

SHIPMENTS

Product	Feb. '06	Feb. '05	% Chg.	2 Mos. '06	2 Mos. '05	% Chg.
MAJORS - TOTAL	5,191,700	4,944,400	5.0%	9,757,600	9,414,100	3.6%
CLEANUP - TOTAL	1,173,600	1,056,300	11.1%	2,143,100	2,105,400	1.8%
Compactors	9,100	8,700	4.6%	17,900	16,700	7.2%
Dishwashers - Total	564,400	557,000	1.3%	1,037,500	1,032,400	0.5%
Built-in	552,600	546,500	1.1%	1,015,900	1,010,800	0.5%
Portable	11,800	10,500	12.4%	21,600	21,600	0.0%
Disposers	600,100	490,600	22.3%	1,087,800	1,056,300	3.0%
COOKING - TOTAL	1,740,700	1,658,200	5.0%	3,345,000	3,304,100	1.2%
Electric Ranges - Total	482,500	465,400	3.7%	891,600	866,300	2.9%
Built-in	80,300	76,600	4.8%	148,700	141,100	5.4%
Freestanding	357,600	346,600	3.2%	658,700	645,700	2.0%
Surface Cooktops	44,600	42,200	5.7%	84,200	79,500	5.9%
Gas Ranges - Total	279,000	271,500	2.8%	519,900	526,800	-1.3%
Built-in	4,800	5,200	-7.7%	8,900	10,000	-11.0%
Freestanding	227,500	226,300	0.5%	425,600	440,900	-3.5%
Surface Cooktops	46,700	40,100	16.5%	85,300	75,900	12.4%
Microwave Ovens	979,300	921,300	6.3%	1,933,500	1,910,900	1.2%
FOOD PRESERVATION - TOTAL	866,800	841,900	3.0%	1,666,700	1,547,400	7.7%
Freezers - Total	144,300	153,000	-5.7%	287,900	288,700	-0.3%
Chest	94,900	101,900	-6.9%	198,400	188,200	5.4%
Upright	49,500	51,200	-3.3%	89,500	100,400	-10.9%
Refrigerators	722,400	688,800	4.9%	1,378,800	1,258,700	9.5%
LAUNDRY - TOTAL	1,410,600	1,388,000	1.6%	2,602,800	2,457,200	5.9%
Dryers - Total	653,400	659,500	-0.9%	1,200,700	1,171,600	2.5%
Electric	532,600	528,200	0.8%	966,900	932,000	3.7%
Gas	120,800	131,300	-8.0%	233,800	239,600	-2.4%
Washers	757,200	728,500	3.9%	1,402,100	1,285,500	9.1%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

PORTABLE APPLIANCES (Cooking & Food Processing) - TOTAL	5,013,404	5,248,073	-4.5%	10,812,169	10,957,280	-1.3%
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Source: Association of Home Appliance Manufacturers.

PORTABLE APPLIANCES (Air Treatment) - TOTAL	141,500	309,314	-54.3%	453,779	975,748	-53.5%
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Source: Association of Home Appliance Manufacturers.

PORTABLE APPLIANCES (Cooking & Food Processing & Air Treatment) - TOTAL	5,154,904	5,557,387	-7.2%	11,265,948	11,933,028	-5.6%
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HVAC - TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
AIR CONDITIONERS - TOTAL	1,530,020	959,876	59.4%	2,579,716	1,458,452	76.9%
Room	1,134,400	611,300	85.6%	1,653,200	823,000	100.9%
Unitary	395,620	348,576	13.5%	926,516	635,452	45.8%
DEHUMIDIFIERS	49,900	225,900	-77.9%	84,300	330,900	-74.5%
FURNACES (Central) - TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
Gas	N/A	N/A	N/A	N/A	N/A	N/A
Oil	N/A	N/A	N/A	N/A	N/A	N/A
HEAT PUMPS	155,839	135,160	15.3%	328,186	254,408	29.0%
WATER HEATERS - TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
Residential - Total	N/A	N/A	N/A	N/A	N/A	N/A
Electric	N/A	N/A	N/A	N/A	N/A	N/A
Gas	N/A	N/A	N/A	N/A	N/A	N/A
Commercial - Total	N/A	N/A	N/A	N/A	N/A	N/A
Electric	N/A	N/A	N/A	N/A	N/A	N/A
Gas	N/A	N/A	N/A	N/A	N/A	N/A

Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Other figures from Gas Appliance Manufacturers Association.

