

SHIPMENTS

FORECASTS

Product	Nov '02	Nov '01	% Chg.	11 Mos. '02	11 Mos. '01	% Chg.
MAJORS—TOTAL	5,296,300	4,731,200	+11.9	54,624,000	51,945,700	+ 5.2
CLEANUP—TOTAL	1,008,500	832,100	+21.2	10,838,900	10,078,400	+ 7.6
Compactors	9,700	9,000	+ 8.1	104,000	105,200	- 1.1
Disposers	474,300	379,600	+25.0	5,184,800	4,962,400	+ 4.5
Dishwashers - Total	524,500	443,500	+18.3	5,550,200	5,010,800	+10.8
Built-in	512,100	432,400	+18.4	5,413,100	4,883,200	+10.9
Portable	12,400	11,100	+12.1	137,000	127,600	+ 7.4
COOKING—TOTAL	2,200,200	2,061,500	+ 6.7	19,537,900	18,986,800	+ 2.9
Electric Ranges - Total	497,700	402,000	+23.8	4,789,300	4,509,700	+ 6.2
Built-in	75,400	63,000	+19.7	691,900	643,700	+ 7.5
Freestanding	374,600	300,500	+24.6	3,622,900	3,421,600	+ 5.9
Surface Cooktops	47,700	38,500	+23.9	474,500	444,400	+ 6.8
Gas Ranges - Total	306,700	249,600	+22.9	2,929,900	2,684,800	+ 9.1
Built-in	8,000	7,300	+10.0	62,800	62,700	+ 0.1
Freestanding	259,900	210,600	+23.4	2,492,300	2,279,100	+ 9.4
Surface Cooktops	38,800	31,700	+22.3	374,800	343,000	+ 9.3
Microwave Ovens/Ranges	1,395,800	1,409,800	- 1.0	11,818,700	11,792,300	+ 0.2
FOOD PRESERVATION—TOTAL	912,600	766,200	+19.1	11,179,100	10,426,200	+ 7.2
Freezers - Total	204,600	170,400	+20.1	2,266,300	1,963,200	+15.4
Chest	121,400	95,000	+27.8	1,317,900	1,139,500	+15.7
Upright	83,200	75,400	+10.3	948,400	823,600	+15.2
Refrigerators	708,000	595,900	+18.8	8,912,800	8,463,000	+ 5.3
LAUNDRY—TOTAL	1,175,000	1,071,400	+ 9.7	13,068,100	12,454,300	+ 4.9
Dryers - Total	563,000	512,900	+ 9.8	6,140,800	5,827,600	+ 5.4
Electric	442,800	400,700	+10.5	4,817,900	4,594,700	+ 4.9
Gas	120,200	112,200	+ 7.1	1,322,900	1,232,800	+ 7.3
Washers	612,100	558,500	+ 9.6	6,927,300	6,626,800	+ 4.5
Note: Figures (in units) cover domestic shipments of U.S.-produced products. Numbers do not add up due to overlapping product categories. Microwave ovens/ranges category embraces microwave ovens and combination microwave oven/ranges. Source: Association of Home Appliance Manufacturers (AHAM).						
PORTABLE APPLIANCES (Kitchen Electrics) —TOTAL	11,672,000	12,947,898	- 9.9	91,837,173	88,677,812	+ 3.6
Note: Blenders, Breadmakers, Coffee Makers, Coffee Mills & Grinders, Can Openers, Food Choppers, Food Processors, Fry Pans, Griddles, Irons, Juicers, Electric Knives, Mixers, Toasters, Toaster Ovens/Broilers, Counter Top Ovens, and Waffle Irons. Figures (in units) are for domestic shipments, regardless of country of origin. Source: Association of Home Appliance Manufacturers (AHAM).						
PORTABLE APPLIANCES (Air Treatment) —TOTAL	2,007,926	2,818,752	-28.8	12,987,552	15,128,331	-14.2
Note: Air Cleaners, Air Heaters — Fan Forced, Heater Fan, Low Silhouette, PTC Ceramic, Radiant, Humidifiers — Evaporative Console, Evaporative Table Top, Impeller, Steam, Warm Mist. Figures (in units) are for domestic shipments, regardless of country of origin. Source: Association of Home Appliance Manufacturers (AHAM).						
PORTABLE APPLIANCES (Kitchen Electrics and Air Treatment) —TOTAL	13,679,926	15,766,650	-13.2	104,824,725	103,806,143	+ 1.0
HVAC—TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
AIR CONDITIONERS - TOTAL	268,347	259,219	+ 3.5	10,992,133	10,073,806	+ 9.1
Room	3,200	21,500	-85.3	5,994,900	5,481,000	+ 9.4
Unitary	265,147	237,719	+11.5	4,997,233	4,592,806	+ 8.8
DEHUMIDIFIERS	22,500	11,500	+95.7	785,300	806,800	- 2.7
FURNACES (Central) - Total	355,468	331,379	+ 7.3	3,041,281	2,892,374	+ 5.1
Gas	341,436	317,062	+ 7.7	2,936,853	2,781,436	+ 5.6
Oil	14,032	14,317	- 2.0	104,428	110,938	- 5.9
FURNACES (Duct)	1,255	931	+34.8	8,961	9,718	- 7.8
HEAT PUMPS	92,712	96,695	- 4.0	1,375,809	1,350,612	+ 2.0
HEATERS (Unit) - TOTAL	27,329	18,911	+44.5	148,094	145,377	+ 1.9
Propeller Fan Type	26,817	18,411	+45.7	143,942	140,785	+ 2.2
Blower Type	512	500	+ 2.4	4,152	4,592	- 9.6
FIREPLACES (Vent-Free Gas) - TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
WATER HEATERS - TOTAL	779,364	728,071	+ 7.0	8,498,292	8,491,108	+ 0.1
Residential - Total	767,632	717,317	+ 7.0	8,369,258	8,362,721	+ 0.1
Electric	344,559	331,929	+ 3.8	3,932,174	3,923,607	+ 0.2
Gas	423,073	385,388	+ 9.8	4,437,084	4,439,114	0.0
Commercial - Total	11,732	10,754	+ 9.1	129,034	128,387	+ 0.5
Electric	3,644	3,243	+12.4	41,856	42,978	- 2.6
Gas	8,088	7,511	+ 7.7	87,178	85,409	+ 2.1
Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Other figures from Gas Appliance Manufacturers Association. Shipment totals for Direct-Vent Furnaces, Vented Furnaces, Vented and Unvented Room Heaters, and Gas and Oil Boilers are reported by GAMA on a quarterly basis, and will appear in Managers Update when available.						
CONSUMER ELECTRONICS—TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
Camcorders	N/A	N/A	N/A	N/A	N/A	N/A
DVD Players	N/A	N/A	N/A	N/A	N/A	N/A
Televisions (direct view)	N/A	N/A	N/A	N/A	N/A	N/A
Televisions (projection)	N/A	N/A	N/A	N/A	N/A	N/A
Television/VCR Combos	N/A	N/A	N/A	N/A	N/A	N/A
VCR Decks	N/A	N/A	N/A	N/A	N/A	N/A
Note: Total market statistics for the U.S. regardless of brand name or country of origin. Source: Consumer Electronics Association.						
VACUUM CLEANERS—TOTAL	1,826,197	1,958,349	- 6.7	18,216,445	17,961,130	+ 1.4
Note: Figures (in units) combine upright, canister and stick models. Source: Vacuum Cleaner Manufacturers Association.						

