

## SHIPMENTS

Product	June '07	June '06	% Chg.	6 Mos. '07	6 Mos. '06	% Chg.
<b>MAJOR APPLIANCES</b>						
<b>TOTAL</b>	<b>6,462,600</b>	<b>6,519,100</b>	<b>-0.9%</b>	<b>31,527,200</b>	<b>33,886,900</b>	<b>-7.0%</b>
<b>CLEANUP - TOTAL</b>	<b>1,317,700</b>	<b>1,325,900</b>	<b>-0.6%</b>	<b>6,709,100</b>	<b>7,117,600</b>	<b>-5.7%</b>
Compactors	10,600	11,700	-9.4%	52,500	60,300	-12.9%
Dishwashers - Total	701,700	686,200	2.3%	3,507,000	3,646,200	-3.8%
Built-in	691,300	675,700	2.3%	3,452,800	3,575,600	-3.4%
Portable	10,400	10,500	-1.0%	54,100	70,600	-23.4%
Disposers	605,400	628,000	-3.6%	3,149,700	3,411,100	-7.7%
<b>COOKING - TOTAL</b>	<b>2,072,900</b>	<b>2,152,300</b>	<b>-3.7%</b>	<b>10,388,200</b>	<b>11,578,300</b>	<b>-10.3%</b>
Electric Cooking - Total	601,900	587,200	2.5%	2,917,200	3,104,700	-6.0%
Surface Cooktops	49,000	47,300	3.6%	256,200	275,500	-7.0%
Gas Cooking - Total	318,100	325,200	-2.2%	1,623,200	1,761,700	-7.9%
Surface Cooktops	50,400	52,000	-3.1%	249,400	282,600	-11.7%
Microwave Ovens	1,152,900	1,239,800	-7.0%	5,847,800	6,711,900	-12.9%
<b>FOOD PRESERVATION - TOTAL</b>	<b>1,430,600</b>	<b>1,372,800</b>	<b>4.2%</b>	<b>6,001,900</b>	<b>6,437,100</b>	<b>-6.8%</b>
Freezers - Total	201,900	175,500	15.0%	901,300	991,100	-9.1%
Chest	119,400	93,900	27.2%	559,500	612,100	-8.6%
Upright	82,500	81,600	1.1%	341,800	379,100	-9.8%
Refrigerators	1,228,700	1,197,400	2.6%	5,100,600	5,446,000	-6.3%
<b>LAUNDRY - TOTAL</b>	<b>1,641,400</b>	<b>1,668,100</b>	<b>-1.6%</b>	<b>8,428,000</b>	<b>8,753,900</b>	<b>-3.7%</b>
Dryers - Total	756,300	750,500	0.8%	3,916,300	4,006,300	-2.2%
Electric	597,600	598,300	-0.1%	3,142,400	3,216,900	-2.3%
Gas	158,700	152,100	4.3%	773,800	789,400	-2.0%
Washers	885,100	917,600	-3.5%	4,511,800	4,747,500	-5.0%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

<b>HVAC EQUIPMENT</b>						
<b>TOTAL</b>	<b>3,185,622</b>	<b>3,839,183</b>	<b>-17.0%</b>	<b>17,712,693</b>	<b>20,861,016</b>	<b>-15.1%</b>
<b>AIR CONDITIONERS - TOTAL</b>	<b>1,677,650</b>	<b>2,205,178</b>	<b>-23.9%</b>	<b>9,826,700</b>	<b>12,193,370</b>	<b>-19.4%</b>
Room	975,000	1,531,100	-36.3%	7,226,700	9,191,800	-21.4%
Unitary	702,650	674,078	4.2%	2,600,000	3,001,570	-13.4%
<b>DEHUMIDIFIERS</b>	<b>215,400</b>	<b>222,200</b>	<b>-3.1%</b>	<b>928,300</b>	<b>918,600</b>	<b>1.1%</b>
<b>FURNACES (Central) - TOTAL</b>	<b>282,424</b>	<b>324,959</b>	<b>-13.1%</b>	<b>1,315,018</b>	<b>1,575,093</b>	<b>-16.5%</b>
Gas	276,567	318,646	-13.2%	1,283,071	1,541,173	-16.7%
Oil	5,857	6,313	-7.2%	31,947	33,920	-5.8%
<b>HEAT PUMPS</b>	<b>244,618</b>	<b>245,600</b>	<b>-0.4%</b>	<b>1,000,000</b>	<b>1,136,360</b>	<b>-12.0%</b>
<b>WATER HEATERS - TOTAL</b>	<b>765,530</b>	<b>841,246</b>	<b>-9.0%</b>	<b>4,642,675</b>	<b>5,037,593</b>	<b>-7.8%</b>
Residential - Total	751,165	827,270	-9.2%	4,562,202	4,960,942	-8.0%
Electric	381,564	415,387	-8.1%	2,291,145	2,493,579	-8.1%
Gas	369,601	411,883	-10.3%	2,271,057	2,467,363	-8.0%
Commercial - Total	14,365	13,976	2.8%	80,473	76,651	5.0%
Electric	6,151	5,893	4.4%	33,397	32,045	4.2%
Gas	8,214	8,083	1.6%	47,076	44,606	5.5%

Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Figures for furnaces and water heaters from Gas Appliance Manufacturers Association.

## FORECASTS

<b>MAJOR HOME APPLIANCES – Shipments (Thousands of Units)</b>			
<b>Qtr:</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>
1	21,403.5	19,352.3	19,793.2
2	22,593.8	20,329.9	21,006.7
3	18,810.4	17,833.8	18,724.0
4	17,149.0	17,606.2	17,809.4

For 2007, a 6.0% decline to 75.122 million units  
For 2008, a 2.9% increase to 77.333 million units  
Data Source: AHAM Forecast Source: Delano Data Insights

<b>FLAT-PANEL (LCD and Plasma) TELEVISIONS – Shipments (Thousands of Units)</b>			
<b>Qtr:</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>
1	1,606.7	2,897.8	3,941.2
2	2,871.9	4,586.0	5,602.6
3	3,621.2	5,711.1	6,264.0
4	5,253.1	7,814.3	9,117.6

For 2007, a 57.3% increase to 21.009 million units  
For 2008, a 18.6% increase to 24.925 million units  
Data Source: CEA Forecast Source: Delano Data Insights

<b>MICROWAVE OVENS – Shipments (Thousands of Units)</b>			
<b>Qtr:</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>
1	3,439.7	2,941.6	3,018.1
2	3,272.2	2,906.2	3,056.8
3	3,503.2	3,258.0	3,329.7
4	3,471.9	3,530.9	3,496.3

For 2007, a 7.7% decrease to 12.637 million units  
For 2008, a 2.1% increase to 12.901 million units  
Data Source: AHAM Forecast Source: Delano Data Insights

<b>RESIDENTIAL ELECTRIC WATER HEATERS – Shipments (Thousands of Units)</b>			
<b>Qtr:</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>
1	1,315.1	1,186.3	1,218.3
2	1,178.5	1,117.6	1,154.5
3	1,168.2	1,109.8	1,165.3
4	1,178.0	1,195.1	1,219.0

For 2007, a 4.8% decline to 4.609 million units  
For 2008, a 3.2% increase to 4.757 million units  
Data Source: GAMA Forecast Source: Delano Data Insights

<b>DISHWASHERS – Shipments (Thousands of Units)</b>			
<b>Qtr:</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>
1	1,828.9	1,692.9	1,742.4
2	1,817.3	1,814.1	1,805.5
3	1,796.1	1,819.2	1,843.7
4	1,809.2	1,847.0	1,891.4

For 2007, a 1.1% decrease to 7.173 million units  
For 2008, a 1.5% increase to 7.283 million units  
Data Source: AHAM Forecast Source: Delano Data Insights

<b>ROOM AIR CONDITIONERS – Shipments (Thousands of Units)</b>			
<b>Qtr:</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>
1	4,180.8	3,697.5	3,811.4
2	5,011.0	3,529.2	4,243.4
3	7,14.8	693.1	795.5
4	148.7	138.4	129.1

For 2007, a 19.9% decline to 8.058 million units  
For 2008, an 11.4% increase to 8.979 million units  
Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q3/2007

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