

SHIPMENTS

Product	May '06	May '05	% Chg.	5 Mos. '06	5 Mos. '05	% Chg.
MAJORS - TOTAL	5,309,300	5,313,600	-0.1%	27,368,100	26,152,700	4.6%
CLEANUP - TOTAL	1,182,000	1,124,200	5.1%	5,791,700	5,699,500	1.6%
Compactors	9,400	9,800	-4.1%	48,600	48,400	0.4%
Dishwashers - Total	569,300	574,500	-0.9%	2,960,100	2,895,100	2.2%
Built-in	559,300	565,200	-1.0%	2,899,900	2,840,100	2.1%
Portable	10,000	9,300	7.5%	60,100	55,000	9.3%
Disposers	603,300	539,900	11.7%	2,783,000	2,756,100	1.0%
COOKING - TOTAL	1,784,200	1,865,800	-4.4%	9,426,300	9,004,500	4.7%
Electric Ranges - Total	482,400	460,700	4.7%	2,517,500	2,375,400	6.0%
Built-in	76,600	73,500	4.2%	403,100	378,200	6.6%
Freestanding	364,800	347,200	5.1%	1,886,200	1,781,200	5.9%
Surface Cooktops	41,000	40,000	2.5%	228,200	216,000	5.6%
Gas Ranges - Total	272,600	281,900	-3.3%	1,436,500	1,444,200	-0.5%
Built-in	4,200	4,500	-6.7%	23,800	25,700	-7.4%
Freestanding	223,700	232,300	-3.7%	1,182,000	1,203,400	-1.8%
Surface Cooktops	44,700	45,100	-0.9%	230,700	215,000	7.3%
Microwave Ovens	1,029,200	1,123,300	-8.4%	5,472,300	5,184,900	5.5%
FOOD PRESERVATION - TOTAL	1,091,200	942,200	15.8%	5,064,300	4,610,800	9.8%
Freezers - Total	146,100	130,800	11.7%	815,700	754,800	8.1%
Chest	80,100	80,900	-1.0%	518,200	487,200	6.4%
Upright	66,000	49,900	32.3%	297,500	267,600	11.2%
Refrigerators	945,100	811,400	16.5%	4,248,600	3,856,000	10.2%
LAUNDRY - TOTAL	1,251,900	1,381,400	-9.4%	7,085,800	6,837,900	3.6%
Dryers - Total	565,400	636,000	-11.1%	3,255,900	3,233,400	0.7%
Electric	450,300	499,900	-9.9%	2,618,600	2,559,400	2.3%
Gas	115,000	136,100	-15.5%	637,300	674,000	-5.4%
Washers	686,500	745,400	-7.9%	3,829,900	3,604,500	6.3%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

PORTABLE APPLIANCES (Cooking & Food Processing) - TOTAL	6,034,510	6,002,521	0.5%	29,202,749	28,968,477	0.8%
Source: Association of Home Appliance Manufacturers.						
PORTABLE APPLIANCES (Air Treatment) - TOTAL	105,749	128,631	-17.8%	745,368	1,201,871	-38.0%
Source: Association of Home Appliance Manufacturers.						
PORTABLE APPLIANCES (Cooking & Food Processing & Air Treatment) - TOTAL	6,140,259	6,131,152	0.1%	29,948,117	30,170,348	-0.7%
HVAC - TOTAL	3,532,466	3,118,332	13.3%	16,991,031	13,966,786	21.7%
AIR CONDITIONERS - TOTAL	2,026,888	1,841,776	10.1%	9,899,416	7,048,817	40.4%
Room	1,553,500	1,277,400	21.6%	7,660,700	4,764,800	60.8%
Unitary	473,388	564,376	-16.1%	2,238,716	2,284,017	-2.0%
DEHUMIDIFIERS	286,300	209,500	36.7%	696,300	1,123,000	-38.0%
FURNACES (Central) - TOTAL	212,110	226,531	-6.4%	1,250,134	1,213,547	3.0%
Gas	207,882	221,195	-6.0%	1,222,527	1,178,305	3.8%
Oil	4,228	5,336	-20.8%	27,607	35,242	-21.7%
HEAT PUMPS	208,592	169,725	22.9%	948,834	780,933	21.5%
WATER HEATERS - TOTAL	798,576	670,800	19.0%	4,196,347	3,800,489	10.4%
Residential - Total	786,361	660,764	19.0%	4,133,672	3,744,854	10.4%
Electric	387,750	324,723	19.4%	2,078,192	1,817,586	14.3%
Gas	398,611	336,041	18.6%	2,055,480	1,927,268	6.7%
Commercial - Total	12,215	10,036	21.7%	62,675	55,635	12.7%
Electric	5,239	4,251	23.2%	26,152	22,093	18.4%
Gas	6,976	5,785	20.6%	36,523	33,542	8.9%

Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Other figures from Gas Appliance Manufacturers Association.

CONSUMER ELECTRONICS - TOTAL	3,987,465	3,507,055	N/A	17,065,171	16,063,046	N/A
Camcorders	384,043	348,168	10.3%	1,690,463	1,857,877	-9.0%
DVD Players	1,441,570	1,184,490	21.7%	4,809,750	4,406,820	9.1%
Analog TVs (direct-view)	556,931	1,372,116	-59.4%	3,429,086	7,170,365	-52.2%
Digital TVs	1,433,525	322,249	N/A	6,279,853	1,603,200	N/A
Analog TVs/DVD Combos	171,396	280,032	-38.8%	856,019	1,024,784	-16.5%

Note: Total market statistics for the U.S. regardless of brand name or country of origin. Digital TVs now include flat panel units, so cannot be compared to previous year figures. Source: Consumer Electronics Association.

FORECASTS

AUTOMATIC WASHERS - Shipments (Thousands of Units)			
Qtr:	2005	2006	2007
1	2,236.0	2,486.7	2,360.0
2	2,309.8	2,322.4	2,411.7
3	2,362.8	2,354.5	2,407.7
4	2,316.4	2,303.1	2,444.8

For 2006, a 2.6% increase to 9.467 million units
For 2007, a 1.7% increase to 9.624 million units
Data Source: AHAM Forecast Source: Delano Data Insights

DRYERS - Shipments (Thousands of Units)			
Qtr:	2005	2006	2007
1	2,021.2	2,133.0	2,054.5
2	2,006.2	1,928.2	2,030.3
3	2,013.3	2,024.7	2,065.5
4	2,117.0	2,142.5	2,195.8

For 2006, a 0.9% increase to 8.228 million units
For 2007, a 1.4% increase to 8.346 million units
Data Source: AHAM Forecast Source: Delano Data Insights

FREEZERS - Shipments (Thousands of Units)			
Qtr:	2005	2006	2007
1	494.8	501.8	495.3
2	473.7	532.6	527.6
3	626.8	621.1	647.8
4	618.6	596.4	635.0

For 2006, a 1.7% increase to 2.252 million units
For 2007, a 2.4% increase to 2.306 million units
Data Source: AHAM Forecast Source: Delano Data Insights

GAS RANGES - Shipments (Thousands of Units)			
Qtr:	2005	2006	2007
1	887.6	892.5	909.6
2	898.0	874.4	920.4
3	922.1	947.2	973.1
4	1,046.9	1,066.9	1,115.5

For 2006, a 0.7% increase to 3.781 million units
For 2007, a 3.6% increase to 3.919 million units
Data Source: AHAM Forecast Source: Delano Data Insights

GAS FURNACES - Shipments (Thousands of Units)			
Qtr:	2005	2006	2007
1	730.3	822.8	758.0
2	794.1	765.4	786.4
3	886.4	878.3	927.3
4	1,101.7	1,014.4	1,071.5

For 2006, a 0.9% decrease to 3.481 million units
For 2007, a 1.8% increase to 3.543 million units
Data Source: GAMA Forecast Source: Delano Data Insights

DEHUMIDIFIERS - Shipments (Thousands of Units)			
Qtr:	2005	2006	2007
1	669.1	203.8	403.5
2	794.1	777.9	741.6
3	359.9	451.6	420.0
4	133.7	195.5	185.1

For 2006, a 16.8% decline to 1.629 million units
For 2007, a 7.5% increase to 1.750 million units
Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q2/2006