

SHIPMENTS

Product	Apr. '00	Apr. '99	% Chg.	4 Mos. '00	4 Mos. '99	% Chg.
MAJORS—TOTAL	4,072,200	4,112,800	- 1.0	18,659,700	17,246,900	+ 8.2
CLEANUP—TOTAL	874,800	879,000	- 0.5	3,846,800	3,644,800	+ 5.5
Compactors	8,800	8,500	+ 4.1	39,100	37,200	+ 5.0
Disposers	419,200	431,500	- 2.9	1,888,900	1,803,300	+ 4.7
Dishwashers - Total	446,800	439,000	+ 1.8	1,918,800	1,804,300	+ 6.4
Built-in	434,300	425,500	+ 2.1	1,859,600	1,745,600	+ 6.5
Portable	12,400	13,500	- 8.0	59,200	58,800	+ 0.7
COOKING—TOTAL	1,338,400	1,369,700	- 2.3	6,621,500	5,817,800	+13.8
Electric Ranges - Total	385,800	376,400	+ 2.5	1,652,300	1,598,900	+ 3.3
Built-in	51,100	53,600	- 4.8	228,800	234,000	- 2.2
Freestanding	298,100	286,700	+ 4.0	1,263,400	1,198,500	+ 5.4
Surface Cooktops	36,600	36,000	+ 1.6	160,200	166,300	- 3.7
Gas Ranges - Total	238,400	234,000	+ 1.9	1,041,800	995,500	+ 4.7
Built-in	5,200	6,000	-13.3	23,600	25,300	- 6.6
Freestanding	204,800	200,500	+ 2.1	896,600	847,300	+ 5.8
Surface Cooktops	28,500	27,500	+ 3.5	121,600	122,900	- 1.1
Microwave Ovens/Ranges	714,200	759,200	- 5.9	3,927,400	3,223,500	+21.8
FOOD PRESERVATION—TOTAL	806,300	785,800	+ 2.6	3,340,400	3,131,000	+ 6.7
Freezers - Total	144,700	148,000	- 2.3	609,100	554,900	+ 9.8
Chest	82,700	80,100	+ 3.3	342,100	310,700	+10.1
Upright	62,000	67,900	- 8.7	267,000	244,200	+ 9.3
Refrigerators	661,500	637,800	+ 3.7	2,731,300	2,576,100	+ 6.0
LAUNDRY—TOTAL	1,052,700	1,078,300	- 2.4	4,851,000	4,653,300	+ 4.3
Dryers - Total	496,500	499,400	- 0.6	2,262,500	2,153,600	+ 5.1
Electric	387,700	388,500	- 0.2	1,769,500	1,679,200	+ 5.4
Gas	108,800	110,800	- 1.8	493,000	474,300	+ 3.9
Washers	556,100	578,900	- 3.9	2,588,500	2,499,800	+ 3.6
Note: Figures (in units) cover domestic shipments of U.S.-produced products. Numbers do not add up due to overlapping product categories. Microwave ovens/ranges category embraces microwave ovens and combination microwave oven/ranges. Source: Association of Home Appliance Manufacturers (AHAM).						
PORTABLE APPLIANCES (CORE) — TOTAL	6,603,859	4,972,909	+32.8	26,136,006	23,486,759	+11.3
Note: Core products are air cleaners, air heaters, blenders, can openers, coffee makers, coffee mills/grinders, corn poppers, food mixers, food processors, fry pans, griddles, humidifiers, irons, juicers, electric knives, toaster/oven/broilers, and waffle irons. Figures (in units) are for domestic shipments, regardless of country of origin. Source: Association of Home Appliance Manufacturers.						
PORTABLE APPLIANCES (ALL) — TOTAL	6,705,717	5,035,352	+33.2	26,566,239	23,803,131	+11.6
Note: Figures (in units) are for domestic shipments, regardless of country of origin. Products tracked include all CORE portable appliances, plus food choppers, hot plates, enclosed broilers, countertop ovens and sandwich makers. Source: Association of Home Appliance Manufacturers.						
HVAC—TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
AIR CONDITIONERS - TOTAL	1,413,437	1,617,281	-12.6	5,253,433	4,441,406	+18.3
Room	902,600	1,081,300	-16.5	3,391,500	2,806,000	+20.9
Unitary	510,837	535,981	- 4.9	1,861,933	1,635,406	+12.2
GAS BOILERS - TOTAL	N/A	7,451	N/A	N/A	N/A	N/A
Cast Iron	9,855	7,412	+33.0	50,219	43,212	+16.2
Steel	N/A	39	N/A	N/A	N/A	N/A
OIL BOILERS - TOTAL	5,942	7,156	-17.0	30,617	32,773	- 6.6
Cast Iron	5,161	5,847	-11.7	25,821	27,364	- 5.6
Steel (Oil & Bare)	781	1,309	-40.3	4,796	5,409	-11.3
DEHUMIDIFIERS	113,700	161,600	-29.7	293,700	359,700	-18.3
FURNACES (Central) - Total	203,160	221,592	- 8.3	921,429	900,031	+ 2.4
Gas	198,355	215,900	- 8.1	891,510	872,115	+ 2.2
Oil	4,805	5,692	-15.6	29,919	27,916	+ 7.2
FURNACES (Duct)	728	949	-23.3	4,689	4,972	- 5.7
FURNACES (Gas Floor)	353	482	-26.8	1,420	1,566	- 9.3
FURNACES (Wall) - TOTAL	N/A	11,756	N/A	N/A	N/A	N/A
Direct Vent	N/A	6,552	N/A	N/A	20,946	N/A
Vented	N/A	5,204	N/A	N/A	N/A	N/A
HEAT PUMPS	111,559	110,039	+ 1.0	442,193	391,409	+13.0
HEATERS (Room) - TOTAL	N/A	14,240	N/A	N/A	42,971	N/A
Vented	N/A	2,250	N/A	N/A	7,635	N/A
Unvented	N/A	11,990	N/A	N/A	34,936	N/A
HEATERS (Unit) - TOTAL	9,967	7,793	+27.9	64,253	56,997	+12.7
Propeller Fan Type	9,543	7,345	+29.9	61,625	54,762	+12.5
Blower Type	424	448	- 5.4	2,628	2,235	+17.6
FIREPLACES (Vent-Free Gas) - TOTAL	N/A	25,005	N/A	N/A	83,540	N/A
Gas Logs	N/A	17,593	N/A	N/A	60,403	N/A
Gas Inserts	N/A	529	N/A	N/A	1,610	N/A
Gas Fireplaces	N/A	5,955	N/A	N/A	18,093	N/A
Gas Stoves	N/A	928	N/A	N/A	3,434	N/A
WATER HEATERS - TOTAL	716,942	772,153	- 7.2	3,305,434	3,256,230	+ 1.5
Residential - Total	705,925	760,301	- 7.2	3,257,141	3,207,017	+ 1.6
Electric	328,655	356,183	- 7.7	1,510,905	1,486,358	+ 1.7
Gas	377,270	404,118	- 6.6	1,746,236	1,720,659	+ 1.5
Commercial - Total	11,017	11,852	- 7.0	48,293	49,213	- 1.9
Electric	2,950	3,373	-12.5	13,567	13,232	+ 2.5
Gas	8,067	8,479	- 4.9	34,726	35,981	- 3.5
Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Other figures from Gas Appliance Manufacturers Association.						
CONSUMER ELECTRONICS—TOTAL	4,904,862	4,612,793	+ 6.3	18,243,529	15,609,534	+16.9
Camcorders	467,389	456,282	+ 2.4	1,590,330	1,363,394	+16.6
DVD Players	409,192	269,107	+52.1	1,592,817	680,056	+134.2
Televisions (color)	1,712,916	1,583,353	+ 8.2	6,860,380	6,182,196	+11.0
Televisions (projection)	89,052	82,157	+ 8.4	414,528	318,761	+30.0
Television/VCR Combos	413,032	326,734	+26.4	1,374,891	1,145,028	+20.1
VCR Decks	1,813,281	1,895,160	- 4.3	6,410,583	5,920,099	+ 8.3
Note: Total market statistics for the U.S. regardless of brand name or country of origin. Source: Consumer Electronics Association.						
VACUUM CLEANERS—TOTAL	1,455,316	1,493,353	- 2.5	6,645,050	5,998,945	+10.8
Note: Figures (in units) combine upright, canister and stick models. Source: Vacuum Cleaner Manufacturers Association.						

