

SHIPMENTS

Product	Jan. '06	Jan. '05	% Chg.	1 Mos. '06	1 Mos. '05	% Chg.
MAJORS - TOTAL	4,565,100	4,478,800	1.9%	4,565,100	4,478,800	1.9%
CLEANUP - TOTAL	969,600	1,049,100	-7.6%	969,600	1,049,100	-7.6%
Compactors	8,800	8,100	8.6%	8,800	8,100	8.6%
Dishwashers - Total	473,100	475,400	-0.5%	473,100	475,400	-0.5%
Built-in	463,300	464,300	-0.2%	463,300	464,300	-0.2%
Portable	9,800	11,100	-11.7%	9,800	11,100	-11.7%
Disposers	487,700	565,600	-13.8%	487,700	565,600	-13.8%
COOKING - TOTAL	1,604,500	1,645,800	-2.5%	1,604,500	1,645,800	-2.5%
Electric Ranges - Total	409,100	400,900	2.0%	409,100	400,900	2.0%
Built-in	68,400	64,500	6.0%	68,400	64,500	6.0%
Freestanding	301,200	299,100	0.7%	301,200	299,100	0.7%
Surface Cooktops	39,500	37,300	5.9%	39,500	37,300	5.9%
Gas Ranges - Total	240,900	255,300	-5.6%	240,900	255,300	-5.6%
Built-in	4,200	4,900	-14.3%	4,200	4,900	-14.3%
Freestanding	198,100	214,600	-7.7%	198,100	214,600	-7.7%
Surface Cooktops	38,700	35,800	8.1%	38,700	35,800	8.1%
Microwave Ovens	954,400	989,600	-3.6%	954,400	989,600	-3.6%
FOOD PRESERVATION - TOTAL	799,000	705,500	13.3%	799,000	705,500	13.3%
Freezers - Total	142,700	135,600	5.2%	142,700	135,600	5.2%
Chest	102,700	86,400	18.9%	102,700	86,400	18.9%
Upright	40,000	49,300	-18.9%	40,000	49,300	-18.9%
Refrigerators	656,300	569,900	15.2%	656,300	569,900	15.2%
LAUNDRY - TOTAL	1,192,000	1,078,400	10.5%	1,192,000	1,078,400	10.5%
Dryers - Total	547,200	508,300	7.7%	547,200	508,300	7.7%
Electric	434,200	400,700	8.4%	434,200	400,700	8.4%
Gas	113,000	107,600	5.0%	113,000	107,600	5.0%
Washers	644,900	570,100	13.1%	644,900	570,100	13.1%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

PORTABLE APPLIANCES (Cooking & Food Processing) - TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
Source: Association of Home Appliance Manufacturers.						

PORTABLE APPLIANCES (Air Treatment) - TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
Source: Association of Home Appliance Manufacturers.						

PORTABLE APPLIANCES (Cooking & Food Processing & Air Treatment) - TOTAL	N/A	N/A	N/A	N/A	N/A	N/A

HVAC - TOTAL	2,281,671	1,788,094	27.6%	2,281,671	1,788,094	27.6%
AIR CONDITIONERS - TOTAL	898,496	496,389	81.0%	898,496	496,389	81.0%
Room	367,600	211,700	73.6%	367,600	211,700	73.6%
Unitary	530,896	284,689	86.5%	530,896	284,689	86.5%
DEHUMIDIFIERS	34,400	105,100	-67.3%	34,400	105,100	-67.3%
FURNACES (Central) - TOTAL	289,922	233,169	24.3%	289,922	233,169	24.3%
Gas	283,202	223,249	26.9%	283,202	223,249	26.9%
Oil	6,720	9,920	-32.3%	6,720	9,920	-32.3%
HEAT PUMPS	172,347	118,778	45.1%	172,347	118,778	45.1%
WATER HEATERS - TOTAL	886,506	834,658	6.2%	886,506	834,658	6.2%
Residential - Total	872,918	823,894	6.0%	872,918	823,894	6.0%
Electric	439,210	395,445	11.1%	439,210	395,445	11.1%
Gas	433,708	428,449	1.2%	433,708	428,449	1.2%
Commercial - Total	13,588	10,764	26.2%	13,588	10,764	26.2%
Electric	5,490	4,257	29.0%	5,490	4,257	29.0%
Gas	8,098	6,507	24.5%	8,098	6,507	24.5%

Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Other figures from Gas Appliance Manufacturers Association.

