

SHIPMENTS

Product	July '07	July '06	% Chg.	7 Mos. '07	7 Mos. '06	% Chg.
MAJOR APPLIANCES						
TOTAL	4,515,900	5,100,300	-11.5%	36,044,900	38,987,300	-7.5%
CLEANUP - TOTAL	947,600	1,063,600	-10.9%	7,656,800	8,181,200	-6.4%
Compactors	6,900	8,300	-16.9%	59,400	68,700	-13.5%
Dishwashers - Total	501,500	505,100	-0.7%	4,008,400	4,151,300	-3.4%
Built-in	494,900	496,500	-0.3%	3,947,700	4,072,100	-3.1%
Portable	6,600	8,600	-23.3%	60,700	79,200	-23.4%
Disposers	439,300	550,200	-20.2%	3,589,000	3,961,200	-9.4%
COOKING - TOTAL	1,433,400	1,744,000	-17.8%	11,821,300	13,322,300	-11.3%
Electric Cooking - Total	421,500	408,400	3.2%	3,338,400	3,513,100	-5.0%
Surface Cooktops	36,100	35,200	2.6%	292,000	310,600	-6.0%
Gas Cooking - Total	228,800	229,800	-0.4%	1,852,000	1,991,600	-7.0%
Surface Cooktops	37,400	38,500	-2.9%	286,700	321,200	-10.7%
Microwave Ovens	783,100	1,105,700	-29.2%	6,630,900	7,817,600	-15.2%
FOOD PRESERVATION - TOTAL	1,056,400	1,097,600	-3.8%	7,058,200	7,534,800	-6.3%
Freezers - Total	180,400	161,000	12.0%	1,081,800	1,152,100	-6.1%
Chest	100,700	91,600	9.9%	660,300	703,700	-6.2%
Upright	79,700	69,400	14.8%	421,500	448,500	-6.0%
Refrigerators	875,900	936,700	-6.5%	5,976,500	6,382,700	-6.4%
LAUNDRY - TOTAL	1,078,500	1,195,100	-9.8%	9,508,600	9,949,000	-4.4%
Dryers - Total	488,800	525,600	-7.0%	4,406,100	4,532,000	-2.8%
Electric	382,300	419,300	-8.8%	3,525,800	3,636,200	-3.0%
Gas	106,500	106,300	0.2%	880,300	895,700	-1.7%
Washers	589,800	669,500	-11.9%	5,102,500	5,417,000	-5.8%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

HVAC EQUIPMENT						
TOTAL	1,837,696	1,985,589	-7.4%	21,919,632	22,764,556	-3.7%
AIR CONDITIONERS - TOTAL	739,289	844,057	-12.4%	12,314,600	12,931,490	-4.8%
Room	271,100	368,900	-26.5%	9,314,600	9,560,700	-2.6%
Unitary	468,189	475,157	-1.5%	3,000,000	3,370,790	-11.0%
DEHUMIDIFIERS	84,500	108,400	-22.0%	1,609,000	1,027,000	56.7%
FURNACES (Central) - TOTAL	204,450	226,955	-9.9%	1,519,468	1,802,048	-15.7%
Gas	198,721	222,523	-10.7%	1,481,792	1,763,696	-16.0%
Oil	5,729	4,432	29.3%	37,676	38,352	-1.8%
HEAT PUMPS	169,417	182,169	-7.0%	1,200,000	1,348,310	-11.0%
WATER HEATERS - TOTAL	640,040	624,008	2.6%	5,276,564	5,655,708	-6.7%
Residential - Total	628,246	612,501	2.6%	5,190,448	5,573,443	-6.9%
Electric	324,770	322,929	0.6%	2,615,915	2,816,508	-7.1%
Gas	303,476	289,572	4.8%	2,574,533	2,756,935	-6.6%
Commercial - Total	11,794	11,507	2.5%	86,116	82,265	4.7%
Electric	6,151	5,893	4.4%	33,397	32,045	4.2%
Gas	5,643	5,614	0.5%	52,719	50,220	5.0%

Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Figures for furnaces and water heaters from Gas Appliance Manufacturers Association.

FORECASTS

DVD PLAYERS/RECORDERS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	2,115.3	2,463.1	2,809.4
2	4,045.8	4,344.6	5,152.7
3	5,003.6	5,453.2	6,086.0
4	11,390.3	12,771.7	13,907.8

For 2007, an 11.0% increase to 25.033 million units
For 2008, an 11.7% increase to 27.956 million units
Data Source: CEA Forecast Source: Delano Data Insights

ELECTRIC RANGES – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	1,550.6	1,420.7	1,463.1
2	1,554.1	1,496.3	1,510.0
3	1,527.7	1,465.1	1,541.7
4	1,595.5	1,616.4	1,623.4

For 2007, a 3.7% decrease to 5.999 million units
For 2008, a 2.3% increase to 6.138 million units
Data Source: AHAM Forecast Source: Delano Data Insights

RESIDENTIAL GAS WATER HEATERS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	1,300.2	1,166.3	1,173.5
2	1,167.2	1,104.8	1,122.2
3	1,109.2	1,070.4	1,110.0
4	1,077.8	1,061.6	1,090.6

For 2007, a 5.4% decrease to 4.403 million units
For 2008, a 2.1% increase to 4.496 million units
Data Source: GAMA Forecast Source: Delano Data Insights

UNITARY AIR CONDITIONERS & HEAT PUMPS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	1,980.0	1,349.2	1,444.6
2	2,128.8	2,250.8	2,130.6
3	1,877.7	1,825.0	1,927.2
4	1,082.8	1,152.3	1,254.0

For 2007, a 7.0% decrease to 6.577 million units
For 2008, a 2.7% increase to 6.756 million units
Data Source: ARI Forecast Source: Delano Data Insights

DISPOSERS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	1,676.2	1,577.9	1,593.3
2	1,734.9	1,571.8	1,605.7
3	1,772.2	1,692.5	1,722.4
4	1,694.7	1,672.5	1,747.0

For 2007, a 5.3% decrease to 6.515 million units
For 2008, a 2.4% increase to 6.668 million units
Data Source: AHAM Forecast Source: Delano Data Insights

REFRIGERATORS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	2,479.3	2,236.5	2,247.2
2	2,966.7	2,864.1	2,895.6
3	3,170.4	3,091.1	3,134.4
4	2,460.3	2,435.7	2,496.6

For 2007, a 4.1% decrease to 10.627 million units
For 2008, a 1.4% increase to 10.774 million units
Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q3/2007

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