CONSUMER ELECTRONICS - TOTAL	2,807,785	2,853,686	N/A	5,751,618	5,152,011	N/A
Camcorders	306,708	358,008	-14.3%	481,582	508,830	-5.4%
DVD Players	770,132	590,128	30.5%	1,456,259	1,095,620	32.9%
Analog TVs (direct-view)	801,292	1,441,694	-44.4%	1,834,642	2,657,008	-31.0%
Digital TVs	767,222	342,060	N/A	1,662,094	610,213	N/A
Analog TVs/DVD Combos	162,431	121,796	33.4%	317,041	280,340	13.1%

Note: Total market statistics for the U.S. regardless of brand name or country of origin. Digital TVs now include flat panel units, so cannot be compared to previous year figures. Source: Consumer Electronics Association.

VACUUM CLEANERS - TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
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Note: Figures (in units) combine upright, stick, and canister vacuum cleaners, either imported or domestically produced. Source: Association of Home Appliance Manufacturers. (Floor care shipments reported by AHAM are not directly comparable to those reported previously by the former Vacuum Cleaner Manufacturers Association due to broader company participation and enhanced expansion factor techniques.)

FORECASTS

AUTOMATIC WASHERS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	2,236.0	2,299.3	2,342.2
2	2,309.8	2,345.1	2,390.5
3	2,362.8	2,411.2	2,414.8
4	2,316.4	2,326.2	2,450.1

For 2006, a 1.7% increase to 9.382 million units
For 2007, a 2.3% increase to 9.598 million units
Data Source: AHAM Forecast Source: Delano Data Insights

DRYERS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	2,021.2	2,085.8	2,070.3
2	2,006.2	2,011.7	2,044.6
3	2,013.3	1,996.0	2,061.8
4	2,117.0	2,137.6	2,186.1

For 2006, a 0.9% increase to 8.231 million units
For 2007, a 1.6% increase to 8.363 million units
Data Source: AHAM Forecast Source: Delano Data Insights

FREEZERS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	494.8	475.2	482.4
2	473.7	461.6	477.5
3	626.8	633.0	647.5
4	618.6	601.2	631.3

For 2006, a 1.9% decline to 2.171 million units
For 2007, a 3.1% increase to 2.239 million units
Data Source: AHAM Forecast Source: Delano Data Insights

GAS RANGES – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	887.6	885.1	897.0
2	898.0	879.3	918.6
3	922.1	930.0	936.2
4	1,046.9	1,097.7	1,120.6

For 2006, a 1.0% increase to 3.792 million units
For 2007, a 2.1% increase to 3.872 million units
Data Source: AHAM Forecast Source: Delano Data Insights

GAS FURNACES – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	741.4	736.1	751.1
2	794.1	797.0	807.6
3	875.3	925.3	965.0
4	1,101.7	1,006.7	1,024.3

For 2006, a 1.3% decrease to 3.465 million units
For 2007, a 2.4% increase to 3.548 million units
Data Source: GAMA Forecast Source: Delano Data Insights

DEHUMIDIFIERS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	669.1	359.3	574.3
2	794.1	751.3	715.5
3	359.9	407.7	420.0
4	133.7	190.0	173.6

For 2006, a 12.7% decline to 1.708 million units
For 2007, a 10.3% increase to 1.883 million units
Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q1/2006