

SHIPMENTS

Product	August '06	August '05	% Chg.	8 Mos. '06	8 Mos. '05	% Chg.
MAJORS - TOTAL	5,754,700	5,671,300	1.5%	44,741,600	43,915,400	1.9%
CLEANUP - TOTAL	1,133,900	1,162,000	-2.4%	9,315,000	9,342,700	-0.3%
Compactors	9,300	9,300	0.0%	78,000	77,700	0.4%
Dishwashers - Total	586,800	589,100	-0.4%	4,738,100	4,719,700	0.4%
Built-in	578,000	580,600	-0.4%	4,650,100	4,637,800	0.3%
Portable	8,900	8,500	4.7%	88,100	81,800	7.7%
Disposers	537,700	563,500	-4.6%	4,499,000	4,545,300	-1.0%
COOKING - TOTAL	1,896,600	1,818,600	4.3%	15,219,200	15,082,000	0.9%
Electric Ranges - Total	500,500	479,300	4.4%	4,013,600	3,844,800	4.4%
Built-in	80,800	71,000	13.8%	641,800	601,800	6.6%
Freestanding	377,600	368,500	2.5%	3,019,100	2,902,500	4.0%
Surface Cooktops	42,100	39,900	5.5%	352,700	340,500	3.6%
Gas Ranges - Total	301,400	294,600	2.3%	2,293,000	2,326,500	-1.4%
Built-in	4,000	4,200	-4.8%	35,700	38,900	-8.2%
Freestanding	253,400	245,300	3.3%	1,892,200	1,936,300	-2.3%
Surface Cooktops	44,000	45,100	-2.4%	365,200	351,300	4.0%
Microwave Ovens	1,094,700	1,044,700	4.8%	8,912,600	8,910,600	0.0%
FOOD PRESERVATION - TOTAL	1,266,400	1,211,400	4.5%	8,800,600	8,382,500	5.0%
Freezers - Total	202,700	192,100	5.5%	1,354,800	1,349,700	0.4%
Chest	112,500	106,000	6.1%	816,200	823,600	-0.9%
Upright	90,100	86,100	4.6%	538,600	526,100	2.4%
Refrigerators	1,063,800	1,019,200	4.4%	7,445,800	7,032,800	5.9%
LAUNDRY - TOTAL	1,457,800	1,479,300	-1.5%	11,406,800	11,108,200	2.7%
Dryers - Total	676,700	684,700	-1.2%	5,208,700	5,199,500	0.2%
Electric	531,300	535,200	-0.7%	4,167,500	4,094,100	1.8%
Gas	145,400	149,500	-2.7%	1,041,100	1,105,400	-5.8%
Washers	781,100	794,600	-1.7%	6,198,100	5,908,700	4.9%

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

PORTABLE APPLIANCES

(Cooking & Food Processing) - TOTAL	7,438,377	9,924,047	-25.0%	48,997,613	51,199,424	-4.3%
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Source: Association of Home Appliance Manufacturers.

PORTABLE APPLIANCES

(Air Treatment) - TOTAL	913,530	263,170	247.1%	2,251,523	1,847,520	21.9%
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Source: Association of Home Appliance Manufacturers.

