

FORECASTS

AUTOMATIC WASHERS – Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	2,233.1	2,112.2	2,099.5
2	2,265.9	2,152.9	2,170.1
3	2,202.8	2,130.0	2,166.2
4	2,123.2	2,087.1	2,145.4

For 2008, a 3.9% decline to 8.482 million units

For 2009, a 1.2% increase to 8.581 million units

Data Source: AHAM Forecast Source: Delano Data Insights

DRYERS – Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	1,940.5	1,815.1	1,796.9
2	1,976.2	1,865.9	1,869.6
3	1,806.9	1,732.8	1,751.9
4	1,830.5	1,786.5	1,825.8

For 2008, a 4.7% decrease to 7.200 million units

For 2009, a 0.6% increase to 7.244 million units

Data Source: AHAM Forecast Source: Delano Data Insights

FREEZERS – Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	446.7	408.3	414.8
2	454.6	444.1	453.5
3	589.2	586.8	603.9
4	501.6	505.6	522.3

For 2008, a 2.4% decline to 1.945 million units

For 2009, a 2.5% increase to 1.994 million units

Data Source: AHAM Forecast Source: Delano Data Insights

GAS RANGES and OVENS -- Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	811.0	698.1	691.8
2	812.2	721.2	723.4
3	843.9	789.9	798.6
4	866.4	840.4	856.4

For 2008, an 8.5% decrease to 3.050 million units

For 2009, a 0.7% increase to 3.070 million units

Data Source: AHAM Forecast Source: Delano Data Insights

GAS FURNACES – Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	634.7	525.5	522.9
2	648.3	560.8	569.2
3	752.7	699.3	720.2
4	746.3	720.9	744.7

For 2008, a 9.9% decline to 2.506 million units

For 2009, a 2.0% increase to 2.557 million units

Data Source: AHRI Forecast Source: Delano Data Insights

DEHUMIDIFIERS – Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	314.7	432.8	429.8
2	1,209.7	958.1	1,037.6
3	271.9	241.7	268.5
4	207.3	202.5	218.5

For 2008, an 8.4% decline to 1.835 million units

For 2009, a 6.5% increase to 1.954 million units

Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q2/2008

SHIPMENTS

Product	May '08	May '07	% Chg.	5 Mos. '08	5 Mos. '07	% Chg.
MAJOR APPLIANCES (Thousands of Units)						
TOTAL	6,540.7	7,553.6	-13.4%	30,127.3	33,999.2	-11.4%
Cooking-Total	1,526.1	1,555.3	-1.9%	7,468.5	8,308.5	-10.1%
Electric Cooking - Total	401.5	461.1	-12.9%	2,045.8	2,315.9	-11.7%
Surface Cooking Units	34.4	37.6	-8.4%	184.7	207.0	-10.8%
Gas Cooking - Total	210.8	252.4	-16.5%	1,128.3	1,305.1	-13.5%
Surface Cooking Units	29.9	38.3	-21.9%	164.8	199.0	-17.2%
Microwave Ovens	913.8	841.8	8.6%	4,294.3	4,687.4	-8.4%
Home Laundry - Total	1,277.3	1,334.4	-4.3%	6,362.0	6,773.8	-6.1%
Automatic Washers	687.2	716.7	-4.1%	3,435.8	3,613.6	-4.9%
Dryers - total	590.1	617.7	-4.5%	2,926.2	3,160.1	-7.4%
Electric	478.3	494.1	-3.2%	2,367.0	2,545.1	-7.0%
Gas	111.8	123.6	-9.5%	559.1	615.0	-9.1%
Kitchen Clean Up - Total	916.6	1,027.2	-10.8%	4,766.8	5,387.4	-11.5%
Disposals	420.9	469.4	-10.3%	2,253.5	2,544.4	-11.4%
Dishwashers - Total	490.0	549.1	-10.8%	2,480.4	2,801.2	-11.5%
Built-In	482.5	541.4	-10.9%	2,438.8	2,757.5	-11.6%
Portable	7.5	7.7	-2.7%	41.7	43.7	-4.7%
Compactors	5.7	8.8	-34.7%	32.8	41.9	-21.6%
Food Preservation - Total	962.8	984.2	-2.2%	4,204.2	4,568.1	-8.0%
Refrigerators	822.4	854.4	-3.8%	3,525.9	3,868.6	-8.9%
Freezers - Total	140.4	129.7	8.2%	678.3	699.5	-3.0%
Chest	83.5	78.7	6.1%	411.1	440.1	-6.6%
Upright	56.9	51.0	11.6%	267.2	259.4	3.0%
Home Comfort - Total	1,857.9	2,652.5	-30.0%	7,325.9	8,961.5	-18.3%
Room Air Conditioners	1,686.9	2,157.0	-21.8%	6,405.7	7,886.6	-18.8%
Dehumidifiers	170.9	495.5	-65.5%	920.2	1,074.9	-14.4%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

HVAC

Shipment figures for unitary air conditioners, heat pumps, furnaces, and water heaters can be found at www.ahrinet.org.

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