

SHIPMENTS

Product	Nov. '07	Nov. '06	% Chg.	11 Mos. '07	11 Mos. '06	% Chg.
MAJOR APPLIANCES						
TOTAL	4,894,300	5,182,300	-5.6%	57,542,200	61,864,300	-7.0%
CLEANUP - TOTAL	1,023,900	1,035,200	-1.1%	12,239,700	12,886,200	-5.0%
Compactors	7,300	9,100	-19.8%	91,600	105,300	-13.0%
Dishwashers - Total	523,500	555,000	-5.7%	6,341,000	6,551,800	-3.2%
Built-in	514,900	544,600	-5.5%	6,243,600	6,435,000	-3.0%
Portable	8,600	10,300	-16.5%	97,400	116,800	-16.6%
Disposers	493,100	471,200	4.6%	5,807,100	6,229,100	-6.8%
COOKING - TOTAL	1,854,200	2,009,500	-7.7%	19,226,400	21,340,300	-9.9%
Electric Cooking - Total	486,200	500,300	-2.8%	5,415,800	5,610,000	-3.5%
Surface Cooktops	39,300	42,200	-6.9%	463,000	492,600	-6.0%
Gas Cooking - Total	274,100	290,400	-5.6%	3,006,600	3,230,200	-6.9%
Surface Cooktops	37,100	45,100	-17.7%	453,200	513,800	-11.8%
Microwave Ovens	1,093,800	1,218,700	-10.2%	10,804,000	12,500,100	-13.6%
FOOD PRESERVATION - TOTAL	867,400	886,900	-2.2%	11,319,600	12,020,100	-5.8%
Freezers - Total	153,900	162,800	-5.5%	1,809,500	1,927,200	-6.1%
Chest	91,500	92,300	-0.9%	1,083,000	1,142,200	-5.2%
Upright	62,300	70,500	-11.6%	726,400	784,900	-7.5%
Refrigerators	713,500	724,100	-1.5%	9,510,100	10,092,900	-5.8%
LAUNDRY - TOTAL	1,148,800	1,250,700	-8.1%	14,756,500	15,617,700	-5.5%
Dryers - Total	527,200	558,100	-5.5%	6,800,000	7,113,500	-4.4%
Electric	421,500	446,900	-5.7%	5,426,400	5,675,200	-4.4%
Gas	105,800	111,200	-4.9%	1,373,500	1,438,200	-4.5%
Washers	621,500	692,600	-10.3%	7,956,500	8,504,300	-6.4%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

HVAC EQUIPMENT						
TOTAL	1,436,107	1,396,206	2.9%	28,118,289	29,717,582	-5.4%
AIR CONDITIONERS - TOTAL	234,736	240,954	-2.6%	13,638,500	14,525,910	-6.1%
Room	6,800	18,500	-63.2%	9,438,500	9,932,500	-5.0%
Unitary	227,936	222,454	2.5%	4,200,000	4,593,410	-8.6%
DEHUMIDIFIERS	78,700	55,800	41.0%	1,917,400	1,403,900	36.6%
FURNACES (Central) - TOTAL	261,489	285,055	-8.3%	2,637,672	3,031,204	-13.0%
Gas	252,796	274,885	-8.0%	2,562,180	2,948,627	-13.1%
Oil	8,693	10,170	-14.5%	75,492	82,577	-8.6%
HEAT PUMPS	121,865	113,893	7.0%	1,800,000	2,000,000	-10.0%
WATER HEATERS - TOTAL	739,317	700,504	5.5%	8,124,717	8,756,568	-7.2%
Residential - Total	725,527	688,942	5.3%	7,981,252	8,620,717	-7.4%
Electric	369,543	353,234	4.6%	4,031,754	4,367,388	-7.7%
Gas	355,984	335,708	6.0%	3,949,498	4,253,329	-7.1%
Commercial - Total	13,790	11,562	19.3%	143,465	135,851	5.6%
Electric	5,801	5,129	13.1%	61,800	58,419	5.8%
Gas	7,989	6,433	24.2%	81,665	77,432	5.5%

Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Figures for furnaces and water heaters from Gas Appliance Manufacturers Association.

FORECASTS

AUTOMATIC WASHERS - Shipments (Thousands of Units)			
Qtr:	2007	2008	2009
1	2,233.0	2,172.7	2,231.4
2	2,265.7	2,222.7	2,296.0
3	2,202.7	2,226.9	2,318.2
4	2,276.0	2,326.1	2,412.2

For 2008, a 0.3% decline to 8.948 million units
For 2009, a 3.5% increase to 9.258 million units
Data Source: AHAM Forecast Source: Delano Data Insights

DRYERS - Shipments (Thousands of Units)			
Qtr:	2007	2008	2009
1	1,940.3	1,882.1	1,932.9
2	1,976.1	1,917.2	1,980.5
3	1,806.8	1,875.5	1,922.4
4	1,924.8	1,967.1	2,026.1

For 2008, a 0.1% decrease to 7.642 million units
For 2009, a 2.9% increase to 7.862 million units
Data Source: AHAM Forecast Source: Delano Data Insights

FREEZERS - Shipments (Thousands of Units)			
Qtr:	2007	2008	2009
1	446.7	436.9	441.7
2	454.6	450.4	458.5
3	589.2	602.2	617.3
4	529.6	537.1	553.2

For 2008, a 0.3% increase to 2.027 million units
For 2009, a 2.2% increase to 2.071 million units
Data Source: AHAM Forecast Source: Delano Data Insights

GAS RANGES and OVENS - Shipments (Thousands of Units)			
Qtr:	2007	2008	2009
1	811.0	770.5	789.8
2	812.2	797.6	830.3
3	843.9	867.5	899.1
4	878.7	899.6	933.8

For 2008, a 0.3% decrease to 3.335 million units
For 2009, a 3.5% increase to 3.453 million units
Data Source: AHAM Forecast Source: Delano Data Insights

GAS FURNACES - Shipments (Thousands of Units)			
Qtr:	2007	2008	2009
1	634.7	606.1	612.8
2	648.3	636.6	658.9
3	752.7	761.0	791.4
4	764.4	783.5	800.7

For 2008, a 0.5% decrease to 2.787 million units
For 2009, a 2.5% increase to 2.864 million units
Data Source: GAMA Forecast Source: Delano Data Insights

DEHUMIDIFIERS - Shipments (Thousands of Units)			
Qtr:	2007	2008	2009
1	314.7	235.0	244.8
2	1,209.7	926.2	1,066.0
3	271.9	387.2	360.6
4	117.5	216.3	190.7

For 2008, a 7.8% decline to 1.765 million units
For 2009, a 5.5% increase to 1.864 million units
Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q4/2007

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