824	-20.2
Television/VCR Combos	334,174	615,986	-45.7	2,396,294	3,269,152	-26.7
VCR Decks	1,064,607	1,720,464	-38.1	8,186,108	10,998,377	-25.6
Note: Total market statistics for the U.S. regardless of brand name or country of origin. Source: Consumer Electronics Association.						
VACUUM CLEANERS—TOTAL	1,704,155	1,630,305	+ 4.6	14,613,561	14,429,840	+ 1.2
Note: Figures (in units) combine upright, canister and stick models. Source: Vacuum Cleaner Manufacturers Association.						

Forecasts

Major Home Appliance Shipments (Thousands of Units)

Qtr:	2001	2002	2003
1	15,911.6	16,742.8	16,625.6
2	17,240.4	18,767.2	18,861.0
3	15,826.3	15,967.1	16,541.9
4	15,624.4	15,093.2	15,923.3

For 2002, a 3.1 percent increase to 66.570 million units.
For 2003, a 2.1 percent increase to 67.952 million units.
Data Source: AHAM Forecast Source: Delano Data Insights

Direct-View TV Shipments (Thousands of Units)

Qtr:	2001	2002	2003
1	5,221.5	4,313.6	4,356.8
2	4,505.7	4,261.3	4,372.0
3	5,030.0	4,908.8	5,056.0
4	6,499.7	6,519.2	6,740.8

For 2002, a 5.9 percent decrease to 20.002 million units.
For 2003, a 2.6 percent increase to 20.526 million units.
Data Source: CEA Forecast Source: Delano Data Insights

Microwave Oven Shipments (Thousands of Units)

Qtr:	2001	2002	2003
1	2,936.7	3,087.4	3,022.6
2	3,075.4	3,305.0	3,291.8
3	3,489.7	3,122.8	3,363.3
4	3,944.1	3,679.8	4,018.4

For 2002, a 1.9 percent decrease to 13.195 million units.
For 2003, a 3.8 percent increase to 13.696 million units.
Data Source: AHAM Forecast Source: Delano Data Insights

Residential Electric Water Heater Shipments (Thousands of Units)

Qtr:	2001	2002	2003
1	1,178.7	1,175.1	1,156.3
2	1,047.6	1,040.3	1,038.2
3	1,009.1	1,006.1	1,017.2
4	1,097.8	1,075.8	1,094.1

For 2002, a 0.8 percent decrease to 4.297 million units.
For 2003, a 0.2 percent increase to 4.306 million units.
Data Source: GAMA Forecast Source: Delano Data Insights

Dishwasher Shipments (Thousands of Units)

Qtr:	2001	2002	2003
1	1,329.4	1,496.0	1,491.5
2	1,350.0	1,518.7	1,492.9
3	1,443.7	1,538.2	1,589.0
4	1,504.1	1,562.8	1,665.9

For 2002, a 8.7 percent increase to 6.111 million units.
For 2003, a 2.0 percent increase to 6.239 million units.
Data Source: AHAM Forecast Source: Delano Data Insights

Room Air-Conditioner Shipments (Thousands of Units)

Qtr:	2001	2002	2003
1	2,123.5	1,950.4	1,819.7
2	2,891.9	3,196.7	3,107.2
3	433.2	846.8	850.2
4	126.7	129.5	138.2

For 2002, a 9.8 percent increase to 6.123 million units.
For 2003, a 3.4 percent decrease to 5.915 million units.
Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q4/2002.