PORTABLE APPLIANCES

(Cooking & Food Processing & Air Treatment) - TOTAL	8,351,907	10,187,217	-18.0%	51,249,136	53,046,944	-3.4%
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HVAC - TOTAL	2,177,606	1,999,223	8.9%	25,131,914	23,305,454	7.8%
AIR CONDITIONERS - TOTAL	717,112	716,344	0.1%	13,807,516	12,064,950	14.4%
Room	225,500	122,600	83.9%	9,937,500	7,615,100	30.5%
Unitary	491,612	593,744	-17.2%	3,870,016	4,449,850	-13.0%
DEHUMIDIFIERS	89,900	96,800	-7.1%	1,116,900	1,748,800	-36.1%
FURNACES (Central) - TOTAL	284,910	305,965	-6.9%	2,086,958	2,141,000	-2.5%
Gas	274,420	295,316	-7.1%	2,038,116	2,082,322	-2.1%
Oil	10,490	10,649	-1.5%	48,842	58,678	-16.8%
HEAT PUMPS	207,125	186,096	11.3%	1,581,852	1,412,370	12.0%
WATER HEATERS - TOTAL	878,559	694,018	26.6%	6,538,688	5,938,334	10.1%
Residential - Total	864,477	683,024	26.6%	6,437,920	5,848,907	10.1%
Electric	442,139	334,776	32.1%	3,258,647	2,845,148	14.5%
Gas	422,338	348,248	21.3%	3,179,273	3,003,759	5.8%
Commercial - Total	14,082	10,994	28.1%	100,768	89,427	12.7%
Electric	6,391	4,869	31.3%	42,857	36,170	18.5%
Gas	7,691	6,125	25.6%	57,911	53,257	8.7%

Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Other figures from Gas Appliance Manufacturers Association.

CONSUMER ELECTRONICS - TOTAL	4,046,326	3,126,507	N/A	30,629,212	25,675,647	N/A
Camcorders	344,669	310,232	11.1%	2,759,002	2,985,214	-7.6%
DVD Players	1,432,788	1,245,027	15.1%	9,775,575	7,856,860	24.4%
Analog TVs (direct-view)	566,719	966,228	-41.3%	5,457,327	10,303,240	-47.0%
Digital TVs	1,613,584	316,832	N/A	11,387,006	2,540,828	N/A
Analog TVs/DVD Combos	88,566	288,188	-69.3%	1,250,302	1,989,505	-37.2%

Note: Total market statistics for the U.S. regardless of brand name or country of origin. Digital TVs now include flat panel units, so cannot be compared to previous year figures. Source: Consumer Electronics Association.

FORECASTS

AUTOMATIC WASHERS - Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	2,236.0	2,486.7	2,337.1
2	2,309.8	2,260.8	2,250.5
3	2,362.8	2,313.2	2,340.3
4	2,316.4	2,268.5	2,368.4

For 2006, a 1.1% increase to 9.329 million units

For 2007, a 0.4% decline to 9.296 million units

Data Source: AHAM Forecast Source: Delano Data Insights

DRYERS - Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	2,021.2	2,133.0	2,039.7
2	2,006.2	1,873.3	1,845.2
3	2,013.3	1,963.0	1,972.8
4	2,117.0	2,047.6	2,070.1

For 2006, a 1.7% decrease to 8.017 million units

For 2007, a 1.1% decline to 7.928 million units

Data Source: AHAM Forecast Source: Delano Data Insights

FREEZERS - Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	494.8	501.8	492.0
2	473.7	489.3	478.6
3	626.8	611.7	631.2
4	618.6	594.5	619.5

For 2006, a 0.8% decrease to 2.197 million units

For 2007, a 1.1% increase to 2.221 million units

Data Source: AHAM Forecast Source: Delano Data Insights

GAS RANGES - Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	887.6	892.5	885.3
2	898.0	869.2	877.2
3	922.1	905.5	919.7
4	1,046.9	1,018.6	1,060.1

For 2006, a 1.8% decline to 3.686 million units

For 2007, a 1.5% increase to 3.742 million units

Data Source: AHAM Forecast Source: Delano Data Insights

GAS FURNACES - Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	730.3	822.8	778.3
2	794.1	718.4	730.3
3	886.4	855.4	895.4
4	1,101.7	1,076.4	1,098.1

For 2006, a 1.1% decrease to 3.473 million units

For 2007, a 0.8% increase to 3.502 million units

Data Source: GAMA Forecast Source: Delano Data Insights

DEHUMIDIFIERS - Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	669.1	203.8	366.4
2	794.1	714.8	678.3
3	359.9	334.7	452.1
4	133.7	155.0	124.3

For 2006, a 28.0% decline to 1.408 million units

For 2007, a 15.1% increase to 1.621 million units

Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q3/2006