

SHIPMENTS

Product	April '07	April '06	% Chg.	4 Mos. '07	4 Mos. '06	% Chg.
MAJOR APPLIANCES						
TOTAL	4,825,200	5,039,600	-4.3%	20,170,900	22,058,500	-8.6%
CLEANUP - TOTAL	1,068,000	1,074,400	-0.6%	4,365,100	4,609,700	-5.3%
Compactors	7,700	9,100	-15.4%	33,100	39,200	-15.6%
Dishwashers - Total	563,200	561,800	0.2%	2,257,000	2,390,700	-5.6%
Built-in	554,800	550,600	0.8%	2,221,000	2,340,600	-5.1%
Portable	8,400	11,200	-25.0%	36,000	50,100	-28.1%
Disposers	497,100	503,600	-1.3%	2,075,000	2,179,800	-4.8%
COOKING - TOTAL	1,586,900	1,759,000	-9.8%	6,761,000	7,641,800	-11.5%
Electric Cooking - Total	433,400	484,500	-10.5%	1,854,300	2,035,100	-8.9%
Surface Cooktops	38,700	44,200	-12.4%	169,600	187,200	-9.4%
Gas Cooking - Total	242,100	271,400	-10.8%	1,053,600	1,163,900	-9.5%
Surface Cooktops	36,000	43,700	-17.6%	161,000	185,900	-13.4%
Microwave Ovens	911,500	1,003,200	-9.1%	3,853,100	4,442,800	-13.3%
FOOD PRESERVATION - TOTAL	904,200	992,000	-8.9%	3,591,200	3,973,100	-9.6%
Freezers - Total	123,000	167,700	-26.7%	569,700	669,500	-14.9%
Chest	77,000	97,600	-21.1%	361,400	438,100	-17.5%
Upright	46,000	70,100	-34.4%	208,400	231,500	-10.0%
Refrigerators	781,200	824,300	-5.2%	3,021,500	3,303,600	-8.5%
LAUNDRY - TOTAL	1,266,100	1,214,200	4.3%	5,453,600	5,833,900	-6.5%
Dryers - Total	602,100	557,500	8.0%	2,542,700	2,690,500	-5.5%
Electric	479,100	448,900	6.7%	2,051,200	2,168,300	-5.4%
Gas	123,100	108,600	13.4%	491,500	522,200	-5.9%
Washers - Total	664,000	656,700	1.1%	2,910,900	3,143,400	-7.4%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

HVAC EQUIPMENT						
TOTAL	2,989,651	3,594,527	-16.8%	11,488,810	13,584,575	-15.4%
AIR CONDITIONERS - TOTAL	1,686,589	2,284,538	-26.2%	6,375,092	7,999,373	-20.3%
Room	1,291,400	1,926,300	-33.0%	4,988,800	6,107,200	-18.3%
Unitary	395,189	358,238	10.3%	1,386,292	1,892,173	-26.7%
DEHUMIDIFIERS	223,800	206,200	8.5%	538,500	410,000	31.3%
FURNACES (Central) - TOTAL	173,232	196,383	-11.8%	826,704	1,038,024	-20.4%
Gas	169,426	191,864	-11.7%	804,173	1,014,645	-20.7%
Oil	3,806	4,519	-15.8%	22,531	23,379	-3.6%
HEAT PUMPS	164,585	164,915	-0.2%	613,708	739,407	-17.0%
WATER HEATERS - TOTAL	741,445	742,491	-0.1%	3,134,806	3,397,771	-7.7%
Residential - Total	729,274	731,975	-0.4%	3,081,810	3,347,311	-7.9%
Electric	360,267	375,346	-4.0%	1,546,545	1,690,442	-8.5%
Gas	369,007	356,629	3.5%	1,535,265	1,656,869	-7.3%
Commercial - Total	12,171	10,516	15.7%	52,996	50,460	5.0%
Electric	5,085	4,335	17.3%	21,798	20,913	4.2%
Gas	7,086	6,181	14.6%	31,198	29,547	5.6%

Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Figures for furnaces and water heaters from Gas Appliance Manufacturers Association.

CONSUMER ELECTRONICS						
TOTAL	2,953,046	2,741,272	7.7%	12,218,124	9,520,928	28.3%
Camcorders	387,501	392,414	-1.3%	1,583,699	1,306,420	21.2%
DVD Players	1,235,228	872,169	41.6%	4,620,099	3,368,180	37.2%
Digital TVs	1,330,317	1,476,689	-9.9%	6,014,326	4,846,328	24.1%

Note: Total market statistics for the U.S. regardless of brand name or country of origin. Source: Consumer Electronics Association.

FORECASTS

DVD PLAYERS/RECORDERS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	2,115.3	2,463.1	2,860.2
2	4,045.8	4,390.4	5,169.3
3	5,003.6	5,367.1	6,044.4
4	11,390.3	12,550.8	14,412.5

For 2007, a 9.8% increase to 24.771 million units
For 2008, a 15.0% increase to 28.486 million units
Data Source: CEA Forecast Source: Delano Data Insights

ELECTRIC RANGES – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	1,550.6	1,420.9	1,507.6
2	1,554.1	1,445.3	1,488.7
3	1,527.7	1,546.3	1,563.3
4	1,595.5	1,672.1	1,693.8

For 2007, a 2.3% decrease to 6.085 million units
For 2008, a 2.8% increase to 6.253 million units
Data Source: AHAM Forecast Source: Delano Data Insights

RESIDENTIAL GAS WATER HEATERS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	1,300.2	1,166.3	1,201.3
2	1,167.2	1,103.0	1,127.3
3	1,109.2	1,112.7	1,120.5
4	1,077.8	1,121.8	1,133.0

For 2007, a 3.2% decrease to 4.504 million units
For 2008, a 1.7% increase to 4.582 million units
Data Source: GAMA Forecast Source: Delano Data Insights

UNITARY AIR CONDITIONERS & HEAT PUMPS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	1,980.0	1,349.2	1,457.2
2	2,128.8	1,745.0	2,006.8
3	1,877.7	1,830.8	1,951.6
4	1,082.8	1,169.4	1,227.9

For 2007, a 13.8% decrease to 6.094 million units
For 2008, a 9.0% increase to 6.644 million units
Data Source: ARI Forecast Source: Delano Data Insights

DISPOSERS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	1,676.2	1,577.9	1,614.2
2	1,734.9	1,667.2	1,718.9
3	1,772.2	1,786.4	1,793.5
4	1,694.7	1,743.8	1,756.0

For 2007, a 1.5% decrease to 6.775 million units
For 2008, a 1.6% increase to 6.883 million units
Data Source: AHAM Forecast Source: Delano Data Insights

REFRIGERATORS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	2,479.3	2,240.2	2,332.0
2	2,966.7	2,818.4	2,897.3
3	3,170.4	3,138.7	3,185.8
4	2,460.3	2,546.4	2,571.9

For 2007, a 3.0% decrease to 10.744 million units
For 2008, a 2.3% increase to 10.987 million units
Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q2/2007