

SHIPMENTS

FORECASTS

Product	May '03	May '02	% Chg.	5 Mos. '03	5 Mos. '02	% Chg.
MAJORS—TOTAL	4,832,300	4,814,600	+ 0.4	23,493,100	23,711,500	- 0.9
CLEANUP—TOTAL	932,600	903,400	+ 3.2	4,711,200	4,690,200	+ 0.5
Compactors	9,900	8,100	+21.9	47,500	46,900	+ 1.2
Disposers	443,800	426,300	+ 4.1	2,286,500	2,225,500	+ 2.7
Dishwashers - Total	479,000	469,100	+ 2.1	2,377,300	2,417,800	- 1.7
Built-in	468,800	457,900	+ 2.4	2,317,800	2,351,000	- 1.4
Portable	10,100	11,200	- 9.3	59,500	66,700	-10.9
COOKING—TOTAL	1,768,300	1,730,200	+ 2.2	8,337,100	8,342,100	- 0.1
Electric Ranges - Total	422,100	409,900	+ 3.0	2,079,200	2,090,400	- 0.5
Built-in	60,600	55,300	+ 9.5	308,400	299,700	+ 2.9
Freestanding	321,200	315,500	+ 1.8	1,560,100	1,575,800	- 1.0
Surface Cooktops	40,400	39,100	+ 3.3	210,600	215,000	- 2.0
Gas Ranges - Total	255,400	244,800	+ 4.4	1,233,300	1,266,200	- 2.6
Built-in	4,700	4,900	- 4.2	24,600	28,500	-13.5
Freestanding	214,800	208,500	+ 3.0	1,041,200	1,075,500	- 3.2
Surface Cooktops	35,900	31,400	+14.5	167,500	162,200	+ 3.3
Microwave Ovens	1,090,700	1,075,500	+ 1.4	5,024,700	4,985,600	+ 0.8
FOOD PRESERVATION—TOTAL	1,014,200	989,700	+ 2.5	4,415,800	4,570,300	- 3.4
Freezers - Total	156,500	162,900	- 4.0	858,200	876,000	- 2.0
Chest	88,600	94,600	- 6.3	540,200	515,400	+ 4.8
Upright	67,900	68,400	- 0.7	318,000	360,600	-11.8
Refrigerators	857,700	826,800	+ 3.7	3,557,600	3,694,300	- 3.7
LAUNDRY—TOTAL	1,117,200	1,191,300	- 6.2	6,029,000	6,108,900	- 1.3
Dryers - Total	521,300	563,200	- 7.4	2,842,300	2,888,400	- 1.6
Electric	403,600	434,700	- 7.2	2,243,400	2,276,700	- 1.5
Gas	117,700	128,500	- 8.4	599,000	611,800	- 2.1
Washers	595,900	628,100	- 5.1	3,186,700	3,220,400	- 1.1
Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).						
PORTABLE APPLIANCES (Kitchen Electrics) —TOTAL	8,079,376	8,357,122	- 3.3	33,090,196	34,208,050	- 3.3
Note: Blenders, Breadmakers, Coffee Makers, Coffee Mills & Grinders, Can Openers, Food Choppers, Food Processors, Fry Pans, Griddles, Irons, Juicers, Electric Knives, Mixers, Toasters, Toaster Ovens/Broilers, CounterTop Ovens, and Waffle Irons. Figures (in units) are for domestic shipments, regardless of country of origin. Source: Association of Home Appliance Manufacturers (AHAM).						
PORTABLE APPLIANCES (Air Treatment) —TOTAL	176,410	217,727	-19.0	1,957,100	2,465,023	-20.6
Note: Air Cleaners, Air Heaters – Fan Forced, Heater Fan, Low Silhouette, PTC Ceramic, Radiant, Humidifiers – Evaporative Console, Evaporative Table Top, Impeller, Steam, Warm Mist. Figures (in units) are for domestic shipments, regardless of country of origin. Source: Association of Home Appliance Manufacturers (AHAM).						
PORTABLE APPLIANCES (Kitchen Electrics and Air Treatment) —TOTAL	8,255,786	8,574,839	- 3.7	35,047,297	36,673,072	- 4.4
HVAC—TOTAL	N/A	3,170,261	N/A	N/A	12,793,021	N/A
AIR CONDITIONERS - TOTAL	1,977,333	1,843,920	+ 7.2	8,157,782	6,499,782	+25.5
Room	1,375,900	1,169,700	+17.6	5,917,000	4,141,500	+42.9
Unitary	601,433	674,220	-10.8	2,240,782	2,358,027	- 5.0
DEHUMIDIFIERS	187,200	136,500	+37.1	683,300	461,600	+48.0
FURNACES (Central) - Total	242,402	258,939	- 6.4	1,095,001	1,138,837	- 3.8
Gas	237,223	251,960	- 5.8	1,061,031	1,105,441	- 4.0
Oil	5,179	6,979	-25.8	33,970	33,396	+ 1.7
HEAT PUMPS	159,599	173,496	- 8.0	679,588	677,339	+ 0.3
WATER HEATERS - TOTAL	N/A	757,406	N/A	N/A	4,015,718	N/A
Residential - Total	838,459	745,043	+12.5	4,160,840	3,953,295	+ 5.2
Electric	323,547	355,163	- 8.9	1,786,479	1,857,308	- 3.8
Gas	514,912	389,880	+32.1	2,374,361	2,095,987	+13.3
Commercial - Total	N/A	12,363	N/A	N/A	62,423	N/A
Electric	N/A	3,630	N/A	N/A	19,341	N/A
Gas	N/A	8,733	N/A	N/A	43,082	N/A
Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Other figures from Gas Appliance Manufacturers Association.						
CONSUMER ELECTRONICS—TOTAL	3,879,561	4,502,290	-13.8	19,466,472	21,200,985	- 8.2
Camcorders	441,872	507,372	-12.9	2,182,306	2,175,344	+ 3.0
DVD Players	1,332,897	950,412	+40.2	5,759,429	4,729,184	+21.8
Analog Televisions (direct view)	1,410,059	1,529,517	- 7.8	7,150,182	7,584,293	- 5.7
Analog Televisions (projection)	21,450	58,317	-63.2	163,201	310,744	-47.5
Analog Television/DVD Combos	122,053	29,343	+316.0	461,152	102,437	+350.2
Analog Television/VCR Combos	170,614	358,098	-52.4	1,062,481	1,812,817	-41.4
VCR Decks	380,616	1,069,231	-64.4	2,687,721	4,486,166	-40.1
Note: Total market statistics for the U.S. regardless of brand name or country of origin. Source: Consumer Electronics Association.						
VACUUM CLEANERS—TOTAL	1,386,151	1,510,104	-10.9	7,871,383	8,156,212	- 7.8
Note: Figures (in units) combine upright, canister and stick models. Source: Vacuum Cleaner Manufacturers Association.						

