

SHIPMENTS

Product	May '07	May '06	% Chg.	5 Mos. '07	5 Mos. '06	% Chg.
MAJOR APPLIANCES						
TOTAL	4,898,800	5,309,300	-7.7%	25,069,800	27,367,800	-8.4%
CLEANUP - TOTAL	1,028,200	1,182,000	-13.0%	5,393,300	5,791,700	-6.9%
Compactors	8,800	9,400	-6.4%	41,900	48,600	-13.8%
Dishwashers - Total	550,100	569,300	-3.4%	2,807,100	2,960,100	-5.2%
Built-in	542,400	559,300	-3.0%	2,763,400	2,899,900	-4.7%
Portable	7,700	10,000	-23.0%	43,700	60,100	-27.3%
Disposers	469,400	603,300	-22.2%	2,544,400	2,783,000	-8.6%
COOKING - TOTAL	1,555,400	1,784,200	-12.8%	8,316,500	9,426,000	-11.8%
Electric Cooking - Total	461,300	482,400	-4.4%	2,315,600	2,517,500	-8.0%
Surface Cooktops	37,700	41,000	-8.0%	207,300	228,200	-9.2%
Gas Cooking - Total	252,300	272,600	-7.4%	1,305,900	1,436,500	-9.1%
Surface Cooktops	38,200	44,700	-14.5%	199,200	230,700	-13.7%
Microwave Ovens	841,800	1,029,200	-18.2%	4,694,900	5,472,000	-14.2%
FOOD PRESERVATION - TOTAL	985,200	1,091,200	-9.7%	4,576,400	5,064,300	-9.6%
Freezers - Total	129,700	146,100	-11.2%	699,500	815,700	-14.2%
Chest	78,700	80,100	-1.7%	440,100	518,200	-15.1%
Upright	51,000	66,000	-22.7%	259,400	297,500	-12.8%
Refrigerators	855,500	945,100	-9.5%	3,876,900	4,248,600	-8.7%
LAUNDRY - TOTAL	1,330,000	1,251,900	6.2%	6,783,600	7,085,800	-4.3%
Dryers - Total	615,900	565,400	8.9%	3,158,600	3,255,900	-3.0%
Electric	492,600	450,300	9.4%	2,543,800	2,618,600	-2.9%
Gas	123,300	115,000	7.2%	614,800	637,300	-3.5%
Washers	714,100	686,500	4.0%	3,625,000	3,829,900	-5.4%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

HVAC EQUIPMENT						
TOTAL	3,125,176	3,532,188	-11.5%	14,474,339	16,936,011	-14.5%
AIR CONDITIONERS - TOTAL	1,803,636	2,026,700	-11.0%	8,039,081	9,848,324	-18.4%
Room	1,262,900	1,553,500	-18.7%	6,251,700	7,660,700	-18.4%
Unitary	540,736	473,200	14.3%	1,787,381	2,187,624	-18.3%
DEHUMIDIFIERS	174,400	286,300	-39.1%	712,900	696,300	2.4%
FURNACES (Central) - TOTAL	205,890	212,110	-2.9%	1,032,594	1,250,134	-17.4%
Gas	202,331	207,882	-2.7%	1,006,504	1,222,527	-17.7%
Oil	3,559	4,228	-15.8%	26,090	27,607	-5.5%
HEAT PUMPS	198,911	208,502	-4.6%	812,619	944,906	-14.0%
WATER HEATERS - TOTAL	742,339	798,576	-7.0%	3,877,145	4,196,347	-7.6%
Residential - Total	729,227	786,361	-7.3%	3,811,037	4,133,672	-7.8%
Electric	363,036	387,750	-6.4%	1,909,581	2,078,192	-8.1%
Gas	366,191	398,611	-8.1%	1,901,456	2,055,480	-7.5%
Commercial - Total	13,112	12,215	7.3%	66,108	62,675	5.5%
Electric	5,448	5,239	4.0%	27,246	26,152	4.2%
Gas	7,664	6,976	9.9%	38,862	36,523	6.4%

Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Figures for furnaces and water heaters from Gas Appliance Manufacturers Association.

CONSUMER ELECTRONICS						
TOTAL	3,712,621	660,936	N/A	16,790,223	13,534,932	24.1%
Camcorders	457,149	96,260	N/A	2,127,225	1,786,723	19.1%
DVD Players	1,647,559	383,749	N/A	6,585,071	5,193,499	26.8%
Digital TVs	1,607,913	180,927	N/A	8,077,927	6,554,710	23.2%

Note: Total market statistics for the U.S. regardless of brand name or country of origin. Source: Consumer Electronics Association.

FORECASTS

AUTOMATIC WASHERS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	2,486.7	2,247.0	2,303.2
2	2,260.8	2,223.4	2,254.5
3	2,406.2	2,386.5	2,491.5
4	2,346.2	2,418.7	2,498.5

For 2007, a 2.4% decline to 9.276 million units
For 2008, a 2.9% increase to 9.548 million units
Data Source: AHAM Forecast Source: Delano Data Insights

DRYERS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	2,133.0	1,940.6	1,951.6
2	1,873.3	1,899.7	1,841.1
3	2,013.0	1,988.3	2,060.3
4	1,955.4	2,021.1	2,087.6

For 2007, a 1.6% decline to 7.850 million units
For 2008, a 1.2% increase to 7.941 million units
Data Source: AHAM Forecast Source: Delano Data Insights

FREEZERS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	501.8	446.7	451.3
2	489.3	422.3	437.7
3	616.7	575.0	580.0
4	539.9	544.4	552.4

For 2007, a 7.4% decline to 1.988 million units
For 2008, a 1.7% increase to 2.021 million units
Data Source: AHAM Forecast Source: Delano Data Insights

GAS RANGES and OVENS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	892.5	811.5	820.0
2	869.2	809.3	831.2
3	894.6	854.1	880.3
4	929.7	923.4	946.7

For 2007, a 5.2% decrease to 3.398 million units
For 2008, a 2.4% increase to 3.478 million units
Data Source: AHAM Forecast Source: Delano Data Insights

GAS FURNACES – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	822.8	634.7	640.3
2	718.4	674.9	655.4
3	842.7	817.6	846.1
4	812.8	833.1	860.3

For 2007, a 7.4% decline to 2.960 million units
For 2008, a 1.4% increase to 3.002 million units
Data Source: GAMA Forecast Source: Delano Data Insights

DEHUMIDIFIERS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	203.8	314.7	332.6
2	714.8	631.5	692.4
3	367.3	385.2	407.6
4	169.7	195.6	173.3

For 2007, a 4.9% increase to 1.527 million units
For 2008, a 5.2% increase to 1.606 million units
Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q2/2007