

SHIPMENTS

Product	June '06	June '05	% Chg.	6 Mos. '06	6 Mos. '05	% Chg.
MAJORS - TOTAL	6,519,100	6,889,800	-5.4%	33,887,200	33,042,600	2.6%
CLEANUP - TOTAL	1,325,900	1,410,000	-6.0%	7,117,600	7,109,600	0.1%
Compactors	11,700	11,800	-0.8%	60,300	60,100	0.3%
Dishwashers - Total	686,200	717,800	-4.4%	3,646,200	3,612,800	0.9%
Built-in	675,700	707,000	-4.4%	3,575,600	3,547,100	0.8%
Portable	10,500	10,800	-2.8%	70,600	65,800	7.3%
Disposers	628,000	680,500	-7.7%	3,411,100	3,436,600	-0.7%
COOKING - TOTAL	2,152,300	2,300,000	-6.4%	11,578,600	11,304,500	2.4%
Electric Ranges - Total	587,200	574,700	2.2%	3,104,700	2,950,200	5.2%
Built-in	92,000	90,100	2.1%	495,100	468,400	5.7%
Freestanding	448,000	436,400	2.7%	2,334,200	2,217,600	5.3%
Surface Cooktops	47,300	48,200	-1.9%	275,500	264,200	4.3%
Gas Ranges - Total	325,200	341,300	-4.7%	1,761,700	1,785,600	-1.3%
Built-in	4,300	5,100	-15.7%	28,100	30,900	-9.1%
Freestanding	269,000	283,700	-5.2%	1,451,100	1,487,200	-2.4%
Surface Cooktops	52,000	52,500	-1.0%	282,600	267,500	5.6%
Microwave Ovens	1,239,800	1,384,000	-10.4%	6,712,100	6,568,800	2.2%
FOOD PRESERVATION - TOTAL	1,372,800	1,444,500	-5.0%	6,437,100	6,055,300	6.3%
Freezers - Total	175,500	213,700	-17.9%	991,100	968,500	2.3%
Chest	93,900	123,900	-24.2%	612,100	611,100	0.2%
Upright	81,600	89,800	-9.1%	379,100	357,400	6.1%
Refrigerators	1,197,400	1,230,700	-2.7%	5,446,000	5,086,700	7.1%
LAUNDRY - TOTAL	1,668,100	1,735,300	-3.9%	8,753,900	8,573,200	2.1%
Dryers - Total	750,500	794,000	-5.5%	4,006,300	4,027,400	-0.5%
Electric	598,300	619,700	-3.5%	3,216,900	3,179,100	1.2%
Gas	152,100	174,200	-12.7%	789,400	848,200	-6.9%
Washers	917,600	941,300	-2.5%	4,747,500	4,545,800	4.4%
<i>Note: Figures (in units) include shipments for the U.S. market whether imported or domestically produced. Export shipments are not included. Source: Association of Home Appliance Manufacturers (AHAM).</i>						
PORTABLE APPLIANCES (Cooking & Food Processing) - TOTAL	6,139,258	6,452,637	-4.9%	35,342,007	35,421,114	-0.2%
<i>Source: Association of Home Appliance Manufacturers.</i>						
PORTABLE APPLIANCES (Air Treatment) - TOTAL	75,891	99,084	-23.4%	821,259	1,300,955	-36.9%
<i>Source: Association of Home Appliance Manufacturers.</i>						
PORTABLE APPLIANCES (Cooking & Food Processing & Air Treatment) - TOTAL	6,215,149	6,551,721	-5.1%	36,163,266	36,722,069	-1.5%
HVAC - TOTAL	3,840,786	4,800,112	-20.0%	20,831,917	18,797,868	10.8%
AIR CONDITIONERS - TOTAL	2,206,899	3,046,591	-27.6%	12,106,315	10,127,200	19.5%
Room	1,531,100	2,190,500	-30.1%	9,191,800	6,955,300	32.2%
Unitary	675,799	856,091	-21.1%	2,914,515	3,171,900	-8.1%
DEHUMIDIFIERS	222,200	340,200	-34.7%	918,600	1,463,200	-37.2%
FURNACES (Central) - TOTAL	324,959	352,758	-7.9%	1,575,093	1,566,305	0.6%
Gas	318,646	346,099	-7.9%	1,541,173	1,524,404	1.1%
Oil	6,313	6,659	-5.2%	33,920	41,901	-19.0%
HEAT PUMPS	245,482	240,669	2.0%	1,194,316	1,020,780	17.0%
WATER HEATERS - TOTAL	841,246	819,894	2.6%	5,037,593	4,620,383	9.0%
Residential - Total	827,270	806,261	2.6%	4,960,942	4,551,115	9.0%
Electric	415,387	391,194	6.2%	2,493,579	2,208,780	12.9%
Gas	411,883	415,067	-0.8%	2,467,363	2,342,335	5.3%
Commercial - Total	13,976	13,633	2.5%	76,651	69,268	10.7%
Electric	5,893	5,347	10.2%	32,045	27,440	16.8%
Gas	8,083	8,286	-2.4%	44,606	41,828	6.6%
<i>Note: Figures (in units) for room air conditioners and dehumidifiers from Association of Home Appliance Manufacturers. Figures for unitary air conditioners and heat pumps from Air-Conditioning and Refrigeration Institute. Other figures from Gas Appliance Manufacturers Association.</i>						
CONSUMER ELECTRONICS - TOTAL	5,115,059	3,759,131	N/A	22,274,160	19,822,177	N/A
Camcorders	443,974	495,849	-10.5%	2,134,437	2,353,726	-9.3%
DVD Players	2,074,938	1,288,518	61.0%	6,884,688	5,695,338	20.9%
Analog TVs (direct-view)	800,275	1,273,727	-37.2%	4,229,361	8,444,092	-49.9%
Digital TVs	1,633,059	349,994	N/A	8,006,842	1,953,194	N/A
Analog TVs/DVD Combos	162,813	351,043	-53.6%	1,018,832	1,375,827	-25.9%
<i>Note: Total market statistics for the U.S. regardless of brand name or country of origin. Digital TVs now include flat panel units, so cannot be compared to previous year figures. Source: Consumer Electronics Association.</i>						