FORECASTS*

VCR and Camcorder Shipments (Thousands of Units)

Qtr:	1999	2000	2001
1	4,943.8	5,720.2	5,634.4
2	6,765.8	7,063.5	7,296.6
3	7,104.7	7,062.1	7,683.5
4	8,785.0	8,398.5	9,423.1

For 2000, a 2.4 percent increase to 28.244 million units.

For 2001, a 6.4 percent increase to 30.038 million units.

Data Source: CEA Forecast Source: Delano Data Insights

Electric Range Shipments (Thousands of Units)

Qtr:	1999	2000	2001
1	1,222.5	1,266.5	1,250.0
2	1,203.7	1,224.2	1,279.3
3	1,191.7	1,173.8	1,252.5
4	1,364.6	1,314.1	1,425.8

For 2000, a 0.1 percent decrease to 4.979 million units.

For 2001, a 4.6 percent increase to 5.208 million units.

Data Source: AHAM Forecast Source: Delano Data Insights

Residential Gas Water Heater Shipments (Thousands of Units)

Qtr:	1999	2000	2001
1	1,316.5	1,327.1	1,365.6
2	1,204.7	1,180.6	1,234.9
3	1,125.7	1,071.7	1,138.1
4	1,286.8	1,279.0	1,368.6

For 2000, a 1.5 percent decrease to 4.858 million units.

For 2001, a 5.1 percent increase to 5.107 million units.

Data Source: GAMA Forecast Source: Delano Data Insights

Unitary A/C and Heat Pump Shipments (Thousands of Units)

Qtr:	1999	2000	2001
1	1,380.8	1,679.0	1,492.7
2	2,307.7	2,640.0	2,508.0
3	1,787.3	1,944.6	1,989.3
4	1,171.3	1,131.5	1,232.1

For 2000, a 11.3 percent increase to 7.395 million units.

For 2001, a 2.3 percent decrease to 7.222 million units.

Data Source: ARI Forecast Source: Delano Data Insights

Disposer Shipments (Thousands of Units)

Qtr:	1999	2000	2001
1	1,371.8	1,469.6	1,474.0
2	1,317.5	1,341.2	1,394.9
3	1,336.6	1,280.5	1,361.1
4	1,343.5	1,256.2	1,357.9

For 2000, a 0.4 percent decrease to 5.347 million units.

For 2001, a 4.5 percent increase to 5.588 million units.

Data Source: AHAM Forecast Source: Delano Data Insights

Refrigerator Shipments (Thousands of Units)

Qtr:	1999	2000	2001
1	1,938.8	2,069.8	2,096.7
2	2,471.2	2,575.0	2,641.9
3	2,585.8	2,557.4	2,669.9
4	2,103.2	2,021.2	2,158.6

For 2000, a 1.4 percent increase to 9.223 million units.

For 2001, a 3.7 percent increase to 9.567 million units.

Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q2/2000, except for gas water heaters, which begin in Q1/2000.