SHIPMENTS

Product	July '06	July '05	% Chg.	7 Mos. '06	7 Mos. '05	% Chg.
MAJORS - TOTAL	**5,099,700**	**5,201,600**	**-2.0%**	**38,986,800**	**38,244,100**	**1.9%**
CLEANUP - TOTAL	**1,063,600**	**1,071,100**	**-0.7%**	**8,181,200**	**8,180,700**	**0.0%**
Compactors	**8,300**	**8,200**	**1.2%**	**68,700**	**68,300**	**0.6%**
Dishwashers - Total	**505,100**	**517,700**	**-2.4%**	**4,151,300**	**4,130,600**	**0.5%**
Built-in	496,500	510,100	-2.7%	4,072,100	4,057,200	0.4%
Portable	8,600	7,600	13.2%	79,200	73,400	7.9%
Disposers	**550,200**	**545,200**	**0.9%**	**3,961,200**	**3,981,800**	**-0.5%**
COOKING - TOTAL	**1,744,000**	**1,958,900**	**-11.0%**	**13,322,500**	**13,263,400**	**0.4%**
Electric Ranges - Total	**408,400**	**415,400**	**-1.7%**	**3,513,100**	**3,365,500**	**4.4%**
Built-in	65,900	62,500	5.4%	561,000	530,900	5.7%
Freestanding	307,400	316,500	-2.9%	2,641,500	2,534,000	4.2%
Surface Cooktops	35,200	36,400	-3.3%	310,600	300,600	3.3%
Gas Ranges - Total	**229,800**	**246,400**	**-6.7%**	**1,991,600**	**2,032,000**	**-2.0%**
Built-in	**3,600**	**3,800**	**-5.3%**	**31,700**	**34,700**	**-8.6%**
Freestanding	**187,700**	**203,900**	**-7.9%**	**1,638,700**	**1,691,100**	**-3.1%**
Surface Cooktops	**38,500**	**38,700**	**-0.5%**	**321,200**	**306,200**	**4.9%**
Microwave Ovens	**1,105,700**	**1,297,100**	**-14.8%**	**7,817,900**	**7,865,900**	**-0.6%**
FOOD PRESERVATION - TOTAL	**1,097,000**	**1,115,900**	**-1.7%**	**7,534,100**	**7,171,100**	**5.1%**
Freezers - Total	**161,000**	**189,000**	**-14.8%**	**1,152,100**	**1,157,500**	**-0.5%**
Chest	91,600	106,400	-13.9%	703,700	717,600	-1.9%
Upright	69,400	82,600	-16.0%	448,500	440,000	1.9%
Refrigerators	**936,000**	**926,900**	**1.0%**	**6,382,000**	**6,013,600**	**6.1%**
LAUNDRY - TOTAL	**1,195,100**	**1,055,700**	**13.2%**	**9,949,000**	**9,628,900**	**3.3%**
Dryers - Total	**525,600**	**487,400**	**7.8%**	**4,532,000**	**4,514,800**	**0.4%**
Electric	419,300	379,700	10.4%	3,636,200	3,558,900	2.2%
Gas	106,300	107,700	-1.3%	895,700	955,900	-6.3%
Washers	**669,500**	**568,300**	**17.8%**	**5,417,000**	**5,114,100**	**5.9%**

Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).

PORTABLE APPLIANCES (Cooking & Food Processing) - TOTAL	**6,217,229**	**5,854,263**	**6.2%**	**41,559,236**	**41,275,377**	**0.7%**

Source: Association of Home Appliance Manufacturers.

PORTABLE APPLIANCES (Air Treatment) - TOTAL	**516,734**	**283,395**	**82.3%**	**1,337,993**	**1,584,350**	**-15.5%**

Source: Association of Home Appliance Manufacturers.

PORTABLE APPLIANCES (Cooking & Food Processing & Air Treatment) - TOTAL	**6,733,963**	**6,137,658**	**9.7%**	**42,897,229**	**42,859,727**	**0.1%**