FORECASTS

MAJOR HOME APPLIANCES – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	18,708.7	21,403.7	21,204.5
2	22,752.4	22,593.8	22,475.0
3	19,243.8	19,193.4	19,712.8
4	18,409.7	18,366.7	19,125.4

For 2006, a 3.1% increase to 81.558 million units

For 2007, a 1.2% increase to 82.518 million units

Data Source: AHAM Forecast Source: Delano Data Insights

ANALOG DIRECT-VIEW TVs – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	4,561.3	2,886.3	1,630.7
2	3,440.9	1,411.1	1,116.0
3	4,863.1	2,723.3	1,521.6
4	4,069.3	2,035.4	1,213.5

For 2006, a 46.5% decrease to 9.056 million units

For 2007, a 39.5% decline to 5.482 million units

Data Source: CEA Forecast Source: Delano Data Insights

MICROWAVE OVENS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	2,959.3	3,439.9	3,180.2
2	3,609.5	3,272.2	3,462.3
3	3,659.2	3,581.3	3,690.7
4	3,632.4	3,777.6	3,766.8

For 2006, a 1.5% increase to 14.071 million units

For 2007, a 0.2% increase to 14.100 million units

Data Source: AHAM Forecast Source: Delano Data Insights

RESIDENTIAL ELECTRIC WATER HEATERS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	1,154.7	1,315.1	1,255.1
2	1,054.1	1,178.5	1,132.4
3	1,061.1	1,096.3	1,115.6
4	1,248.7	1,196.0	1,212.3

For 2006, a 5.9% increase to 4.786 million units

For 2007, a 1.5% decline to 4.715 million units

Data Source: AHAM Forecast Source: Delano Data Insights

DISHWASHERS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	1,770.2	1,828.9	1,815.0
2	1,842.6	1,817.3	1,860.7
3	1,882.3	1,911.3	1,953.6
4	1,929.1	1,934.5	1,984.1

For 2006, a 0.9% increase to 7.492 million units

For 2007, a 1.6% increase to 7.613 million units

Data Source: AHAM Forecast Source: Delano Data Insights

ROOM AIR CONDITIONERS – Shipments (Thousands of Units)

Qtr:	2005	2006	2007
1	2,135.1	4,180.8	3,322.7
2	4,820.2	5,011.0	4,865.6
3	8,06.7	644.3	680.0
4	269.7	47.7	116.3

For 2006, a 23.1% increase to 9.884 million units

For 2007, a 9.1% decline to 8.985 million units

Data Source: AHAM Forecast Source: Delano Data Insights

Note: All forecasts begin in Q3/2006.