

SHIPMENTS

Product	Nov. '06	Nov. '05	% Chg.	11 Mos. '06	11 Mos. '05	% Chg.
MAJORS - TOTAL	5,183,000	5,659,900	-8.4%	61,865,500	62,410,200	-0.9%
CLEANUP - TOTAL	1,035,200	1,114,300	-7.1%	12,886,200	13,191,700	-2.3%
Compactors	9,100	10,100	-9.9%	105,300	108,200	-2.7%
Dishwashers - Total	555,000	598,900	-7.3%	6,551,800	6,691,000	-2.1%
Built-in	544,600	585,600	-7.0%	6,435,000	6,574,200	-2.1%
Portable	10,300	13,200	-22.0%	116,800	116,800	0.0%
Disposers	471,200	505,300	-6.7%	6,229,100	6,392,500	-2.6%
COOKING - TOTAL	2,009,600	2,152,300	-6.6%	21,340,600	21,539,900	-0.9%
Electric Ranges - Total	500,300	540,700	-7.5%	5,610,000	5,536,700	1.3%
Built-in	83,600	87,100	-4.0%	910,200	864,700	5.3%
Freestanding	374,400	409,800	-8.6%	4,207,100	4,188,800	0.4%
Surface Cooktops	42,200	43,900	-3.9%	492,600	483,200	1.9%
Gas Ranges - Total	290,500	326,500	-11.0%	3,230,300	3,355,400	-3.7%
Built-in	5,400	5,700	-5.3%	52,400	55,500	-5.6%
Freestanding	240,100	272,900	-12.0%	2,664,000	2,797,100	-4.8%
Surface Cooktops	45,100	47,900	-5.8%	513,800	502,800	2.2%
Microwave Ovens	1,218,700	1,285,100	-5.2%	12,500,400	12,647,800	-1.2%
FOOD PRESERVATION - TOTAL	887,500	1,089,900	-18.6%	12,021,000	12,081,500	-0.5%
Freezers - Total	162,900	195,300	-16.6%	1,927,200	1,981,800	-2.8%
Chest	92,300	114,600	-19.5%	1,142,200	1,182,100	-3.4%
Upright	70,600	80,800	-12.6%	785,000	799,700	-1.8%
Refrigerators	724,700	894,600	-19.0%	10,093,800	10,099,700	-0.1%
LAUNDRY - TOTAL	1,250,700	1,303,400	-4.0%	15,617,700	15,597,100	0.1%
Dryers - Total	558,100	624,400	-10.6%	7,113,500	7,316,200	-2.8%
Electric	446,900	496,900	-10.1%	5,675,200	5,784,500	-1.9%
Gas	111,200	127,500	-12.8%	1,438,200	1,531,700	-6.1%
Washers	692,600	679,000	2.0%	8,504,300	8,280,900	2.7%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

PORTABLE APPLIANCES

(Cooking & Food Processing) - TOTAL	N/A	N/A	N/A%	N/A	N/A	N/A%
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Source: Association of Home Appliance Manufacturers.

PORTABLE APPLIANCES

(Air Treatment) - TOTAL	N/A	N/A	N/A%	N/A	N/A	N/A%
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Source: Association of Home Appliance Manufacturers.

PORTABLE APPLIANCES

(Cooking & Food Processing & Air Treatment) - TOTAL	N/A	N/A	N/A%	N/A	N/A	N/A%
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HVAC - TOTAL	1,398,403	1,835,076	-23.8%	29,824,120	29,410,377	1.4%
AIR CONDITIONERS - TOTAL	240,185	402,363	-40.3%	14,623,475	13,741,710	6.4%
Room	18,500	(63,500)	N/A	9,932,500	7,671,600	29.5%
Unitary	221,685	465,863	-52.4%	4,690,975	6,070,110	-22.7%
DEHUMIDIFIERS	55,800	40,200	38.8%	1,425,700	1,936,600	-26.4%
FURNACES (Central) - TOTAL	290,356	371,485	-21.8%	3,036,505	3,257,599	-6.8%
Gas	280,186	359,173	-22.0%	2,953,928	3,156,549	-6.4%
Oil	10,170	12,312	-17.4%	82,577	101,050	-18.3%
HEAT PUMPS	114,342	168,150	-32.0%	1,984,656	1,972,820	0.6%
WATER HEATERS - TOTAL	697,720	852,878	-18.2%	8,753,784	8,501,648	3.0%
Residential - Total	686,158	841,296	-18.4%	8,617,933	8,378,233	2.9%
Electric	353,234	408,614	-13.6%	4,367,388	4,067,033	7.4%
Gas	332,924	432,682	-23.1%	4,250,545	4,311,200	-1.4%
Commercial - Total	11,562	11,582	-0.2%	135,851	123,415	10.1%
Electric	5,129	4,772	7.5%	58,419	50,319	16.1%
Gas	6,433	6,810	-5.5%	77,432	73,096	5.9%

Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Other figures from Gas Appliance Manufacturers Association.

CONSUMER ELECTRONICS - TOTAL	6,753,371	5,251,991	28.6%	50,451,397	41,465,992	21.7%
Camcorders	776,972	629,886	23.4%	4,702,142	4,836,095	-2.8%
DVD Players	2,673,950	2,246,882	19.0%	17,601,415	14,540,824	21.0%
Analog TVs (direct-view)	967,289	1,676,855	-42.3%	7,837,349	15,310,895	-48.8%
Digital TVs	2,182,102	375,679	480.8%	18,554,595	3,800,372	388.2%
Analog TVs/DVD Combos	153,058	322,689	-52.6%	1,755,896	2,977,806	-41.0%

Note: Total market statistics for the U.S. regardless of brand name or country of origin. Digital TVs now include flat panel units, so cannot be compared to previous year figures. Source: Consumer Electronics Association.

FORECASTS

AUTOMATIC WASHERS – Shipments (Thousands of Units)

Qtr:	2006	2007	2008
1	2,486.7	2,362.9	2,431.4
2	2,260.8	2,159.1	2,249.8
3	2,406.2	2,432.7	2,512.9
4	2,302.3	2,364.5	2,452.0

For 2007, a 1.4% decline to 9.319 million units

For 2008, a 3.5% increase to 9.646 million units

Data Source: AHAM Forecast Source: Delano Data Insights

DRYERS – Shipments (Thousands of Units)

Qtr:	2006	2007	2008
1	2,133.0	1,941.0	2,012.8
2	1,873.3	1,807.7	1,831.2
3	2,013.0	2,022.2	2,068.7
4	1,944.4	1,993.4	2,073.2

For 2007, a 2.5% decline to 7.764 million units

For 2008, a 2.8% increase to 7.985 million units

Data Source: AHAM Forecast Source: Delano Data Insights

FREEZERS – Shipments (Thousands of Units)

Qtr:	2006	2007	2008
1	501.8	459.6	478.4
2	489.3	462.4	473.5
3	616.7	607.5	609.2
4	551.9	582.2	588.0

For 2007, a 2.2% decline to 2.112 million units

For 2008, a 1.8% increase to 2.149 million units

Data Source: AHAM Forecast Source: Delano Data Insights

GAS RANGES – Shipments (Thousands of Units)

Qtr:	2006	2007	2008
1	892.5	827.3	869.5
2	869.2	839.6	874.0
3	894.6	898.2	915.3
4	953.7	998.5	1,031.5

For 2007, a 1.3% decrease to 3.564 million units

For 2008, a 3.5% increase to 3.690 million units

Data Source: AHAM Forecast Source: Delano Data Insights

GAS FURNACES – Shipments (Thousands of Units)

Qtr:	2006	2007	2008
1	822.8	754.4	788.8
2	718.4	676.1	702.9
3	842.7	854.6	874.1
4	946.1	1,019.7	1,056.0

For 2007, a 0.8% decline to 3.305 million units

For 2008, a 3.5% increase to 3.422 million units

Data Source: GAMA Forecast Source: Delano Data Insights

DEHUMIDIFIERS – Shipments (Thousands of Units)

Qtr:	2006	2007	2008
1	203.8	313.6	341.2
2	714.8	655.7	722.6
3	367.3	409.3	346.1
4	155.0	132.0	140.0

For 2007, a 4.8% increase to 1.511 million units

For 2008, a 2.6% increase to 1.550 million units

Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q4/2006