CONSUMER ELECTRONICS - TOTAL	2,665,665	2,298,325	N/A	2,665,665	2,298,325	N/A
Camcorders	174,874	150,822	15.9%	174,874	150,822	15.9%
DVD Players	686,127	505,492	35.7%	686,127	505,492	35.7%
Analog TVs (direct-view)	1,033,350	1,215,314	-15.0%	1,033,350	1,215,314	-15.0%
Digital TVs	616,704	268,153	N/A	616,704	268,153	N/A
Analog TVs/DVD Combos	154,610	158,544	-2.5%	154,610	158,544	-2.5%

Note: Total market statistics for the U.S. regardless of brand name or country of origin. Digital TVs now include flat panel units, so cannot be compared to previous year figures. Source: Consumer Electronics Association.

VACUUM CLEANERS - TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
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Note: Figures (in units) combine upright, stick, and canister vacuum cleaners, either imported or domestically produced. Source: Association of Home Appliance Manufacturers. (Floor care shipments reported by AHAM are not directly comparable to those reported previously by the former Vacuum Cleaner Manufacturers Association due to broader company participation and enhanced expansion factor techniques.)

FORECASTS

DVD PLAYERS/RECORDERS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	1,930.5	1,621.6	1,475.6
2	3,764.8	3,087.1	2,871.0
3	3,597.4	3,147.7	2,738.5
4	6,855.1	6,114.9	5,503.4

For 2006, a 13.5% decrease to 13.971 million units

For 2007, a 9.9% decline to 12.589 million units

Data Source: CEA Forecast Source: Delano Data Insights

ELECTRIC RANGES – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	1,462.6	1,475.3	1,504.5
2	1,487.6	1,503.5	1,522.4
3	1,522.0	1,548.3	1,560.5
4	1,728.4	1,778.9	1,807.6

For 2006, a 1.7% increase to 6.306 million units

For 2007, a 1.4% increase to 6.395 million units

Data Source: AHAM Forecast Source: Delano Data Insights

RESIDENTIAL GAS WATER HEATERS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	1,232.2	1,251.1	1,235.5
2	1,110.1	1,142.0	1,160.6
3	1,125.1	1,109.8	1,139.1
4	1,333.8	1,362.4	1,405.5

For 2006, a 1.3% increase to 4.865 million units

For 2007, a 1.6% increase to 4.941 million units

Data Source: GAMA Forecast Source: Delano Data Insights

UNITARY AIR CONDITIONERS & HEAT PUMPS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	1,667.5	1,870.7	1,795.1
2	2,503.1	2,918.8	3,022.5
3	2,501.8	2,451.1	2,490.2
4	1,935.6	1,803.5	1,996.1

For 2006, a 5.1% increase to 9.044 million units

For 2007, a 2.9% increase to 9.304 million units

Data Source: ARI Forecast Source: Delano Data Insights

DISPOSERS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	1,740.5	1,719.3	1,762.1
2	1,696.1	1,669.1	1,703.0
3	1,870.3	1,830.2	1,856.2
4	1,733.4	1,851.7	1,891.0

For 2006, a 0.4% increase to 7.070 million units

For 2007, a 2.0% increase to 7.212 million units

Data Source: AHAM Forecast Source: Delano Data Insights

REFRIGERATORS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	2,302.7	2,376.1	2,440.5
2	2,784.0	2,886.4	2,948.2
3	3,189.3	3,229.0	3,273.0
4	2,858.1	2,788.2	2,821.3

For 2006, a 1.3% increase to 11.280 million units

For 2007, a 1.8% increase to 11.483 million units

Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q1/2006.