Automatic Washer Shipments (Thousands of Units)			
Qtr:	2001	2002	2003
1	1,891.9	1,974.0	1,940.4
2	1,799.8	1,968.3	1,899.4
3	1,821.2	1,820.2	1,885.7
4	1,848.5	1,879.9	1,981.4
For 2002, a 3.8 percent increase to 7.642 million units. For 2003, a 0.9 percent increase to 7.707 million units. Data Source: AHAM Forecast Source: Delano Data Insights			
Dryer Shipments (Thousands of Units)			
Qtr:	2001	2002	2003
1	1,700.2	1,792.0	1,745.4
2	1,524.9	1,726.6	1,648.9
3	1,572.3	1,561.3	1,628.4
4	1,703.8	1,712.3	1,815.1
For 2002, a 4.5 percent increase to 6.792 million units. For 2003, a 0.7 percent increase to 6.838 million units. Data Source: AHAM Forecast Source: Delano Data Insights			
Freezer Shipments (Thousands of Units)			
Qtr:	2001	2002	2003
1	489.7	562.7	599.8
2	492.2	561.3	531.6
3	615.9	731.9	728.2
4	616.7	705.5	729.5
For 2002, a 15.7 percent increase to 2.561 million units. For 2003, a 1.1 percent increase to 2.589 million units. Data Source: AHAM Forecast Source: Delano Data Insights			
Gas Range Shipments (Thousands of Units)			
Qtr:	2001	2002	2003
1	702.7	783.1	753.3
2	703.8	783.3	741.0
3	772.9	779.5	804.4
4	856.0	884.3	932.9
For 2002, a 6.4 percent increase to 3.230 million units. For 2003, a 0.1 percent increase to 3.232 million units. Data Source: AHAM Forecast Source: Delano Data Insights			
Gas Heater (Air Furnace & Boiler) Shipments (Thousands of Units)			
Qtr:	2001	2002	2003
1	725.2	676.6	688.1
2	726.0	813.4	785.7
3	855.0	924.3	913.2
4	978.5	1,015.7	1,058.3
For 2002, a 4.4 percent increase to 3.430 million units. For 2003, a 0.5 percent increase to 3.445 million units. Data Source: GAMA Forecast Source: Delano Data Insights			
Dehumidifier Shipments (Thousands of Units)			
Qtr:	2001	2002	2003
1	246.9	222.9	242.5
2	387.8	377.0	360.0
3	139.4	142.0	152.9
4	31.7	48.5	48.8
For 2002, a 1.9 percent decrease to 790,400 units. For 2003, a 1.8 percent increase to 804,300 units. Data Source: AHAM Forecast Source: Delano Data Insights			
Note: All forecasts begin in Q4/2002.			