

SHIPMENTS

Product	Dec. '07	Dec. '06	% Chg.	12 Mos. '07	12 Mos. '06	% Chg.
MAJOR APPLIANCES						
TOTAL	5,851,900	6,581,800	-11.1%	63,394,200	68,446,100	-7.4%
CLEANUP - TOTAL						
CLEANUP - TOTAL	1,224,000	1,359,800	-10.0%	13,463,800	14,246,000	-5.5%
Compactors	10,200	11,200	-8.9%	101,800	116,500	-12.6%
Dishwashers - Total	635,800	699,700	-9.1%	6,976,800	7,251,500	-3.8%
Built-in	623,000	686,700	-9.3%	6,866,600	7,121,700	-3.6%
Portable	12,800	13,000	-1.5%	110,200	129,800	-15.1%
Disposers	578,000	648,900	-10.9%	6,385,100	6,878,000	-7.2%
COOKING - TOTAL						
COOKING - TOTAL	1,934,700	2,160,900	-10.5%	21,161,100	23,501,100	-10.0%
Electric Cooking - Total	574,900	618,000	-7.0%	5,990,700	6,227,900	-3.8%
Surface Cooktops	48,700	51,200	-4.9%	511,700	543,900	-5.9%
Gas Cooking - Total	326,900	355,900	-8.1%	3,333,500	3,586,000	-7.0%
Surface Cooktops	43,900	49,600	-11.5%	497,100	563,400	-11.8%
Microwave Ovens	1,032,800	1,187,000	-13.0%	11,836,800	13,687,200	-13.5%
FOOD PRESERVATION - TOTAL						
FOOD PRESERVATION - TOTAL	1,071,700	1,204,300	-11.0%	12,391,300	13,224,400	-6.3%
Freezers - Total	182,600	220,500	-17.2%	1,992,100	2,147,700	-7.2%
Chest	107,500	133,800	-19.7%	1,190,500	1,276,100	-6.7%
Upright	75,100	86,700	-13.4%	801,600	871,600	-8.0%
Refrigerators	889,100	983,800	-9.6%	10,399,300	11,076,700	-6.1%
LAUNDRY - TOTAL						
LAUNDRY - TOTAL	1,621,500	1,856,800	-12.7%	16,378,000	17,474,600	-6.3%
Dryers - Total	753,500	861,200	-12.5%	7,553,400	7,974,700	-5.3%
Electric	609,100	685,200	-11.1%	6,035,500	6,360,400	-5.1%
Gas	144,400	176,100	-18.0%	1,517,900	1,614,300	-6.0%
Washers	868,000	995,600	-12.8%	8,824,500	9,499,900	-7.1%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

HVAC EQUIPMENT

Product	Dec. '07	Dec. '06	% Chg.	12 Mos. '07	12 Mos. '06	% Chg.
TOTAL	1,638,057	1,663,649	-1.5%	29,825,648	31,427,103	-5.1%
AIR CONDITIONERS - TOTAL						
AIR CONDITIONERS - TOTAL	320,042	382,121	-16.2%	14,043,400	14,977,160	-6.2%
Room	104,900	122,800	-14.6%	9,543,400	10,055,300	-5.1%
Unitary	215,142	259,321	-17.0%	4,500,000	4,921,860	-8.6%
DEHUMIDIFIERS						
DEHUMIDIFIERS	86,200	51,700	66.7%	2,003,600	1,455,600	37.6%
FURNACES (Central) - TOTAL						
FURNACES (Central) - TOTAL	227,986	258,130	-11.7%	2,865,658	3,289,334	-12.9%
Gas	219,826	248,088	-11.4%	2,782,006	3,196,715	-13.0%
Oil	8,160	10,042	-18.7%	83,652	92,619	-9.7%
HEAT PUMPS						
HEAT PUMPS	115,556	134,367	-14.0%	1,900,000	2,111,110	-10.0%
WATER HEATERS - TOTAL						
WATER HEATERS - TOTAL	888,273	837,331	6.1%	9,012,990	9,593,899	-6.1%
Residential - Total	873,408	825,359	5.8%	8,854,660	9,446,076	-6.3%
Electric	438,478	424,252	3.4%	4,470,232	4,791,640	-6.7%
Gas	434,930	401,107	8.4%	4,384,428	4,654,436	-5.8%
Commercial - Total	14,865	11,972	24.2%	158,330	147,823	7.1%
Electric	6,185	4,751	30.2%	67,985	63,170	7.6%
Gas	8,680	7,221	20.2%	90,345	84,653	6.7%

Note: Figures (in units) are from the Air-Conditioning, Heating and Refrigeration Institute, except for room air conditioners and dehumidifiers, which come from the Association of Home Appliance Manufacturers.

FORECASTS

MAJOR HOME APPLIANCES - Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	19,314.9	18,496.7	19,316.2
2	22,742.2	20,436.1	21,514.3
3	16,788.8	16,768.3	17,795.8
4	16,095.3	16,601.2	17,516.4

For 2008, a 3.5% decrease to 72,302 million units

For 2009, a 5.3% increase to 76,143 million units

Data Source: AHAM Forecast Source: Delano Data Insights

FLAT-PANEL (LCD and Plasma) TELEVISIONS - Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	2,897.8	3,985.4	4,836.4
2	4,586.0	6,145.1	7,512.4
3	5,487.0	6,947.2	9,017.6
4	7,378.2	8,811.3	9,813.9

For 2008, a 27.2% increase to 25,889 million units

For 2009, a 20.4% increase to 31,180 million units

Data Source: CEA Forecast Source: Delano Data Insights

MICROWAVE OVENS - Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	2,934.2	2,651.1	2,839.2
2	2,906.1	2,716.6	2,885.4
3	2,801.2	2,843.2	3,028.7
4	3,195.3	3,063.3	3,241.4

For 2008, a 4.8% decrease to 11,274 million units

For 2009, a 6.4% increase to 11,995 million units

Data Source: AHAM Forecast Source: Delano Data Insights

RESIDENTIAL ELECTRIC WATER HEATERS - Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	1,186.3	1,136.5	1,141.2
2	1,104.9	1,048.2	1,096.2
3	1,097.7	1,067.8	1,102.3
4	1,104.1	1,101.0	1,127.7

For 2008, a 3.1% decline to 4,354 million units

For 2009, a 2.6% increase to 4,467 million units

Data Source: AHRI Forecast Source: Delano Data Insights

DISHWASHERS - Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	1,689.6	1,533.8	1,621.8
2	1,813.3	1,698.8	1,774.4
3	1,795.8	1,725.4	1,815.2
4	1,678.1	1,711.7	1,804.3

For 2008, a 4.4% decline to 6,670 million units

For 2009, a 5.2% increase to 7,016 million units

Data Source: AHAM Forecast Source: Delano Data Insights

ROOM AIR CONDITIONERS - Shipments (Thousands of Units)

Qtr:	2007	2008	2009
1	3,687.3	3,342.2	3,742.4
2	5,346.0	5,216.7	5,383.0
3	344.2	500.3	572.9
4	165.9	102.4	90.7

For 2008, a 4.0% decrease to 9,162 million units

For 2009, a 6.8% increase to 9,789 million units

Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q1/2008

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BNP MEDIA
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