

## SHIPMENTS

Product	March '06	March '05	% Chg.	3 Mos. '06	3 Mos. '05	% Chg.
<b>MAJORS - TOTAL</b>	<b>7,333,100</b>	<b>6,490,500</b>	<b>13.0%</b>	<b>17,015,700</b>	<b>15,904,500</b>	<b>7.0%</b>
<b>CLEANUP - TOTAL</b>	<b>1,392,100</b>	<b>1,434,800</b>	<b>-3.0%</b>	<b>3,535,300</b>	<b>3,540,200</b>	<b>-0.1%</b>
Compactors	12,300	12,700	-3.1%	30,200	29,400	2.7%
Dishwashers - Total	791,500	737,800	7.3%	1,828,900	1,770,200	3.3%
Built-in	774,200	722,400	7.2%	1,790,000	1,733,200	3.3%
Portable	17,300	15,400	12.3%	38,900	37,000	5.1%
Disposers	588,400	684,300	-14.0%	1,676,200	1,740,500	-3.7%
<b>COOKING - TOTAL</b>	<b>2,538,200</b>	<b>2,005,500</b>	<b>26.6%</b>	<b>5,883,200</b>	<b>5,309,600</b>	<b>10.8%</b>
Electric Ranges - Total	658,900	596,200	10.5%	1,550,400	1,462,600	6.0%
Built-in	101,800	92,800	9.7%	250,500	233,900	7.1%
Freestanding	498,100	449,100	10.9%	1,156,900	1,094,800	5.7%
Surface Cooktops	58,900	54,300	8.5%	143,100	133,800	7.0%
Gas Ranges - Total	372,900	360,800	3.4%	892,900	887,600	0.6%
Built-in	6,200	6,500	-4.6%	15,200	16,500	-7.9%
Freestanding	309,900	303,700	2.0%	735,600	744,500	-1.2%
Surface Cooktops	56,900	50,700	12.2%	142,200	126,500	12.4%
Microwave Ovens	1,506,400	1,048,400	43.7%	3,439,900	2,959,300	16.2%
<b>FOOD PRESERVATION - TOTAL</b>	<b>1,311,000</b>	<b>1,250,200</b>	<b>4.9%</b>	<b>2,977,500</b>	<b>2,797,500</b>	<b>6.4%</b>
Freezers - Total	213,900	206,200	3.7%	501,800	494,800	1.4%
Chest	142,000	137,900	3.0%	340,400	326,100	4.4%
Upright	71,900	68,300	5.3%	161,300	168,700	-4.4%
Refrigerators	1,097,100	1,044,000	5.1%	2,475,700	2,302,700	7.5%
<b>LAUNDRY - TOTAL</b>	<b>2,091,800</b>	<b>1,800,000</b>	<b>16.2%</b>	<b>4,619,700</b>	<b>4,257,200</b>	<b>8.5%</b>
Dryers - Total	963,900	849,600	13.5%	2,133,000	2,021,200	5.5%
Electric	777,300	673,500	15.4%	1,719,400	1,605,500	7.1%
Gas	186,600	176,100	6.0%	413,600	415,700	-0.5%
Washers	1,128,000	950,400	18.7%	2,486,700	2,236,000	11.2%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

PORTABLE APPLIANCES (Cooking & Food Processing) - TOTAL	6,654,575	6,833,516	-2.6%	17,466,744	17,790,796	-1.8%
Source: Association of Home Appliance Manufacturers.						

PORTABLE APPLIANCES (Air Treatment) - TOTAL	152,973	157,257	-2.7%	545,130	948,583	-42.5%
Source: Association of Home Appliance Manufacturers.						

PORTABLE APPLIANCES (Cooking & Food Processing & Air Treatment) - TOTAL	6,807,548	6,990,773	-2.6%	18,011,874	18,739,379	-3.9%
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<b>TOTAL</b>	<b>4,672,688</b>	<b>3,568,533</b>	<b>30.9%</b>	<b>9,861,509</b>	<b>7,644,703</b>	<b>29.0%</b>
<b>AIR CONDITIONERS - TOTAL</b>	<b>3,005,902</b>	<b>1,904,347</b>	<b>57.8%</b>	<b>5,585,518</b>	<b>3,356,445</b>	<b>66.4%</b>
Room	2,527,700	1,312,100	92.6%	4,180,800	2,135,100	95.8%
Unitary	478,202	592,247	-19.3%	1,404,718	1,221,345	15.0%
<b>DEHUMIDIFIERS</b>	<b>119,500</b>	<b>338,200</b>	<b>-64.7%</b>	<b>203,800</b>	<b>669,100</b>	<b>-69.5%</b>
<b>FURNACES (Central) - TOTAL</b>	<b>315,758</b>	<b>307,170</b>	<b>2.8%</b>	<b>841,641</b>	<b>754,690</b>	<b>11.5%</b>
Gas	309,969	300,794	3.1%	822,781	730,343	12.7%
Oil	5,789	6,376	-9.2%	18,860	24,347	-22.5%
<b>HEAT PUMPS</b>	<b>247,084</b>	<b>188,470</b>	<b>31.1%</b>	<b>575,270</b>	<b>442,515</b>	<b>30.0%</b>
<b>WATER HEATERS - TOTAL</b>	<b>984,444</b>	<b>830,346</b>	<b>18.6%</b>	<b>2,655,280</b>	<b>2,421,953</b>	<b>9.6%</b>
Residential - Total	969,494	816,780	18.7%	2,615,336	2,386,855	9.6%
Electric	477,521	407,891	17.1%	1,315,096	1,154,677	13.9%
Gas	491,973	408,889	20.3%	1,300,240	1,232,178	5.5%
Commercial - Total	14,950	13,566	10.2%	39,944	35,098	13.8%
Electric	6,208	5,356	15.9%	16,578	13,800	20.1%
Gas	8,742	8,210	6.5%	23,366	21,298	9.7%

Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Other figures from Gas Appliance Manufacturers Association.

<b>CONSUMER ELECTRONICS - TOTAL</b>	<b>2,223,062</b>	<b>3,279,827</b>	<b>N/A</b>	<b>7,832,685</b>	<b>8,431,838</b>	<b>N/A</b>
Camcorders	297,793	452,137	-34.1%	779,923	960,967	-18.8%
DVD Players	573,761	834,929	-31.3%	2,030,020	1,930,549	5.2%
Analog TVs (direct-view)	391,702	1,537,697	-74.5%	2,226,344	4,194,705	-46.9%
Digital TVs	821,807	309,065	N/A	2,341,358	919,278	N/A
Analog TVs/DVD Combos	137,999	145,999	-5.5%	455,040	426,339	6.7%

Note: Total market statistics for the U.S. regardless of brand name or country of origin. Digital TVs now include flat panel units, so cannot be compared to previous year figures. Source: Consumer Electronics Association.

<b>VACUUM CLEANERS - TOTAL</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
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Note: Figures (in units) combine upright, stick, and canister vacuum cleaners, either imported or domestically produced. Source: Association of Home Appliance Manufacturers. (Floor care shipments reported by AHAM are not directly comparable to those reported previously by the former Vacuum Cleaner Manufacturers Association due to broader company participation and enhanced expansion factor techniques.)

## FORECASTS

### MAJOR HOME APPLIANCES – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	18,708.7	21,400.4	19,560.0
2	22,752.4	21,052.3	22,514.3
3	19,243.8	19,416.4	19,523.1
4	18,409.7	18,792.4	19,725.7

For 2006, a 2.0% increase to 80,662 million units

For 2007, a 0.8% increase to 81,323 million units

Data Source: AHAM Forecast Source: Delano Data Insights

### ANALOG DIRECT-VIEW TVs – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	4,561.3	2,886.3	2,122.2
2	3,440.9	2,615.1	1,764.5
3	4,863.1	3,306.9	1,950.0
4	4,069.3	2,441.6	1,437.2

For 2006, a 33.6% decrease to 11,250 million units

For 2007, a 35.3% decline to 7,274 million units

Data Source: CEA Forecast Source: Delano Data Insights

### MICROWAVE OVENS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	2,959.3	3,439.9	3,119.5
2	3,609.5	3,452.2	3,516.6
3	3,659.2	3,516.5	3,676.5
4	3,632.4	3,845.6	3,740.3

For 2006, a 2.8% increase to 14,254 million units

For 2007, a 1.4% decline to 14,053 million units

Data Source: AHAM Forecast Source: Delano Data Insights

### RESIDENTIAL ELECTRIC WATER HEATERS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	1,154.7	1,247.3	1,188.0
2	1,054.1	1,120.8	1,110.3
3	1,061.1	1,071.1	1,098.7
4	1,248.7	1,163.4	1,176.3

For 2006, a 1.9% increase to 4,603 million units

For 2007, a 0.6% decline to 4,573 million units

Data Source: GAMA Forecast Source: Delano Data Insights

### DISHWASHERS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	1,770.2	1,828.9	1,857.1
2	1,842.6	1,874.3	1,909.5
3	1,882.3	1,902.1	1,963.1
4	1,929.1	1,941.8	1,990.5

For 2006, a 1.7% increase to 7,547 million units

For 2007, a 2.3% increase to 7,720 million units

Data Source: AHAM Forecast Source: Delano Data Insights

### ROOM AIR CONDITIONERS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	2,135.1	4,180.8	3,194.5
2	4,820.2	3,315.6	4,277.7
3	806.7	644.3	586.4
4	269.7	47.7	71.1

For 2006, a 1.9% increase to 8,188 million units

For 2007, a 0.7% decline to 8,130 million units

Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q2/2006.