HVAC - TOTAL	**2,122,391**	**2,513,424**	**-15.6%**	**22,954,308**	**21,280,371**	**7.9%**
AIR CONDITIONERS - TOTAL	**984,089**	**1,269,429**	**-22.5%**	**13,090,404**	**11,321,590**	**15.6%**
Room	520,200	537,100	-3.1%	9,712,000	7,492,500	29.6%
Unitary	463,889	732,329	-36.7%	3,378,404	3,829,090	-11.8%
DEHUMIDIFIERS	**108,400**	**188,800**	**-42.6%**	**1,027,000**	**1,652,000**	**-37.8%**
FURNACES (Central) - TOTAL	**226,955**	**268,730**	**-15.5%**	**1,802,048**	**1,835,035**	**-1.8%**
Gas	222,523	262,602	-15.3%	1,763,696	1,787,006	-1.3%
Oil	4,432	6,128	-27.7%	38,352	48,029	-20.1%
HEAT PUMPS	**180,411**	**162,532**	**11.0%**	**1,374,727**	**1,227,430**	**12.0%**
WATER HEATERS - TOTAL	**622,536**	**623,933**	**-0.2%**	**5,660,129**	**5,244,316**	**7.9%**
Residential - Total	**612,501**	**614,768**	**-0.4%**	**5,573,443**	**5,165,883**	**7.9%**
Electric	322,929	301,592	7.1%	2,816,508	2,510,372	12.2%
Gas	289,572	313,176	-7.5%	2,756,935	2,655,511	3.8%
Commercial - Total	**10,035**	**9,165**	**9.5%**	**86,686**	**78,433**	**10.5%**
Electric	4,421	3,861	14.5%	36,466	31,301	16.5%
Gas	5,614	5,304	5.8%	50,220	47,132	6.6%

Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Other figures from Gas Appliance Manufacturers Association.

CONSUMER ELECTRONICS - TOTAL	**4,045,415**	**2,726,963**	**N/A**	**26,582,886**	**22,549,140**	**N/A**
Camcorders	279,896	321,256	-12.9%	2,414,333	2,674,982	-9.7%
DVD Players	1,458,099	916,495	59.1%	8,342,787	6,611,833	26.2%
Analog TVs (direct-view)	661,247	892,920	-25.9%	4,890,608	9,337,012	-47.6%
Digital TVs	1,503,269	270,802	N/A	9,773,422	2,223,996	N/A
Analog TVs/DVD Combos	142,904	325,490	-56.1%	1,161,736	1,701,317	-31.7%

Note: Total market statistics for the U.S. regardless of brand name or country of origin. Digital TVs now include flat panel units, so they cannot be compared to previous year figures. Source: Consumer Electronics Association.

FORECASTS

DVD PLAYERS/RECORDERS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	1,930.5	2,115.3	2,251.1
2	3,764.8	4,045.8	3,682.7
3	3,597.4	3,661.8	3,424.0
4	6,854.3	6,900.3	6,559.6

For 2006, a 3.6% increase to 16.723 million units
For 2007, a 4.8% decline to 15.917 million units
Data Source: CEA Forecast Source: Delano Data Insights

ELECTRIC RANGES – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	1,462.6	1,550.6	1,517.6
2	1,487.6	1,554.1	1,537.2
3	1,522.0	1,511.7	1,555.3
4	1,722.1	1,692.0	1,741.6

For 2006, a 1.8% increase to 6.308 million units
For 2007, a 0.7% increase to 6.352 million units
Data Source: AHAM Forecast Source: Delano Data Insights

RESIDENTIAL GAS WATER HEATERS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	1,232.2	1,300.2	1,274.3
2	1,110.1	1,167.2	1,144.9
3	1,125.1	1,102.1	1,138.8
4	1,333.8	1,320.4	1,373.2

For 2006, a 1.9% increase to 4.890 million units
For 2007, a 0.8% increase to 4.931 million units
Data Source: GAMA Forecast Source: Delano Data Insights

UNITARY AIR CONDITIONERS & HEAT PUMPS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	1,667.5	1,980.0	1,842.1
2	2,503.1	2,128.8	2,523.2
3	2,501.8	2,536.7	2,472.1
4	1,935.6	1,860.1	1,901.8

For 2006, a 1.2% decrease to 8.506 million units
For 2007, a 2.7% increase to 8.739 million units
Data Source: ARI Forecast Source: Delano Data Insights

DISPOSERS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	1,740.5	1,676.2	1,656.4
2	1,696.1	1,734.9	1,675.7
3	1,870.3	1,861.3	1,888.8
4	1,733.2	1,759.0	1,851.7

For 2006, a 0.1% decrease to 7.031 million units
For 2007, a 0.6% increase to 7.073 million units
Data Source: AHAM Forecast Source: Delano Data Insights

REFRIGERATORS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	2,302.7	2,479.3	2,427.2
2	2,784.0	2,966.7	2,940.3
3	3,189.3	3,244.4	3,296.1
4	2,859.0	2,812.0	2,922.1

For 2006, a 3.3% increase to 11.502 million units
For 2007, a 0.7% increase to 11.586 million units
Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q3/2006