Automatic Washer Shipments (Thousands of Units)			
Qtr:	2002	2003	2004
1	1,974.0	2,009.3	2,141.9
2	1,968.3	1,887.6	2,032.9
3	1,820.2	1,913.0	1,941.7
4	1,982.4	2,067.6	2,073.9
For 2003, a 1.7 percent increase to 7.878 million units. For 2004, a 4.0 percent increase to 8.190 million units. Data Source: AHAM Forecast Source: Delano Data Insights			
Dryer Shipments (Thousands of Units)			
Qtr:	2002	2003	2004
1	1,792.0	1,883.5	1,934.3
2	1,726.6	1,617.8	1,747.2
3	1,561.3	1,667.5	1,717.5
4	1,812.3	1,902.9	1,916.2
For 2003, a 1.9 percent increase to 7.022 million units. For 2004, a 4.2 percent increase to 7.315 million units. Data Source: AHAM Forecast Source: Delano Data Insights			
Freezer Shipments (Thousands of Units)			
Qtr:	2002	2003	2004
1	562.7	563.8	616.2
2	561.3	518.1	581.3
3	731.9	728.2	762.5
4	686.9	720.6	723.4
For 2003, a 0.5 percent decrease to 2.531 million units. For 2004, a 6.0 percent increase to 2.683 million units. Data Source: AHAM Forecast Source: Delano Data Insights			
Gas Range Shipments (Thousands of Units)			
Qtr:	2002	2003	2004
1	783.1	748.6	791.3
2	783.3	784.9	833.5
3	779.5	829.4	843.5
4	922.5	958.5	961.4
For 2003, a 1.6 percent increase to 3.321 million units. For 2004, a 3.3 percent increase to 3.430 million units. Data Source: AHAM Forecast Source: Delano Data Insights			
Gas Furnace & Cast-Iron Boiler Shipments (Thousands of Units)			
Qtr:	2002	2003	2004
1	697.0	701.4	707.9
2	845.9	786.3	825.0
3	947.1	964.0	991.1
4	1,056.0	1,087.7	1,066.6
For 2003, a 0.2 percent decrease to 3.539 million units. For 2004, a 1.5 percent increase to 3.591 million units. Data Source: GAMA Forecast Source: Delano Data Insights			
Dehumidifier Shipments (Thousands of Units)			
Qtr:	2002	2003	2004
1	222.9	308.9	258.8
2	377.0	474.3	388.8
3	142.0	125.5	156.9
4	57.2	55.5	66.6
For 2003, a 20.7 percent increase to 964,200 units. For 2004, a 9.6 percent decrease to 871,100 units. Data Source: AHAM Forecast Source: Delano Data Insights			
Note: All forecasts begin in Q2/2003.			