

FORECASTS

AUTOMATIC WASHERS – Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	2,112.2	1,917.9	2,038.7
2	2,178.6	2,139.4	2,227.1
3	2,005.0	2,049.1	2,168.0
4	1,995.9	2,061.8	2,204.0

For 2009, a 1.5% decline to 8.168 million units
For 2010, a 5.7% increase to 8.638 million units
Data Source: AHAM Forecast Source: Delano Data Insights

DRYERS – Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	1,815.1	1,600.9	1,687.4
2	1,817.3	1,764.6	1,824.6
3	1,630.2	1,656.3	1,732.5
4	1,710.5	1,758.4	1,851.6

For 2009, a 2.8% decline to 6.780 million units
For 2010, a 4.7% increase to 7.096 million units
Data Source: AHAM Forecast Source: Delano Data Insights

FREEZERS – Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	408.3	405.9	418.4
2	498.3	511.8	525.6
3	628.4	649.1	683.5
4	545.3	568.2	614.2

For 2009, a 2.6% increase to 2.135 million units
For 2010, a 5.0% increase to 2.242 million units
Data Source: AHAM Forecast Source: Delano Data Insights

GAS RANGES and OVENS – Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	698.1	587.1	641.1
2	695.9	653.5	697.9
3	715.6	727.8	762.0
4	733.1	771.2	812.1

For 2009, a 3.6% decline to 2.740 million units
For 2010, a 6.3% increase to 2.913 million units
Data Source: AHAM Forecast Source: Delano Data Insights

GAS FURNACES – Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	525.5	446.1	479.2
2	525.7	482.1	508.6
3	628.5	617.8	641.9
4	597.3	617.0	646.6

For 2009, a 5.0% decline to 2.163 million units
For 2010, a 5.1% increase to 2.276 million units
Data Source: AHRI Forecast Source: Delano Data Insights

DEHUMIDIFIERS – Shipments (Thousands of Units)

Qtr:	2008	2009	2010
1	432.8	532.8	517.3
2	741.8	728.4	796.2
3	260.9	272.1	286.5
4	122.8	134.5	153.3

For 2009, a 7.0% increase to 1.668 million units
For 2010, a 5.1% increase to 1.753 million units
Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q1/2009

SHIPMENTS

Product	Feb. '09	Feb. '08	%Chg	2 Mos. '09	2 Mos. '08	%Chg
MAJOR APPLIANCES (Thousands of Units)						
TOTAL	4,600.4	5,340.8	-13.9%	8,612.7	10,630.3	-19.0%
Cooking - Total	1,274.5	1,360.1	-6.3%	2,437.1	2,941.9	-17.2%
Electric Cooking - Total	311.5	392.2	-20.6%	601.7	814.4	-26.1%
Electric Ranges	244.0	298.1	-18.2%	465.9	612.4	-23.9%
Electric Ovens	41.4	58.2	-28.9%	83.8	124.0	-32.5%
Surface Cooking Units	26.2	35.8	-27.0%	52.0	78.0	-33.3%
Gas Cooking - Total	182.4	213.9	-14.7%	358.4	457.7	-21.7%
Gas Ranges	157.8	178.2	-11.5%	309.0	379.8	-18.7%
Gas Ovens	3.5	3.8	-8.4%	7.1	8.6	-16.5%
Surface Cooking Units	21.0	31.8	-33.9%	42.3	69.3	-38.9%
Microwave Ovens	780.6	754.1	3.5%	1,477.0	1,669.7	-11.5%
Home Laundry - Total	1,096.2	1,257.9	-12.9%	2,073.6	2,507.4	-17.3%
Automatic Washers	603.0	680.8	-11.4%	1,140.9	1,350.6	-15.5%
Dryers - Total	493.2	577.2	-14.5%	932.7	1,156.8	-19.4%
Electric	401.5	467.8	-14.2%	750.6	925.9	-18.9%
Gas	91.8	109.4	-16.1%	182.1	230.9	-21.1%
Kitchen Clean Up - Total	785.7	918.6	-14.5%	1,602.0	1,981.3	-19.1%
Disposers	393.7	449.3	-12.4%	843.1	985.8	-14.5%
Dishwashers - Total	387.7	462.4	-16.2%	750.4	981.1	-23.5%
Built-In	381.7	453.6	-15.8%	737.9	963.5	-23.4%
Portable	5.9	8.8	-32.7%	12.5	17.7	-29.3%
Compactors	4.3	6.9	-37.8%	8.4	14.4	-42.0%
Food Preservation - Total	633.5	723.3	-12.4%	1,208.6	1,533.5	-21.2%
Refrigerators	493.8	594.7	-17.0%	951.4	1,261.8	-24.6%
Freezers - Total	139.6	128.6	8.6%	257.3	271.7	-5.3%
Chest	96.0	76.3	25.9%	168.2	165.2	1.8%
Upright	43.6	52.3	-16.6%	89.0	106.5	-16.4%
Home Comfort - Total	810.5	1,080.9	-25.0%	1,291.3	1,666.3	-22.5%
Room Air Conditioners	651.7	927.6	-29.8%	990.0	1,435.6	-31.0%
Dehumidifiers	158.8	153.2	3.6%	301.4	230.7	30.7%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

HVAC - Shipment figures for unitary air conditioners, heat pumps, furnaces, and water heaters can be found at www.ahrinet.org.

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