

SHIPMENTS

Product	August '07	August '06	% Chg.	8 Mos. '07	8 Mos. '06	% Chg.
MAJOR APPLIANCES						
TOTAL	5,040,600	5,755,300	-12.4%	41,058,700	44,742,500	-8.2%
CLEANUP - TOTAL	1,103,600	1,133,900	-2.7%	8,756,300	9,315,000	-6.0%
Compactors	7,700	9,300	-17.2%	67,100	78,000	-14.0%
Dishwashers - Total	574,600	586,800	-2.1%	4,579,000	4,738,100	-3.4%
Built-in	565,500	578,000	-2.2%	4,509,200	4,650,100	-3.0%
Portable	9,100	8,900	2.2%	69,800	88,100	-20.8%
Disposers	521,200	537,700	-3.1%	4,110,200	4,499,000	-8.6%
COOKING - TOTAL	1,615,800	1,896,600	-14.8%	13,429,600	15,218,900	-11.8%
Electric Cooking - Total	486,200	500,500	-2.9%	3,824,600	4,013,600	-4.7%
Surface Cooktops	40,400	42,100	-4.0%	332,400	352,700	-5.8%
Gas Cooking - Total	261,200	301,400	-13.3%	2,113,100	2,293,000	-7.8%
Surface Cooktops	40,000	44,000	-9.1%	326,700	365,200	-10.5%
Microwave Ovens	868,500	1,094,700	-20.7%	7,491,900	8,912,300	-15.9%
FOOD PRESERVATION - TOTAL	1,081,600	1,267,000	-14.6%	8,135,700	8,801,800	-7.6%
Freezers - Total	176,600	202,700	-12.9%	1,258,400	1,354,800	-7.1%
Chest	100,800	112,500	-10.4%	761,100	816,200	-6.8%
Upright	75,800	90,100	-15.9%	497,300	538,600	-7.7%
Refrigerators	905,000	1,064,400	-15.0%	6,877,300	7,447,000	-7.7%
LAUNDRY - TOTAL	1,239,600	1,457,800	-15.0%	10,737,100	11,406,800	-5.9%
Dryers - Total	552,200	676,700	-18.4%	4,957,200	5,208,700	-4.8%
Electric	435,500	531,300	-18.0%	3,960,300	4,167,500	-5.0%
Gas	116,600	145,400	-19.8%	996,900	1,041,100	-4.2%
Washers	687,500	781,100	-12.0%	5,779,900	6,198,100	-6.7%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

HVAC EQUIPMENT						
TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
AIR CONDITIONERS - TOTAL	431,331	721,880	-40.2%	12,747,857	13,663,880	-6.7%
Room	20,900	225,500	-90.7%	9,335,500	9,786,200	-4.6%
Unitary	410,431	496,380	-17.3%	3,412,357	3,877,680	-12.0%
DEHUMIDIFIERS	83,900	89,900	-6.7%	1,692,800	1,116,900	51.6%
FURNACES (Central) - TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
Gas	N/A	N/A	N/A	N/A	N/A	N/A
Oil	N/A	N/A	N/A	N/A	N/A	N/A
HEAT PUMPS	160,989	209,077	-23.0%	1,387,643	1,576,870	-12.0%
WATER HEATERS - TOTAL	N/A	N/A	N/A	N/A	N/A	N/A
Residential - Total	N/A	N/A	N/A	N/A	N/A	N/A
Electric	N/A	N/A	N/A	N/A	N/A	N/A
Gas	N/A	N/A	N/A	N/A	N/A	N/A
Commercial - Total	N/A	N/A	N/A	N/A	N/A	N/A
Electric	N/A	N/A	N/A	N/A	N/A	N/A
Gas	N/A	N/A	N/A	N/A	N/A	N/A

Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Figures for furnaces and water heaters from Gas Appliance Manufacturers Association.

FORECASTS

AUTOMATIC WASHERS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	2,486.7	2,247.0	2,195.6
2	2,260.8	2,265.8	2,243.1
3	2,406.2	2,285.9	2,306.5
4	2,346.2	2,276.0	2,340.4

For 2007, a 4.5% decline to 9.075 million units
For 2008, a 0.1% increase to 9.086 million units
Data Source: AHAM Forecast Source: Delano Data Insights

DRYERS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	2,133.0	1,940.3	1,901.1
2	1,873.3	1,976.0	1,950.0
3	2,013.0	1,902.3	1,985.3
4	1,955.4	1,890.4	2,014.5

For 2007, a 3.3% decline to 7.709 million units
For 2008, a 1.8% increase to 7.851 million units
Data Source: AHAM Forecast Source: Delano Data Insights

FREEZERS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	501.8	446.7	429.6
2	489.3	454.6	436.2
3	616.7	583.2	596.7
4	539.9	541.7	573.3

For 2007, a 5.7% decline to 2.026 million units
For 2008, a 0.5% increase to 2.036 million units
Data Source: AHAM Forecast Source: Delano Data Insights

GAS RANGES and OVENS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	892.5	811.0	802.3
2	869.2	812.2	819.6
3	894.6	845.4	860.3
4	929.7	888.6	907.7

For 2007, a 6.4% decrease to 3.357 million units
For 2008, a 1.0% increase to 3.390 million units
Data Source: AHAM Forecast Source: Delano Data Insights

GAS FURNACES – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	822.8	634.7	626.6
2	718.4	648.3	637.8
3	842.7	741.6	758.3
4	812.8	764.4	786.1

For 2007, a 12.8% decline to 2.789 million units
For 2008, a 0.7% increase to 2.809 million units
Data Source: GAMA Forecast Source: Delano Data Insights

DEHUMIDIFIERS – Shipments (Thousands of Units)			
Qtr:	2006	2007	2008
1	203.8	314.7	243.4
2	714.8	1,209.7	967.2
3	367.3	222.2	345.5
4	169.7	103.3	207.6

For 2007, a 27.1% increase to 1.850 million units
For 2008, a 4.7% decline to 1.764 million units
Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q3/2007

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